

Natividad Medical Center 1441 Constitution Blvd, Salinas, CA 93906 Acct: 6137155108; SAID: 6134194830

Natividad Medical Center

EcoGreen Sales Rep: Sal Miranda Customer Contact: Ashley Paulsworth

Title of Contact: Sustainability Program Manager Customer Phone: (831) 783-2562 Customer Email: PaulsworthAL@co.monterey.ca.us

Location

Approx. Building Size 677,247 SF Energy Rate \$ 0.17 /kWh & Interest Rate 0%

Suggested Replacements

	EXISTING			Loc	ation	Suggested Replacements						Savings	
Existing	Watts/ Fix	# of	Existing Operating	Building/Zone	Room/Area	Suggested Replacement	Watts/Fix	# of	# of	Watts/bulbs	Usage Saved	KWh	Annual Savings
	48 w	Fixtures 48	Hours-Day / Yr.				27 w	Fixtures 48	Lamps 48	5aved 1.008 w	43.8%	Saved 4,132,48	\$685.94
canopy w2 cfl 2ft lin w1 t8	48 w 20 w	48	24 7 / 8760	Bidg 500, 580, 300 2nd floor of 200	exterior Washing station	LED Canopy Light, 5000K, UNV 2' T8 LED Tube Single Ended Bypass(Type B), 4000K	27 W 9 W	48	48	1,008 W	43.8%	4,132.48	\$685.94
2ft Lin w1 t8	20 w	2	24 7 / 8760	2nd floor of 200	washing station	2 T8 LED Tube Single Ended Bypass(Type B), 4000K 2'T8 LED Tube Single Ended Bypass(Type B), 4000K	9 W 9 W	2	2	22 W 22 W	55.0%	192.72	\$31.99
2ft Lin w1 t8	20 w	2	4.1 7 / 1482	2110 11001 01 200		2' T8 LED Tube Single Ended Bypass(Type B), 4000K 2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 W	2	2	22 W 22 W	55.0%	32.59	\$5.41
2ft Lin W1 t8 2ft linear w1 2ft t8	20 W	2	4.1 7 / 1482	Bldg 500. 2nd floor Maternal Infant Unit	soiled room	2' T8 LED Tube Single Ended Bypass(Type B), 4000K 2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 W 9 W	2	2	22 W 11 W	55.0%	4.02	\$0.67
1x2 w2 2ft t5	20 W 34 W	8	127/ 4380	Bidg 500. 2nd noor Material miant onit	x ray room 3	2 T8 LED Tube Single Ended Bypass(Type B), 4000K 2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 W	8	16	128 w	47 1%	4.02	\$93.06
1x2 w2 2ft 15	34 w	6	12 7 / 4380	Bidg 500	x ray room 1	2 T8 LED Tube Single Ended Bypass(Type B), 4000K	18 w	6	10	126 W	47.1%	420.48	\$69.79
1x2 w2 t8	33 w	4	12 7 / 4380	Bidg 500.	x ray room 3	2' T8 LED Tube Single Ended Bypass(Type B), 4000K	18 w	4	12	60 w	45.5%	262.80	\$43.62
2ft linear w2 2ft t8	33 W	1	1 7 / 365	bldg 400.	room 101 bathroom	2' T8 LED Tube Single Ended Bypass(Type B), 4000K 2' T8 LED Tube Single Ended Bypass(Type B), 4000K	18 w	1	2	15 w	45.5%	5.48	\$0.91
vanity w1 2ft t5	18 w	1	1 7 / 365	Bidg 500.	x ray room 3 bathroom 1	2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 w	1	1	9 w	50.0%	3.29	\$0.55
vanity w1 2ft t5	18 w	1	1 7 / 365	Bidg 500.	x ray room 3 bathroom 2	2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 w	1	1	9 w	50.0%	3.29	\$0.55
vanity w1 2ft t8	20 w	1	1 7 / 365	Bidg 500.	ER restroom	2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 w	1	1	11 w	55.0%	4.02	\$0.67
vanity w2 2ft t8	33 w	1	24 7 / 8760	Bidg 500.	er main hall restroom	2' T8 LED Tube Single Ended Bypass(Type B), 4000K	18 w	1	2	15 w	45.5%	131.40	\$21.81
2ft lin w1 t8	31 w	1	12 7 / 4380	Building 580	restroom	2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 w	1	1	22 w	71.0%	96.36	\$15.99
2ft Lin w1 t8	20 w	1	12 7 / 4380	Building 580	restroom	2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 w	1	1		55.0%	48.18	\$8.00
2ft lin w1 t8	20 w	3	12 7 / 4380	2nd floor of 580	by sink	2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 w	3	3	33 W	55.0%	144.54	\$23.99
2ft lin w1 t8	20 w	2	8 7 / 2920		Washing station	2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 w	2	2	22 W	55.0%	64.24	\$10.66
wp w 1 2ft lin t5	40 w	5	8 7 / 2920	Building 580	vending services	2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 w	5	5	155 w	77.5%	452.60	\$75.13
wp w1 2ft t5	18 w	5	12 7 / 4380	Building 580		2' T8 LED Tube Single Ended Bypass(Type B), 4000K	9 w	5	5	45 w	50.0%	197.10	\$32.72
wp low to ground w1 mh	128 w	7	11 7 / 4100	helipad	exterior	LED A21. 5000K. 277y	16 w	7	7	784 w	87.5%	3.214.15	\$533.51
wp with the ground with the	138 w	17	11 7 / 4100	bldg 400.	exterior	LED A21, 5000K, 277v	16 w	17	17	2,074 w	88.4%	8,502.74	\$1,411.34
lb w4 cfl	156 w	1	8 7 / 2920	Bldg 500. 2nd floor Maternal Infant Unit	director of women & children's services	LED Bypass PLL Replacement, 4000K, UNV, 2G11	68 w	1	4	88 w	56.4%	256.96	\$42.65
low bay w4 cft	108 w	9	12 7 / 4380	200	conference room	LED Bypass PLL Replacement, 4000K, UNV, 2G11	68 w	9	36	360 w	37.0%	1,576.80	\$261.73
lb w4 cfl	156 w	4	12 7 / 4380	Bidg 500. 2nd floor	breakroom	LED Bypass PLL Replacement, 4000K, UNV, 2G11	68 w	4	16	352 w	56.4%	1,541.76	\$255.91
Cooler RLC06	w		/			Fan Motor Controller	w	1		w		266.44	\$44.23
Cooler RLC09	w		/			Fan Motor Controller	w	1		w		532.89	\$88.45
Freezer ELC	w		/			Fan Motor Controller	w	1		w		799.33	\$132.68
Cooler RLC06	w		/			EC Motor 1/15 HP Cooler,	w	1		w	72.3%	1,140.00	\$189.22
Cooler RLC09	w		/			EC Motor 1/15 HP Cooler,	w	2		w	74.4%	2,280.00	\$378.45
Freezer ELC	w		/			EC Motor 1/15 HP Freezer	w	3		w	57.7%	2,679.00	\$444.68
canopy w1 mh	128 w	8	11 7 / 4100	100		LED Post Top Retrofit Lamp, 5052K, UNV, E39	35.4 w	8	8	741 w	72.3%	3,037.04	\$504.11
