

Parks Management- Concession Agreements

Entity	Agreement Type	Location	Managed Asset	Start Date	End Date	Value	Comments
Friends of Laguna Seca (FLS)	Concession Agreement	Laguna Seca Recreation Area	WeatherTech Raceway, campgrounds, open space, portion of South Boundary Road	25-Jul-23	31-Dec-78	Term values based on Capital Improvements not direct payment to County Initial Term \$6M Next Term \$10M Final Term \$40M Concession Fee is 10% NOI after initial term	Initial Term expires 31-Dec-28 Next Term expires 31-Dec-53 Final Term expires 31-Dec-78 Term extensions based on expenditure or irrevocable obligation to spend funds on Capital Improvements
Lake Nacimiento Hospitality LLC (dba ExplorUS)	Management Agreement	Lake Nacimiento	Lake Nacimiento Resort including lodging, campgrounds, store and marina	1-Aug-19	31-Dec-26		
North County Youth Recreation Association (NYCRA)	Concession Agreement	Manzanita Park	Sports Complex including batting cages, baseball fields, soccer pitches and BMX track	21-Apr-15	21-Apr-25	\$1/year	Agreement term has expired, currently operating under same terms via Special Use Permit (SUP) while negotiations for next 10 year term are taking place. SUP expires 3-Sept-25.
Monterey County Agricultural and Rural Life Museum (MCARLM)	Management Agreement	San Lorenzo Park	Museum, blacksmith shop, schoolhouse, historic farm tools, tractors and irrigation implements.	1-Jan-16	31-Dec-25		
Aromas Eagles Club	Maintenance Agreement	Aromas Town Square Park	Small neighborhood park				Terms currently being discussed with Eagles Club