

To: Order Management

I have full authority to commit funding of \$216,453.30 USD for payment under Quote Number 18870214 dated 07 December 2020, plus any additional on-demand, overage, and partial month charges associated with contracted Software as a Service on this quote on behalf of Natividad Medical Center. All approvals required to issue payment have been obtained. This order is firm, irrevocable, and payment is due as specified in the Virtusa invoice.

<p>Bill to: County of Monterey, on behalf of Natividad Medical Center 1441 Constitution Blvd Salinas, CA 93906 United States</p> <p>Contact Name: Salvador Cervantes Contact Email: CervantesSL@natividad.com Contact Number:</p>	<p>Ship to: Natividad Medical Center 1441 Constitution Blvd Salinas, CA 93906 United States</p> <p>Contact Name: Salvador Cervantes Contact Email: CervantesSL@natividad.com Contact Number:</p>
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Quote Contact:

Contact Name: Salvador Cervantes
Contact Email: CervantesSL@natividad.com
Contact Number:

Authorized Signature: _____
Name (type or print): _____
Title: _____
Date: _____

Virtusa Sales Rep: Paige Winnebald
Phone Number: (480) 789-3895
E-mail Address: pwinnebald@virtusa.com

Approved as to form. 12/21/2020.



Approved for Fiscal Provisions
Deputy County Counsel



Chief Deputy Auditor-Controller
12-21-2020



Virtusa Quotation Quotation Information

Number: **18870214**
Effective Date: **07-Dec-2020**
Expiration Date: **30-Dec-2020**

Customer Information

Natividad Medical Center
1441 Constitution Blvd
Salinas, CA 93906

Sales Representative

Virtusa Contact: **Paige Winnebald**
Phone Number: **(480) 789-3895**
E-mail Address: **pwinnebald@virtusa.com**

Summary

Year 1 Total	\$ 70,727.13
Year 2 Total	\$ 72,141.67
Year 3 Total	\$ 73,584.50

Software as a Service Total **\$ 216,453.30 USD**

Software as a Service - Subscription Entitlements

Projected Service Start Date: 01-January-2021

IBM CareDiscovery Quality and Electronic Quality Measures Annual Fees

Components Included:

- CareDiscovery Quality Measures base platform (CDQM)
- CareDiscovery Electronic Quality Measures base platform (CDeQM)

Item	Period	License Fee
CDQM/CDeQM	Months 1-12	\$ 70,727.13
CDQM/CDeQM	Months 13-24	\$ 72,141.67
CDQM/CDeQM	Months 25-36	\$ 73,584.50
Total		\$ 216,453.30 USD

- Committed Term: **36 Months**
- Billing: **Annual**
- Renewal Type: **Terminate at end of current term**

Applicable tax will be recalculated at the time of order processing.

Virtusa acceptance of the order is subject to credit approval.

Upon placing your order, please supply a Purchase Order or, if not PO driven, a signed Firm Order Letter. The Purchase Order value must cover the applicable charges for a minimum of one year. If the Total Term is less than one year, the Purchase Order value must cover the Total Commit Value.



Terms for IBM Cloud Offering Transactions

The referenced Cloud Services are governed by the terms of your Cloud Service Agreement (<https://www.ibm.com/support/customer/csol/contractexplorer/cloud/csa/us-en>), its associated attachment(s), and the referenced Transaction Documents. Your order and use of the Cloud Services are your acceptance of the prices and terms referenced in this document, except to the extent superseded by a written amendment or agreement signed by both of us.

Final coverage dates for offerings listed are provided in your Proof of Entitlement.

Transaction Documents

Service Description(s) for ordered Cloud Services (as applicable):

IBM CAREDISCOVERY QUALITY MEASURES

<http://www-03.ibm.com/software/sla/sladb.nsf/sla/sd-8113-02>

IBM CAREDISCOVERY ELECTRONIC QUALITY MEASURES

<http://www-03.ibm.com/software/sla/sladb.nsf/sla/sd-8114-02>

Please read all terms for each of the above referenced Transaction Document(s) to ensure you are agreeing to the most recent version of the document. If you have any trouble with the link provided, please copy and paste the appropriate URL in your browser's navigation bar.

Protected Health Information and Business Associate Agreement

Protected health information (as defined in the Health Insurance Portability and Accountability Act of 1996, as amended) ("PHI") may be used with the applicable Software as a Service or Cloud Service provided that (a) a Business Associate Agreement ("BAA") that will govern such PHI has been validly executed between the parties and is linked to this transaction via the transaction number (such BAA is hereby incorporated herein by reference) and (b) the applicable Software as a Service or Cloud Service is designed to handle PHI, as indicated in the offering's TOU or Service Description.

IBM's standard BAA is available at: [http://www-03.ibm.com/software/sla/sladb.nsf/pdf/7356-03/\\$file/i126-7356-03_11-2018_sign_en_US.pdf](http://www-03.ibm.com/software/sla/sladb.nsf/pdf/7356-03/$file/i126-7356-03_11-2018_sign_en_US.pdf)

If you have any trouble with the link provided, please copy and paste the appropriate URL in your browser's navigation bar.

Billing and Provisioning

At time of acceptance of this quote either by Purchase Order or Firm Order Letter, Virtusa will begin billing for the SaaS Subscription(s) as indicated above. When IBM is ready to provision the contracted SaaS Subscription(s) IBM will use information provided by Virtusa, as well as default technical data to configure the client's SaaS Subscription for access. IBM will notify the Client with details on the provisioning on the date in which the Client can access the SaaS and the term for the SaaS will begin on the date indicated. If provisioning information needs to be updated please refer to the IBM Software as a Service (SaaS) Support Handbook.

Please work with your Virtusa Sales Representative to complete the provisioning data at or prior to time of order.