canopy w1 cfl	46 w	7	11 7 / 4100	100		LED Horizontal PL Replacement, 4000K, UNV, Type A	12 w	7	7	238 w	73.9%	975.72	\$161.96
canopy w2 cfl	48 w	22	11 7 / 4100	Bldg 500, 580, 300	exterior	LED Horizontal PL Replacement, 4000K, UNV, Type A	24 w	22	44	528 w	50.0%	2,164.63	\$359.30
wp w2 cfl	48 w	4	24 7 / 8760	Bldg 300. admin office	stairwell 1	LED Horizontal PL Replacement, 4000K, UNV, Type A	24 w	4	8	96 w	50.0%	840.96	\$139.59
wp w2 cfl	48 w	4	24 7 / 8760	Bldg 300. admin office	stairwell 2	LED Horizontal PL Replacement, 4000K, UNV, Type A	24 w	4	8	96 w	50.0%	840.96	\$139.59
8 1/4 x 8 1/4 lowbay w1 cfl	33 w	17	10 5 / 2607	2nd floor of 200	Hallway	LED Horizontal PL Replacement, 4000K, UNV, Type A	12 w	17	17	357 w	63.6%	930.75	\$154.49
Can w1 cfl	33 w	1	10 5 / 2607	2nd floor of 200		LED Horizontal PL Replacement, 4000K, UNV, Type A	12 w	1	1	21 w	63.6%	54.75	\$9.09
chandelier w1 Cfl	33 w	4	10 5 / 2607	2nd floor of 203	waiting room	LED Horizontal PL Replacement, 4000K, UNV, Type A	12 w	4	4	84 w	63.6%	219.00	\$36.35
lowbay w1 cfl	33 w	7	10 5 / 2607	2nd floor of 200	Hallway	LED Horizontal PL Replacement, 4000K, UNV, Type A	12 w	7	7	147 w	63.6%	383.25	\$63.61
lowbay w1 cfl	33 w	6	24 7 / 8760			LED Horizontal PL Replacement, 4000K, UNV, Type A	12 w	6	6	126 w	63.6%	1,103.76	\$183.21
can w1 hps	66 w	5	12 7 / 4380	bldg 400.	entry	LED Horizontal PL Replacement, 4000K, UNV, Type A	12 w	5	5	270 w	81.8%	1,182.60	\$196.30
8 1/4 x 8 1/4 w1 cfl	33 w	17	24 7 / 8760		Hallway	LED Horizontal PL Replacement, 4000K, UNV, Type A	12 w	17	17	357 w	63.6%	3,127.32	\$519.09
wp w2 cfl	48 w	3	11 7 / 4100	Bldg 300	exterior	LED Vertical PL Replacement, 4000K, UNV, Type A	24 w	3	6	72 w	50.0%	295.18	\$49.00
wp w2 cfl	48 w	5	11 7 / 4100	Bldg 500	exterior	LED Vertical PL Replacement, 4000K, UNV, Type A	24 w	5	10	120 w	50.0%	491.96	\$81.66
Can w1 cfl	33 w	17	10 5 / 2607	2nd floor of 200	(Next clinic)receptionist	LED Vertical PL Replacement, 4000K, UNV, Type A	12 w	17	17	357 w	63.6%	930.75	\$154.49
chandellier w1 Cfl	33 w	4	24 7 / 8760			LED Vertical PL Replacement, 4000K, UNV, Type A	12 w	4	4	84 w	63.6%	735.84	\$122.14
lowbay w1 cfl	46 w	6	10 5 / 2607	2nd floor of 204	waiting room	LED Vertical PL Replacement, 4000K, UNV, Type A	12 w	6	6	204 w	73.9%	531.86	\$88.28
7.5in can w1 cfl	66 w	3	12 7 / 4380	100		LED 6" Can Downlight, 3000K, 3500K, 4000K, REC	13 w	3	3	159 w	80.3%	696.42	\$115.60
7.5in can w1 cfl	66 w	3	12 7 / 4380	100		LED 6" Can Downlight, 3000K, 3500K, 4000K, REC	13 w	3	3	159 w	80.3%	696.42	\$115.60
7.5in can w1 cfl	66 w	3	12 7 / 4380	100		LED 6" Can Downlight,3000K, 3500K, 4000K, REC	13 w	3	3	159 w	80.3%	696.42	\$115.60
7.5in can w1 cfl	33 w	1	12 7 / 4380		Bathroom	LED 6" Can Downlight,3000K, 3500K, 4000K, REC	13 w	1	1	20 w	60.6%	87.60	\$14.54
2x2 w2 Ut8	59 w	4	24 7 / 8760	Bldg 500.	emergency room main hall	LED Troffer 2x2, Retrofit Kit 4000K, UNV, REC	16 w	4	4	172 w	72.9%	1,506.72	\$250.10
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 5	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2		76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 6	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2		76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 7	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 8	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Ortho treatment	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	100 11	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 16	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 17	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 18	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 19	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 22	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 23	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 24	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Exam room 25	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	2	10 5 / 2607	2nd floor of 200	Physician workroom	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	354.57	\$58.85
2x4 w3 t8	89 w	1	24 7 / 8760	Bldg 500. 2nd floor Maternal Infant Unit	nourishment room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	595.68	\$98.87
2x4 w3 t8	89 w	1	24 7 / 8760	Bldg 500. 2nd floor Maternal Infant Unit	copy room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	595.68	\$98.87
2x4 w3 t8	89 w	3	8 7 / 2920	Bldg 500. 2nd floor Maternal Infant Unit	breakroom	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	3	3	204 w	76.4%	595.68	\$98.87
2x4 w3 t8	89 w	11	16 7 / 5840		2D039	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	11	11	748 w	76.4%	4,368.32	\$725.08
2x4 w3 t8	89 w	1	5 7 / 1825			LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	124.10	\$20.60
2x4 w3 t8	89 w	3	12 7 / 4380		Anesthesia workroom	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	3	3	204 w	76.4%	893.52	\$148.31
2x4 w3 t8	89 w	1	12 7 / 4380			LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	297.84	\$49.44
2x4 w3 t8	89 w	1	12 7 / 4380			LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	297.84	\$49.44
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Location

Approx. Building Size 677,247 SF Energy Rate \$ 0.17 /kWh & Interest Rate 0%

Suggested Replacements

	EXISTING	11 - 6	F (R R	Loca		Suggested Replacements	1	11 - 6	11 - 6	Martin de colle e		Savings	
Existing	Watts/	# of	Existing Operating	Building/Zone	Room/Area	Suggested Replacement	Watts/Fix	# of	# of	Watts/bulbs	Usage Saved	KWh	Annual Savings
	Fix	Fixtures	Hours-Day / Yr.					Fixtures	Lamps	Saved		Saved	-
2x4 w3 t8	89 w	9	12 7 / 4380			LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	9	9	612 w	76.4%	2,680.56	\$444.94
2x4 w3 t8	89 w	1	12 7 / 4380			LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 W	76.4%	297.84	\$49.44
2x4 w3 t8	89 w	1	8 7 / 2920		A&D 3	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC		1		68 W	76.4%	198.56	\$32.96
							21 w		1				
2x4 w3 t8	89 w	1	8 7 / 2920		A&D 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	198.56	\$32.96
2x4 w3 t8	89 w	1	8 7 / 2920		A&D 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	198.56	\$32.96
2x4 w3 t8	89 w	1	8 7 / 2920		A&D 4	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	198.56	\$32.96
2x4 w3 t8	89 w	1	8 7 / 2920		A&D 5	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	198.56	\$32.96
2x4 w4 t8	112 w	1	8 7 / 2920	820	restroom	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	91 w	81.3%	265.72	\$44.11
2x4 w4 t8	112 w	1	8 5 / 2086	820	locked office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	91 w	81.3%	189.80	\$31.50
2x4 w4 t8	112 w	1	12 7 / 4380	200	exam room 10	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	91 w	81.3%	398.58	\$66.16
2x4 w4 t8	112 w	1	12 7 / 4380	200	exam room 11	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	91 w	81.3%	398.58	\$66.16
2x4 w4 t8	112 w	1	12 7 / 4380	200	exam room 9	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1		91 w	81.3%	398.58	\$66.16
		1						1	1				
2x4 w4 t8	112 w	1	12 7 / 4380	200	exam room 8	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	91 w	81.3%	398.58	\$66.16
2x4 w4 t8	112 w	1	12 7 / 4380	200	exam room 7	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	91 w	81.3%	398.58	\$66.16
2x4 w4 t8	112 w	1	12 7 / 4380	200	exam room 6	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	91 w	81.3%	398.58	\$66.16
2x4 w4 t8	112 w	1	12 7 / 4380	200	exam room 5	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	91 w	81.3%	398.58	\$66.16
									1				
2x4 w4 t8	112 w	1	12 7 / 4380	200	exam room 4	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	91 w	81.3%	398.58	\$66.16
2x4 w4 t8	112 w	1	12 7 / 4380	200	exam room 3	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	91 w	81.3%	398.58	\$66.16
2x4 w4 t8	112 w	1	12 7 / 4380	200	exam room 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	91 w	81.3%	398.58	\$66.16
2x4 w4 t8	112 w	2	12 7 / 4380	200	exam room 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	182 w	81.3%	797.16	\$132.32
2x4 w4 t8	112 w	8	10 5 / 2607	2nd floor of 200	Surgery room 4	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	8		728 w	81.3%	1.898.00	\$315.04
		8						-	8				
2x4 w4 t8	112 w	0	10 5 / 2607	2nd floor of 200	Room 5	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	8	8	728 w	81.3%	1,898.00	\$315.04
2x4 w4 t8	112 w	8	10 5 / 2607	2nd floor of 200	Surgery room 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	8	8	728 w	81.3%	1,898.00	\$315.04
2x4 w4 t8	112 w	8	10 5 / 2607	2nd floor of 200	Surgery room 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	8	8	728 w	81.3%	1,898.00	\$315.04
2x4 w4 t8	112 w	8	10 5 / 2607	2nd floor of 200	Surgery room 3	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	8	R	728 w	81.3%	1,898.00	\$315.04
2x4 w4 t8	112 w	2	10 5 / 2607	2nd floor of 200	A&D 8	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	182 w	81.3%	474.50	\$78.76
		2						-	2				
2x4 w4 t8	112 w	2	10 5 / 2607	2nd floor of 200	A&D 9	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	182 w	81.3%	474.50	\$78.76
2x4 w4 t8	112 w	2	10 5 / 2607	2nd floor of 200	A&D 10	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	182 w	81.3%	474.50	\$78.76
2x4 w4 t8	112 w	9	10 5 / 2607	2nd floor of 200	Endo 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	9	9	819 w	81.3%	2,135.25	\$354.42
2x4 w4 t8	112 w	9	10 5 / 2607	2nd floor of 200	Endo 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	9	9	819 w	81.3%	2,135.25	\$354.42
2x4 w4 t8	112 w	2	10 5 / 2607	2nd floor of 200	Cast room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	182 w	81.3%	474.50	\$78.76
				2110 11001 01 200									
2x4 w4 t8	112 w	2	8 7 / 2920		A&D 8	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	182 w	81.3%	531.44	\$88.21
2x4 w4 t8	112 w	2	8 7 / 2920		A&D 9	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	182 w	81.3%	531.44	\$88.21
2x4 w4 t8	112 w	2	8 7 / 2920		A&D 10	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	182 w	81.3%	531.44	\$88.21
2x4 w4 t8	112 w	2	16 7 / 5840		Cast room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	182 w	81.3%	1.062.88	\$176.42
2x4 w1 to 2x4 w1 t8	32 w	7	24 7 / 8760	bldg 400.	3rd floor hallway	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	7	7	77 w	34.4%	674.52	\$111.96
	-	/							1				
2x4 w2 t8	59 w	4	12 7 / 4380	bldg 400.	room 101 room 3/4	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	665.76	\$110.51
2x4 w2 t8	59 w	2	12 7 / 4380	bldg 400.	room 101 room 7	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25
2x4 w2 t8	59 w	1	4 7 / 1460	bldg 400.	room 101 storage	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	38 w	64.4%	55.48	\$9.21
2x4 w2 t8	59 w	2	24 7 / 8760	bldg 400.	room 103 office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	665.76	\$110.51
		2											\$165.76
2x4 w2 t8	59 w	6	12 7 / 4380	bldg 400.	room 103 backhall	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	6	6	228 w	64.4%	998.64	
2x4 w2 t8	59 w	8	24 7 / 8760	bldg 400.	room 103 main room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	8	8	304 w	64.4%	2,663.04	\$442.03
2x4 w2 t8	59 w	4	8 7 / 2920	bldg 400.	room 103 backhall	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	443.84	\$73.67
2x4 w2 t8	59 w	2	1 7 / 365	bldg 400.	room 103 back storage	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	27.74	\$4.60
2x4 w2 t8	59 w	5	1 7 / 365	bldg 400.	room 103 back hallway 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	5	5	190 w	64.4%	69.35	\$11.51
		3						4	4				
2x4 w2 t8	59 w	4	1 7 / 365	bldg 400.	room 103 authorized personal hall	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w		-	152 w	64.4%	55.48	\$9.21
2x4 w2 t8	59 w	1	1 7 / 365	bldg 400.	room 103 authorized personal storage	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	38 w	64.4%	13.87	\$2.30
2x4 w2 t8	59 w	1	1 7 / 365	bldg 400.	room 103 authorized personal office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	38 w	64.4%	13.87	\$2.30
2x4 w2 t8	59 w	4	24 7 / 8760	bldg 400.	stairwell 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	1,331.52	\$221.01
2x4 w2 t8	59 w	4	24 7 / 8760	bldg 400.	stairwell 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4		152 w	64.4%	1,331.52	\$221.01
								4	4				
2x4 w2 t8	59 w	4	24 7 / 8760	bldg 400.	stairwell 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	-	4	152 w	64.4%	1,331.52	\$221.01
2x4 w2 t8	59 w	4	24 7 / 8760	bldg 400.	3rd floor hallway	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	1,331.52	\$221.01
2x4 w2 t8	59 w	4	24 7 / 8760	bldg 400.	3rd floor hallway	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	1,331.52	\$221.01
2x4 w2 t8	59 w	1	24 7 / 8760	Bldg 500 2nd floor. Labor and delivery	locker room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	38 w	64.4%	332.88	\$55.25
2x4 w2 t8	59 W	4	24 7 / 8760	Bidg 500 2nd floor. Labor and delivery	physician/resident work room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	1,331.52	\$221.01
2x4 w2 t8 2x4 w2 t8	59 W	4		Bidg 500 2nd floor. Labor and delivery Bidg 500 2nd floor. Labor and delivery		LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 W		4	152 W	64.4%	1,331.52	
		2			nursing supervisor office			2	2		•	002100	\$55.25
2x4 w2 t8	59 w	2	12 7 / 4380	Bldg 500 2nd floor. Labor and delivery	medication	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25
2x4 w2 t8	59 w	2	24 7 / 8760	Bldg 500 2nd floor. Labor and delivery	Dirty Utility Room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	665.76	\$110.51
2x4 w2 t8	59 w	2	24 7 / 8760	Bldg 500 2nd floor. Labor and delivery	on call breakroom	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	665.76	\$110.51
2x4 w2 t8	59 w	1	12 7 / 4380	Bidg 500 2nd floor. Labor and delivery	on call ob/ovn	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	4	38 w	64.4%	166.44	\$27.63
2x4 w2 to 2x4 w2 t8	59 W		12 7 / 4380	Bidg 500 2nd floor. Labor and delivery Bidg 500 2nd floor. Labor and delivery	on call	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w			38 W	64.4%	166.44	\$27.63
		1						1	1				
2x4 w2 t8	59 w	3	24 7 / 8760	Bldg 500 2nd floor. Labor and delivery	storage	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	3	3	114 w	64.4%	998.64	\$165.76
2x4 w2 t8	59 w	1	12 7 / 4380	Bldg 500 2nd floor. Labor and delivery	NICU breakroom	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	38 w	64.4%	166.44	\$27.63
2x4 w2 t8	59 w	4	24 7 / 8760	Bidg 500 2nd floor, Labor and delivery	NICU clean utility room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	1.331.52	\$221.01
2x4 w2 t8	59 w	1	5 7 / 1825	Bidg 500 2nd floor. Labor and delivery Bidg 500 2nd floor. Labor and delivery	family room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	4	38 w	64.4%	69.35	\$11.51
					-				-				
2x4 w2 t8	59 w	2	12 7 / 4380	Bldg 500 2nd floor. Labor and delivery	soiled utility room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25
2x4 w2 t8	59 w	10	24 7 / 8760	Bldg 500 2nd floor. Labor and delivery	nursery	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	10	10	380 w	64.4%	3,328.80	\$552.54
2x4 w2 t8	59 w	1	24 7 / 8760	Bldg 500 2nd floor. Labor and delivery	nursery office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	38 w	64.4%	332.88	\$55.25
2x4 w2 t8	59 w	2	12 7 / 4380	Bida 500 3rd floor, ICU	room 301	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25
2x4 w2 to 2x4 w2 t8	59 w	2	12 7 / 4380	Bldg 500 3rd floor. ICU	room 302	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25
		-											
2x4 w2 t8	59 w	2	12 7 / 4380	Bldg 500 3rd floor. ICU	room 303	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25
2x4 w2 t8	59 w	2	12 7 / 4380	Bldg 500 3rd floor. ICU	room 304	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25
2x4 w2 t8	59 w	2	12 7 / 4380	Bldg 500 3rd floor. ICU	room 305	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25
2x4 w2 t8	59 w	2	12 7 / 4380	Bldg 500 3rd floor. ICU	room 306	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25
2x4 w2 t8	59 w	2	12 7 / 4380	Bidg 500 3rd floor. ICU	room 307	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25
									-				
2x4 w2 t8	59 w	2	12 7 / 4380	Bldg 500 3rd floor. ICU	room 308	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25



Natividad Medical Center 1441 Constitution Blvd. Salinas, CA 93906 Acct: 6137155108; SAID: 6134194830

Natividad Medical Center

EXISTING

EcoGreen Sales Rep: Sal Miranda Customer Contact: Ashley Paulsworth Title of Contact: Sustainability Program Manager Customer Phone: (831) 783-2562

Title of Contact: Sustainability Program Manager Customer Phone: (831) 783-2562 Customer Email: PaulsworthAL@co.monterey.ca.us Approx. Building Size 677,247 SF Energy Rate \$ 0.17 /kWh & Interest Rate 0% Suggested Replacements

Existing	Watts/ Fix	# of Existing Operating Fixtures Hours-Day / Yr.	Building/Zone	Room/Area	Suggested Replacement	Watts/Fix	# of Fixtures	# of Lamps	Watts/bulbs Saved	Usage Saved	KWh Saved	Annual Savings
2x4 w2 t8	59 w	2 12 7 / 4380	Bidg 500 3rd floor. ICU	room 309	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88	\$55.25
2x4 w2 t8	59 w	2 12 7 / 4380 2 24 7 / 8760	Bidg 500 3rd floor. ICU	room 310	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	332.88 665.76	\$55.25 \$110.51
2x4 w2 t8 2x4 w2 t8	59 w	2 24 7 / 8760 2 24 7 / 8760	Bidg 500. Bidg 500.	admitting/registration back hall admitting/registration breakroom	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	2	2		64.4% 64.4%	665.76	\$110.51
2x4 w2 t8	59 w	4 24 7 / 8760	Bidg 500.	admitting/registration office 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4		64.4%	1,331.52	\$221.01
2x4 w2 t8	59 w	4 24 7 / 8760	Bidg 500.	admitting/registration office 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	1,331.52	\$221.01
2x4 w2 t8	59 w	1 1 7 / 365	Bldg 500.	er supply storage	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	38 w	64.4%	13.87	\$2.30
2x4 w2 t8	59 w	4 24 7 / 8760	Bidg 500.	emergency room main hall 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	102 1	64.4%	1,331.52	\$221.01
2x4 w2 t8	59 w 59 w	1 24 7 / 8760 1 24 7 / 8760	Bidg 500.	admitting R-ME	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	1	1	38 w 38 w	64.4% 64.4%	332.88 332.88	\$55.25 \$55.25
2x4 w2 t8 2x4 w2 t8	59 W 59 W	1 24 7 / 8760 1 12 6 / 3754	Bldg 500. Bldg 500. 2nd floor Ante Natal testing unit	admitting R-ME Ante Natal testing unit hallway	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	1	1	38 W 38 W	64.4% 64.4%	332.88	\$55.25 \$23.68
2x4 w2 t8	59 W	2 12 6 / 3754	Bidg 500. 2nd floor Ante Natal testing unit Bidg 500. 2nd floor Ante Natal testing unit	lactation consultants	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2		64.4%	285.33	\$47.36
2x4 w2 t8	59 w	2 12 6 / 3754	Bldg 500. 2nd floor Ante Natal testing unit	testing room 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	285.33	\$47.36
2x4 w2 t8	59 w	2 12 6 / 3754	Bldg 500. 2nd floor Ante Natal testing unit	testing room 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	285.33	\$47.36
2x4 w2 t8	59 w	2 12 6 / 3754	Bldg 500. 2nd floor Ante Natal testing unit	testing room 3	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	285.33	\$47.36
2x4 w2 t8	59 w	2 12 6 / 3754	Bldg 500. 2nd floor Ante Natal testing unit	testing room 4	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	285.33	\$47.36
2x4 w2 t8 2x4 w2 t8	59 w	1 12 7 / 4380 4 24 7 / 8760	Bidg 500.	er registration	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	1	1	38 w 152 w	64.4% 64.4%	166.44	\$27.63 \$221.01
2x4 w2 t8 2x4 w2 t8	59 W	4 24 7 / 8760 1 12 7 / 4380	Bldg 500.	RME area	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 W 21 W	4	4	152 W 38 W	64.4%	1,331.52	\$221.01 \$27.63
2x4 w2 t8	59 W	2 12 7 / 4380	Bidg 500.	ER office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2		64.4%	332.88	\$55.25
2x4 w3 t8	89 w	3 24 7 / 8760	bldg 400.	room 101 main hall	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	3	3		76.4%	1,787.04	\$296.62
2x4 w3 t8	89 w	3 12 7 / 4380	bldg 400.	room 101 office 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	3	3		76.4%	893.52	\$148.31
2x4 w3 t8	89 w	1 12 7 / 4380	bldg 400.	room 101 side storage	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	297.84	\$49.44
2x4 w3 t8	89 w	1 12 7 / 4380	bldg 400.	room 101 room 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	297.84	\$49.44
2x4 w3 t8	89 w	1 12 7 / 4380 2 12 7 / 4380	bldg 400.	room 101 room 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4% 76.4%	297.84	\$49.44 \$98.87
2x4 w3 t8 2x4 w3 t8	89 w 89 w	2 12 7 / 4380 2 12 7 / 4380	bldg 400. blda 400.	room 101 room 5 room 101 room 6	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2		76.4%	595.68	\$98.87
2x4 w3 t8	89 w	1 1 7 / 365	Bidg 500 2nd floor. Labor and delivery	NICU sleeping room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 W 21 W	1	1	68 w	76.4%	24.82	\$90.07
2x4 w3 t8	89 w	4 24 7 / 8760	Bidg 500.	tech workroom	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	272 w	76.4%	2,382.72	\$395.50
2x4 w3 t8	89 w	2 12 7 / 4380	Bldg 500.	er manager office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2		76.4%	595.68	\$98.87
2x4 w3 t8	89 w	2 12 7 / 4380	Bidg 500.	medical directors office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2		76.4%	595.68	\$98.87
2x4 w3 t8 2x4 w3 t8	89 w 89 w	2 24 7 / 8760 2 24 7 / 8760	Bidg 500. Bidg 500.	er main emergency er main office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	2	2	136 w 136 w	76.4% 76.4%	1,191.36 1,191.36	\$197.75 \$197.75
2x4 w3 t8	89 w	2 24 7 / 8760	Bidg 500.	mse workup	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	2	2	136 w	76.4%	1,191.36	\$197.75
2x4 w3 t8	89 w	2 12 7 / 4380	Bidg 500.	emergency room, room 3	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	595.68	\$98.87
2x4 w3 t8	89 w	2 12 7 / 4380	Bldg 500.	emergency room, room 1	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2		76.4%	595.68	\$98.87
2x4 w3 t8	89 w	2 12 7 / 4380	Bldg 500.	emergency room, room 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	595.68	\$98.87
2x4 w3 t8	89 w	1 12 7 / 4380 2 24 7 / 8760	Bidg 500.	emergency room main hall 2	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	68 w	76.4%	297.84	\$49.44
2x4 w3 t8 2x4 w3 t8	89 w 89 w	2 24 7 / 8760 1 24 7 / 8760	Bldg 500. 2nd floor Building 580	nursing supervisor office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	2	2		76.4% 76.4%	1,191.36	\$197.75 \$98.87
2x4 w3 t8	89 w	15 8 7 / 2920	Building 580	staff only	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	15	15		76.4%	2,978.40	\$494.37
2x4 w2 t8	59 w	4 12 7 / 4380	Building 580	locked	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	665.76	\$110.51
2x4 w2 t8	59 w	4 12 7 / 4380	Building 580	lab storage	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	665.76	\$110.51
2x4 w2 t8	59 w	4 24 7 / 8760	Building 580	staff lounge locked	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4% 64.4%	1,331.52	\$221.01
2x4 w2 t8 2x4 w2 t8	59 w 59 w	4 24 7 / 8760 4 24 7 / 8760	Building 580 Building 580	locked	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	4	4		64.4% 64.4%	1,331.52	\$221.01 \$221.01
2x4 w2 t8	59 w	1 5 7 / 1825	Building 580	laboratory	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	1	1	38 w	64.4%	69.35	\$11.51
2x4 w2 t8	59 w	5 12 7 / 4380	Building 580	back of kitchen	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	5	5		64.4%	832.20	\$138.13
2x4 w2 t8	59 w	3 12 7 / 4380	Building 580	diet aides office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	3	3	114 w	64.4%	499.32	\$82.88
2x4 w2 t8	59 w	9 8 7 / 2920	2nd floor of 580	Coding room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	9	9		64.4%	998.64	\$165.76
2x4 w2 t8	59 w	4 24 7 / 8760	2nd floor of 580	2D019	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	1,331.52	\$221.01
2x4 w2 t8 2x4 w2 t8	59 w 59 w	1 8 5 / 2086 14 12 7 / 4380	2nd floor of 580 2nd floor of 580	manager of therapy services open space	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	1	1	38 w 532 w	64.4% 64.4%	79.26 2,330.16	\$13.16 \$386.78
2x4 w2 t8	59 W	6 12 7 / 4380	2nd floor of 580	open apace	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	6	6		64.4%	998.64	\$366.76
2x4 w2 t8	59 w	4 12 7 / 4380		Wally Sayles office	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	665.76	\$110.51
2x4 w2 t8	59 w	4 24 7 / 8760		Women locker	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4		64.4%	1,331.52	\$221.01
2x4 w2 t8	59 w	3 9 5 / 2346		Ruth Baltes (2D018)	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	3	3	114 w	64.4%	267.49	\$44.40
2x4 w2 t8	59 w	4 10 7 / 3650 2 8 7 / 2920	+	Locked Soiled utility	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	4	4		64.4% 64.4%	554.80	\$92.09 \$36.84
2x4 w2 t8 2x4 w2 t8	59 w	2 8 7 / 2920 4 24 7 / 8760	1	Pre op room	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	2 4	2	76 W	64.4% 64.4%	221.92	\$36.84 \$221.01
2x4 w2 t8	59 W	4 24 7 / 8760		Radiology	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	1,331.52	\$221.01
2x4 w2 t8	59 w	4 24 7 / 8760		Soiled utility	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	152 w	64.4%	1,331.52	\$221.01
2x4 w2 t8	59 w	2 16 7 / 5840		Exam room 14	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	76 w	64.4%	443.84	\$73.67
2x4 w2 t8	59 w	2 16 7 / 5840		Exam room 20	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	10 1	64.4%	443.84	\$73.67
2x4 w2 t8	59 w 59 w	4 16 7 / 5840 4 24 7 / 8760		Exam room 25 Staff restroom	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	4	4	152 w 152 w	64.4% 64.4%	887.68 1.331.52	\$147.34 \$221.01
2x4 w2 t8 2x4 w2 t8	59 w 59 w	4 24 7 / 8760 2 24 7 / 8760	1	Staff restroom Staff lounge	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	4	4		64.4% 64.4%	1,331.52	\$221.01 \$110.51
2x4 w2 t8	59 w	4 24 7 / 8760		Main receptionist	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	4	4	-	64.4%	1,331.52	\$221.01
2x4 w3 t8	89 w	2 24 7 / 8760	Building 580	middle room to sterlize section	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2		76.4%	1,191.36	\$197.75
2x4 w3 t8	89 w	2 24 7 / 8760	Building 580	sterile zone	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	2	2	136 w	76.4%	1,191.36	\$197.75
2x4 w3 t8	89 w	6 24 7 / 8760	Building 580	storage	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	6	6	408 w	76.4%	3,574.08	\$593.25
2x4 w3 t8 2x4 w3 t8	89 w 89 w	2 12 7 / 4380 2 12 7 / 4380	Building 580 Building 580	director pf pharmacy clinical coordinator	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	2	2	136 w	76.4% 76.4%	595.68 595.68	\$98.87 \$98.87
2x4 w3 t8 2x4 w3 t8	89 w 89 w	2 12 7 / 4380 2 24 7 / 8760	Building 580 Building 580	clinical coordinator bio hazard room (1D004)	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w 21 w	2	2		76.4%	595.68 1,191.36	\$98.87 \$197.75
2x4 w3 t8	89 w	2 12 7 / 4380	Building 580 Building 580	office (1D006)	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 W 21 W	2	2	136 w	76.4%	595.68	\$197.75
2x4 w3 t8	89 w	3 24 7 / 8760	Building 580	staff lounge	LED Troffer 2x4 Retrofit Kit, 4000K, UNV, REC	21 w	3	3	204 w	76.4%	1,787.04	\$296.62
						•	•	•		•		



Natividad Medical Center 1441 Constitution Blvd. Salinas, CA 93906 Acct: 6137155108; SAID: 6134194830

Natividad Medical Center

EcoGreen Sales Rep: Sal Miranda Customer Contact: Ashley Paulsworth Title of Contact: Sustainability Program Manager Customer Phone: (831) 783-2562 Customer Email: PaulsworthAL@co.monterey.ca.us

Image Image <t< th=""><th></th><th>EXISTING</th><th></th><th></th><th></th><th>Loc</th><th>ation</th><th>Suggested Replacements</th><th></th><th></th><th></th><th></th><th></th><th>Savings</th><th></th></t<>		EXISTING				Loc	ation	Suggested Replacements						Savings	
Char Cont Cont Cont Cont <	Existing	Watts/ Fix	# of Fixtures			Building/Zone	Room/Area	Suggested Replacement	Watts/Fix	# of Fixtures	# of Lamps	Watts/bulbs Saved	Usage Saved	KWh Saved	Annual Savings
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LUD 22 Vi V </td <td></td> <td></td> <td>8</td> <td></td> <td></td> <td></td> <td>Surgery room 2</td> <td>,,,,,,</td> <td>_ · · ·</td> <td></td> <td>8</td> <td></td> <td></td> <td>0,011120</td> <td></td>			8				Surgery room 2	,,,,,,	_ · · ·		8			0,011120	
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LED 9 nom/m N 2 17 / 400 LAA Output Sign W 2 W M				_											
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LED al w 4 11 7 410 Lot K exterior Skip w 4.4 Image: work mage: work <												w		 	
LED wp w 1 1 7 365 Bidg 300. bathroom Skip w 1 w m </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td> </td> <td></td> <td></td> <td></td> <td></td>															
LED wp w 1 12 7 / 4380 100 gender neutral bathrooms Skip w 1 w 1		w							w	1		w			
LED wp w 1 127/4380 100 Skip w 1 w 1 w		w	1						w	1	1	w			
	LED wp	w	1	12	7 / 4380	100		Skip	w	1		w			



Natividad Medical Center 1441 Constitution Blvd. Salinas, CA 93906 Acct: 6137155108; SAID: 6134194830

Natividad Medical Center

EcoGreen Sales Rep: Sal Miranda Customer Contact: Ashley Paulsworth Title of Contact: Sustainability Program Manager Customer Phone: (831) 783-2562

Customer Email: PaulsworthAL@co.monterey.ca.us

	EXISTING	3				Loc	ation	Suggested Replacements	070					Savings	200395
Existing	Watts/	# of	1	Existing Operation	ting	Building/Zone	Room/Area	Suggested Replacement	Watts/Fix	# of	# of	Watts/bulbs	Usage Saved	KWh	Annual Savings
	Fix	Fixtures		Hours-Day /					walls/Tix	Fixtures	Lamps	Saved	Usage Saveu	Saved	Annual Savings
LED wp	w	1			80	100	patient shower	Skip	w	1		w			
LED wp	w	1			80	100	252(room with 2 beds)	Skip	w	1		w			
LED wp	w				80	100	250(has patients was told they had the same fixtures)	Skip	w			w			
LED wp	w				80	100	251 (has patients was told they had the same fixtures as 252	Skip	w	1		w			
LED wp	w				80	100	253(had patients , same as 252)	Skip	w	1		w			
LED wp	w	1			80	100	254(had patinets same as 252)	Skip	w	1		w			
LED wp	w	1			80	100	259(same as 252) patients	Skip	w	1		w			
LED wp	w	1			80	100		Skip	w	1		w			
LED wp	w		-		80	100		Skip	w			w			
LED wp	w				80	100		Skip	w			w			
LED wp	w				80	100		Skip	w	1		w			
LED wp	w		_		80	100	storage room	Skip	w	1		w			
LED wp	w				80 80	100		Skip Skip	w	1		w			
LED wp	w	1			80	100			w	1		w			
LED wp		1						Skip	w	1		w			
LED wp	w				80 80	100	070 050	Skip	w			w			
LED wp LED wp	w		_		80	100	276 same as 252	Skip Skip	w			w			
LED wp	w		12		80 65	Bidg 300.	bathroom 1	Skip	w	1		w			
LED wp	w		1		65	Bidg 300.	bathroom 1 bathroom 2	Skip	w	1		W			
LED wp	w				65 65	Bidg 300. Bidg 300.	office hallway bathroom	Skip	w	1		w			
LED wp	w				65 65	Bidg 300. Bidg 300.	office 1 allway bathroom office 2 side B lounge bathroom	Skip	w	1	<u> </u>	w	ł		ł
no photos no info or counts	w	- ·	+ '			100	once z alce o lounge battiloom	Skip	w 		<u> </u>	w 	+		
no photos no info or counts	w	+	12	7 / 4	80	100	255- 258 (all private rooms) patients in	Skip	w		<u> </u>	w	1		
no photos no info or counts	w				80	100	bathroom	Skip	w			w			
no proces no into di codina	w		14	/ 4			CasilODII	Skip	w			w			
LED 2x2	w		10	5/2	07	2nd floor of 200		Skip	w	33		w	-		
LED 2x2	w			/				Skip	w	33		w	1		
LED 2x2 w	w		10	5 / 2	07	2nd floor of 201	waiting room	Skip	w	15		w			
LED 2x2 w2 u	w	2			80	200	secretary	Skip	w	2		w			
LED 2x4	w		_		07	2nd floor of 200	Exam Room 26	Skip	w			w			
LED 2x4	w				07	2nd floor of 200	Exam Room 27	Skip	w			w			
LED 2x4	w		10	5 / 2	07	2nd floor of 200	Exam room 12	Skip	w			w			
LED 2x4	w	2	10		07	2nd floor of 200	Exam room 13	Skip	w	2		w			
LED 2x4	w				07	2nd floor of 200	Exam room 11	Skip	w	2		w			
LED 2x4	w				07	2nd floor of 200	Exam room 10	Skip	w	2		w			
LED 2x4	w	2	10	5 / 2	07	2nd floor of 200	Exam room 9	Skip	w	2		w			
LED 2x4	w	2	10	5 / 2	i07	2nd floor of 200	Procedure room	Skip	w	2		w			
LED 2x4	w	1	10	5 / 2	i07	2nd floor of 200	Lab	Skip	w	1		w			
LED 2x4	w	2	10	5 / 2	07	2nd floor of 200	Exam room 2	Skip	w	2		w			
LED 2x4	w	2	10	5 / 2	07	2nd floor of 200	Exam room 3	Skip	w	2		w			
LED 2x4	w	2	10		07	2nd floor of 200	Exam room 4	Skip	w	2		w			
LED 2x4	w	1	10	5 / 2	07	2nd floor of 200	Bariatric services	Skip	w	1		w			
LED 2x4	w	2	10	5 / 2	07	2nd floor of 200	Exam room 15	Skip	w	2		w			
LED 2x4	w	2	10	5 / 2	i07	2nd floor of 202	waiting room	Skip	w	2		w			
LED 2x4	w	1		/			Bariatric services	Skip	w	1		w			
LED 2x4	w			/		900	breakroom	Skip	w			w			
LED 2x4	w	2		/		900		Skip	w	2		w			
LED 2x4 w1	w			/		900		Skip	w	1		w			
LED 2x4 w1	w		\bot	/		900	office 1	Skip	w	1		w			
LED 2x4 w1	w	2	1	/		900	will signorelli	Skip	w	2	L	w			
LED area	w	1	_		00	820		Skip	w	1	l	w			
LED can	w				80	200	restroo,	Skip	w	1	l	w			
LED Ib	w		_		60	Bldg 500. 2nd floor Maternal Infant Unit	bathroom	Skip	w		<u> </u>	w			
LED vanity	w		_		60	Bldg 500. 2nd floor Maternal Infant Unit	locker room	Skip	w	1	<u> </u>	w			
LED wp	w				00	820		Skip	w	1	<u> </u>	w			
LED wp	w	1			65	Bldg 500. 2nd floor Maternal Infant Unit	restroom 1	Skip	w	1		w			
LED wp	w	1			65	Bldg 500. 2nd floor Maternal Infant Unit	breakroom restroom	Skip	w	1		w			
LED wp	w	13			00	A***		Skip	w	13		w			
LED wp	w	1			80	200	all gender bathroom	Skip	w	1		w			
LED wp	w				80	200	2nd all gender bathroo m	Skip	w			w			
LED wp	w	-			80	200	mens restroom	Skip	W	1		w			
LED wp	w				80	200	women restroom	Skip	w	1		w			
LED wp	w				80	and flore -f and	All good or better and	Skip	w	1		w			
LED Wp	w				07	2nd floor of 200	All gender bathroom	Skip	W			w			
LED Wp	w	-			07	2nd floor of 200	Mens locker	Skip	w	2	l	w			
LED Wp	w				07	2nd floor of 200	Bathroom Restroom	Skip	w			w			
LED Wp LED Wp	w		10		07	2nd floor of 200		Skip							
LED Wp LED Wp	w		+	/			All gender bathroom	Skip	w			w			
	w		40	/ E / ^	07	and flore -f and	Bathroom	Skip	w	1		w			
Light head medical equipment	w	1			07	2nd floor of 200	Surgery room 4	Skip	w	1		w			
medical equipment medical machinery	w	+	10	5 / 2	07	2nd floor of 200		Skip Skip	w			w			
wp w 1	100 w		10	7/4	80		main room	Skip	w 100 w	8		w			
wp w 1 wp w1 t8 bulb	100 w	8			80 i07	2nd floor of 200	Main room A&D 3	Skip	100 w 150 w	8	8	w			
wp w1 t8 bulb wp w1 t8 bulb	150 w				07 07	2nd floor of 200 2nd floor of 200	AQU 3	Skip	150 w	1		W			
I		· ·	10	J, 2		210 1001 01 200		Chip	150 W		<u> </u>	w	1		I



Natividad Medical Center 1441 Constitution Blvd. Salinas, CA 93906 Acct: 6137155108; SAID: 6134194830

Natividad Medical Center

EXISTING

EcoGreen Sales Rep: Sal Miranda Customer Contact: Ashley Paulsworth

Title of Contact: Sustainability Program Manager Customer Phone: (831) 783-2562 Customer Email: PaulsworthAL@co.monterey.ca.us

Location

	EXISTING				Loc	ation	Suggested Replacements						Savings	
Existing	Watts/	# of			Building/Zone	Room/Area	Suggested Replacement	Watts/Fix	# of	# of	Watts/bulbs	Usage Saved	KWh	Annual Savings
Existing	Fix	Fixture	es Hours-D	ay/Yr.	Building/2016	Room/Alea	Suggested Replacement	Wallo/TIX	Fixtures	Lamps	Saved	Usage Saveu	Saved	Annual Savings
wp w1 t8 bulb	150 w	1	10 5 /	2607	2nd floor of 200	A&D 1	Skip	150 w	1	1	w			
wp w1 t8 bulb	150 w	1	10 5 /	2607	2nd floor of 200	A&D 2	Skip	150 w	1	1	W			
wp w1 t8 bulb	150 w	1	10 5 /	2607	2nd floor of 200	A&D 4	Skip	150 w	1	1	w			
wp w1 t8 bulb	150 w		10 5 /	2607	2nd floor of 200	A&D 4 A&D 5	Skip	150 w	1		w			
		1								1	w			
wp w1 t8 bulb	150 w	1	10 5 /	2607	2nd floor of 200	A&D 9	Skip	150 w	1	1	w			
wp w1 t8 bulb	150 w	1	10 5 /	2607	2nd floor of 200	A&D 10	Skip	150 w	1	1	w			
wp w1 t8 bulb	150 w	1	87/	2920		A&D 3	Skip	150 w	1	1	w			
wp w1 t8 bulb	150 w	1	8 7 /	2920			Skip	150 w	1	1	w			
wp w1 t8 bulb	150 w	1	87/	2920		A&D 1	Skip	150 w	1	1	w			
wp w1 t8 bulb	150 w	1	8 7 /	2920		A&D 2	Skip	150 w	1	1	w			
wp w1 t8 bulb	150 w	1	8 7 /	2920		A&D 4	Skip	150 w	1		w			
.ip .i. i e e e e		1							1	1	w			
wp w1 t8 bulb	150 w	1	87/	2920		A&D 5	Skip	150 w		1				
wp w1 t8 bulb	150 w	1	87/	2920		A&D 9	Skip	150 w	1	1	w			
wp w1 t8 bulb	150 w	1	8 7 /	2920		A&D 10	Skip	150 w	1	1	w			
	w		/		900	meeting	Skip	w			w			
	w		/		900	jason perry	Skip	w			w			
10in can w1 heating lamp	w	3	12 7 /	4380	Bldg 500 2nd floor. Labor and delivery	NICU main room 2	Skip	W	3		w			
confirmed that rest of office is LED	w	-					Skip	w	-		w			
LED 1x4 w1 t8	w	17	24 7 /	8760	bldg 400.	main hallway	Skip	w	17		w			
		1/												
LED 1x4 w2 t8	w		24 7 /	8760	bldg 400.	main hallway	Skip	w			w			
LED 2x2	w	22		8760	bldg 400.	room 102 main hall	Skip	w	22		w			
LED 2x2	w	8	24 7 /	8760	bldg 400.	room 102 entry	Skip	w	8		w			
LED 2x2	w	6	24 7 /	8760	bldg 400.	room 102 reception	Skip	w	6		w			
LED 2x2	w	8	24 7 /	8760	Bldg 500.	admitting/registration back desk	Skip	w	8		w			
LED 2x4	w	2	12 7 /	4380	bldg 400.	room 102 bone density	Skip	w	2		w			
LED 2x4	w	1	12 7 /	4380	bldg 400.	room 102 changing room	Skip	w	1		w			i i
LED 2x4	w	2	12 7 /	4380	bldg 400.	room 102 coumadin clinic	Skip	w	2	1	w			
LED 2x4 LED 2x4	w	2	24 7 /	4380 8760	bidg 400. bidg 400.	room 102 cournadin clinic	Skip	w	2		w			
	w	1						w						
LED 2x4	w	1	24 7 /	8760	bldg 400.	room 102 exam #6	Skip	w	1		w			
LED 2x4	w	1	24 7 /	8760	bldg 400.	room 102 exam #5	Skip	w	1		w			
LED 2x4	w	1	24 7 /	8760	bldg 400.	room 102 exam #4	Skip	w	1		w			
LED 2x4	w	1	24 7 /	8760	bldg 400.	room 102 exam #3	Skip	w	1		w			
LED 2x4	w	2	24 7 /	8760	bldg 400.	room 102 exam #6	Skip	w	2		w			
LED 2x4	w	1	24 7 /	8760	bldg 400.	room 102 exam #6	Skip	w	1		w			
LED 2x4	w	2	24 7 /	8760	bldg 400.	room 102 office 1	Skip	w	2		w			
LED 2x4	w	4	24 7 /	8760	bidg 400.	room 102 ultrasound	Skip	w	4		w			
LED 2x4	w		5 7 /	1825	Bidg 500 2nd floor. Labor and delivery	family room	Skip	w	1		w			
	w	1	1 7 /					W			w			
LED 4ft lin w1t8	w	3		365	bldg 400.	1st floor womens bathroom	Skip	W	3		w			
LED 4ft linear	w	1	1 7 /	365	bldg 400.	room 102 bathroom	Skip	w			w			
LED 4ft linear w1t8	w	3	1 7 /	365	bldg 400.	1st floor mens bathroom	Skip	w	3		w			
LED 4ft linear w1t8	w	3	1 7 /	365	bldg 400.	2nd floor mens bathroom	Skip	w	3		w			
LED 4ft linear w1t8	w	3	1 7 /	365	bldg 400.	2nd floor womens bathroom	Skip	w	3		w			
LED 5in can w1 mr16	w	6	24 7 /	8760	Bldg 500. 2nd floor	main lobby	Skip	w	6		w			
LED 7.5in can	w	2	24 7 /	8760	bldg 400.	room 102 entry	Skip	w	2		w			
LED 7.5in can	w	14		8760	bldg 400.	entry	Skip		14		w			
	w							w			w			
LED 7.5in can	w	6	24 7 /	8760	bldg 400.	entry	Skip	W	6		w			
LED 7.5in can w1	w	13		8760	bldg 400.	2nd floor hall	Skip	w	10		w			
LED 7.5in can w2	w	8		8760	bldg 400.	2nd floor hall	Skip	w			w			
LED 8in can	w	3	1 7 /	365	bldg 400.	room 103 restroom	Skip	w	3		w			
LED flood	w	2	12 7 /	4380	Bldg 500 2nd floor. Labor and delivery	room 202	Skip	w	2		w			
LED flood	w	2	12 7 /	4380	Bldg 500 2nd floor. Labor and delivery	room 201	Skip	w	2		w			
LED flood	w	2	12 7 /	4380	Bldg 500 2nd floor. Labor and delivery	room 203	Skip	w	2		w			
LED flood	w	2	12 7 /	4380	Bldg 500 2nd floor. Labor and delivery	room 204	Skip	w	2		w	1		i
LED flood	w.	2	12 7 /	4380	Bidg 500 2nd floor. Labor and delivery	room 205	Skip		2	1		1		
LED flood	w	2	12 7 /	4380		room 206	Skip	w	2		w			
					Bldg 500 2nd floor. Labor and delivery									
LED flood	w	2	12 7 /	4380	Bldg 500 2nd floor. Labor and delivery	room 207	Skip	w	-		w			
LED flood	w	2	12 7 /	4380	Bldg 500 2nd floor. Labor and delivery	room 208	Skip	w	2		w			
LED Ib	w	1	1 7 /	365	Bldg 500 2nd floor. Labor and delivery	room 202 bathroom	Skip	w	1		w			
LED Ib	w	1	1 7 /	365	Bldg 500 2nd floor. Labor and delivery	room 201 bathroom	Skip	w	1		w			
LED Ib	w	1	1 7 /	365	Bldg 500 2nd floor. Labor and delivery	room 203 bathroom	Skip	w	1		w			
LED Ib	w	1	1 7 /	365	Bldg 500 2nd floor. Labor and delivery	room 204 bathroom	Skip	w	1		w			
LED Ib	w	1	1 7 /	365	Bldg 500 2nd floor. Labor and delivery	room 205 bathroom	Skip	w	1		w	1		i i
LED ID		1	1 7 /	365	Bldg 500 2nd floor. Labor and delivery	room 206 bathroom	Skip	w	1	1	w			
	w	1	1 7 /					w			w			
LED Ib		1		365	Bldg 500 2nd floor. Labor and delivery Bldg 500 2nd floor. Labor and delivery	room 207 bathroom	Skip Skip							
LED Ib	w	1	1 7 /	365		room 208 bathroom		w	1		w			
LED Ib	w	1	1 7 /	365	Bldg 500 2nd floor. Labor and delivery	labor room A bathroom	Skip	w	1		w			
LED Ib	w	1	1 7 /	365	Bldg 500 2nd floor. Labor and delivery	labor room B bathroom	Skip	w	1		w			
LED Ib	w	1	17/	365	Bldg 500. 2nd floor Maternal Infant Unit	214 restroom	Skip	w			w			
LED lb	w	1	1 7 /	365	Bldg 500. 2nd floor Maternal Infant Unit	209 restroom	Skip	w	1		w			
LED lb	w	1	1 7 /	365	Bldg 500. 2nd floor Maternal Infant Unit	221 restroom	Skip	w	1		w			
LED Ib	w	1	1 7 /	365	Bldg 500. 2nd floor Maternal Infant Unit	212 restroom	Skip	w	1	1	w	1		i i
LED Ib	w	1	1 7 /	365	Bldg 500. 2nd floor Maternal Infant Unit	213 restroom	Skip	w			w			1
LED ID							Skip							
	w	1	1 7 /	365	Bldg 500. 2nd floor Maternal Infant Unit	220 restroom		w			w			
LED lb	w	1	1 7 /	365	Bldg 500 2nd floor. Labor and delivery	locker room bathroom	Skip	w			w			
LED vanity	w	1	24 7 /	8760	Bldg 500 2nd floor. Labor and delivery	locker room	Skip	w	1		w	1		
LED vanity	w	1	24 7 /	8760	Bldg 500.	emergency room mens bathroom	Skip	w	1		w			
•	•				-		=		•			•		



Natividad Medical Center 1441 Constitution Blvd. Salinas, CA 93906 Acct: 6137155108; SAID: 6134194830

Natividad Medical Center

EcoGreen Sales Rep: Sal Miranda Customer Contact: Ashley Paulsworth Title of Contact: Sustainability Program Manager Customer Phone: (831) 783-2562 Customer Email: PaulsworthAL@co.monterey.ca.us

Approx. Building Size 677,247 SF Energy Rate \$ 0.17 /kWh & Interest Rate 0% Suggested Replacements

Acct: 6137155108; SAID: 6134194830				Customer Email:	PaulsworthAL@co.monterey.ca.us		Interest Rate	0%					In Reference to Quote #	200395
	EXISTING				Loc	ation	Suggested Replacements						Savings	
Existing	Watts/	# of	E	Existing Operating	Building/Zone	Room/Area	Suggested Replacement	Watts/Fix	# of	# of	Watts/bulbs	Usage Saved	KWh	Annual Savings
	Fix	Fixtures		Hours-Day / Yr.					Fixtures	Lamps	Saved	obago barba	Saved	7 miliar Oavingo
LED vanity	w	1		7 / 8760	Bldg 500.	emergency room womens bathroom	Skip	w	1		w			
LED vanity	w	1		7 / 365	Bldg 500. 2nd floor	bathroom 2	Skip	w	1		w			
LED vanity	w	1		7 / 365	Bldg 500. 2nd floor	bathroom 1	Skip	w	1		w			
LED Ib	w	1	_	6 / 313	Bldg 500. 2nd floor Ante Natal testing unit	restroom	Skip	w	1		w			
LED w1 t8	w	5		7 / 8760	bldg 400.	2nd floor hall	Skip	w	5		w			
LED w2 t8	w	3		7 / 8760	bldg 400.	2nd floor hall	Skip	w	3		w			
LED wp	w	1		7 / 365	bldg 400.	room 102 bathroom 1	Skip	w	1		w			
LED wp	w	1	_	7 / 365	Bldg 500 2nd floor. Labor and delivery	labor room A	Skip	w	1		w	<u> </u>		
LED wp	w	1		7 / 365	Bldg 500 2nd floor. Labor and delivery	labor room B	Skip	w	1		w	ļ		
LED wp	w	1		7 / 365	Bldg 500 2nd floor. Labor and delivery	NICU bathroom	Skip	w	1		w	1		
LED wp	w	1		7 / 8760	Bldg 500 3rd floor.	mens bathroom	Skip	w	1		w	1		
LED wp	w	1		7 / 8760	Bidg 500 3rd floor.	womens bathroom	Skip	w	1		w	1		
LED wp	w	1	12	7 / 4380	Bldg 500. 2nd floor Maternal Infant Unit	214	Skip	w	1		w			
LED wp	w	1	12	7 / 4380	Bldg 500. 2nd floor Maternal Infant Unit	212	Skip	w	1		w			
LED wp	w	1	12	7 / 4380	Bldg 500. 2nd floor Maternal Infant Unit	213	Skip	w	1		w			
LED wp	W	1	12	7 / 4380	Bldg 500. 2nd floor Maternal Infant Unit	220	Skip	w	1		w			
LED wp	w	1	12	7 / 4380	Bldg 500 2nd floor. Labor and delivery	room 202	Skip	w	1		w			
LED wp	w	1	12	7 / 4380	Bldg 500 2nd floor. Labor and delivery	room 201	Skip	w	1		w			
LED wp	w	1	12	7 / 4380	Bldg 500 2nd floor. Labor and delivery	room 203	Skip	w	1		w			
LED wp	w	1		7 / 4380	Bldg 500 2nd floor. Labor and delivery	room 204	Skip	w	1		w			
LED wp	w	1		7 / 4380	Bldg 500 2nd floor. Labor and delivery	room 205	Skip	w	1	1	w			
LED wp	w	1		7 / 4380	Bidg 500 2nd floor. Labor and delivery	room 206	Skip	w	1		w	·		
LED wp	w			7 / 4380	Bidg 500 2nd floor. Labor and delivery	room 207	Skip	w	1		w			
LED wp	w	1	_	7 / 4380	Bidg 500 2nd floor. Labor and delivery	room 208	Skip	w	1					
LED wp	w	1		7 / 4380	Bidg 500 2nd floor Maternal Infant Unit	209	Skip	w			w			<u> </u>
LED wp	w	1		7 / 4380	Bidg 500. 2nd floor Maternal Infant Unit Bidg 500. 2nd floor Maternal Infant Unit	209 221	Skip	w	1		w			<u> </u>
			12	/ 4300	Bidg 500. 2nd hoor Maternal Infant Onit	221		w			w			<u> </u>
no permission to enter not permitted to enter	w		-	1	1		Skip Skip	w			w			┟────┤
			_	1				w			w			<u> </u>
not permitted to enter	w		_	1	Bldg 500 2nd floor. Labor and delivery	main hall	Skip				w			<u> </u>
not permitted to enter	w			/ 8760	Bldg 500 2nd floor. Labor and delivery	main hall	Skip	w			w			
per staff we couldn't enter	w	-	24	7 / 8760	bldg 400.	room 102 main hall	Skip	w			w			
per staff we couldn't enter	w		_	/	bldg 400.	room 102 main hall	Skip	w			w			L
per staff we couldn't enter	w			/	bldg 400.	room 102 physician office	Skip	w			w			
wp w2 cfl	66 w			7 / 1460	Bldg 500 2nd floor. Labor and delivery	NICU main room 1	Skip	66 W	6	12	w			L
wp w2 cfl	66 w	6		7 / 1460	Bldg 500 2nd floor. Labor and delivery	NICU main room 2	Skip	66 w	6	12	w			
wp w2 cfl	66 w	2	12	7 / 4380	Bldg 500 2nd floor. Labor and delivery	NICU main room 3	Skip	66 w	2	4	w	<u> </u>		
blank line	w			1	Building 580	kitchen	Skip	w			w	ļ		
blank line	w			1	2nd floor of 580		Skip	w			w	1		
LED 2x2 w	w	1		1	Building 580	hallway by cafeteria	Skip	w	1		w	1		
LED 2x2 w3	w	3		1	2nd floor of 580		Skip	w	-		w			
LED 2x4	w	2		/	Building 580		Skip	w	2		w			
LED 2x4	w	2		/		Exam Room 26	Skip	w	2		w			
LED 2x4	w	2		/		Exam Room 27	Skip	w	2		w			
LED 2x4	w	2		/		Exam room 12	Skip	w	2		w			
LED 2x4	w	2		/		Exam room 13	Skip	w	2		w			
LED 2x4	w	2		/		Exam room 11	Skip	w	2		w			
LED 2x4	w	2	16	7 / 5840		Exam room 10	Skip	w	2		w			
LED 2x4	w	2		1		Exam room 9	Skip	w	2		w			
LED 2x4	w	2		1		Procedure room	Skip	w	2		w			
LED 2x4	w	1		1		Lab	Skip	w	1		w			
LED 2x4	w	2	1	1		Exam room 2	Skip	w	2	1	w w			
LED 2x4	w		1	/		Exam room 3	Skip	w		1	w			
LED 2x4	w	2	1	1		Exam room 4	Skip	w	2	1	w w			
LED 2x4	w	2		1		Exam room 15	Skip	w	2		w w			
LED can	w	-		/	Building 580	vending services	Skip	w	4		w			
LED strip	w	1	+	. /	2nd floor of 580		Skip	w						
LED sup	w	1	+	. /	2nd floor of 580	restroo,	Skip		1					
LED wp	w		+	/	2nd floor of 580	bathroom	Skip	w			w			
LED wp	w	<u> </u>	+	1	2nd floor of 580	restroom	Skip	w	<u> </u>		w			<u> </u>
LED wp	w	1	+	,	2nd floor of 580	staff restroom	Skip	w 						<u> </u>
LED Wp	w	2	+	/	2110 11001 01 300	Mens locker	Skip	w	2		w			<u>├</u> ────┤
LED Wp	w	2	+	/	1	Restroom	Skip Skip	w	2		w			├ ────┤
	w	1	-	/	1			w	1		w			├──── ┤
Light head	w	1	-	/	Duild's - FOO	Surgery room 4	Skip	w	1		w			├──── ┤
10in can w1 hps	138 w	1		7 / 4100	Building 580 Bldg 400	bathroom	Skip LED 10" Can Downlight, 3000K,3500K,4000K,4100K, UNV, REC	w 30 w		· · ·	108 w	78.3%	442.77	\$73.49
						exterior			1	1				
lowbay flood w1 mh	95 w	6			Bldg 500 2nd floor. Labor and delivery	NICU main room 1	LED A19, 4100K, 120v, w/ Socket Replacement	15 w	6	6	480 w	84.2%	350.40	\$58.16 \$58.16
lowbay flood w1 mh	95 w	6	-	7 / 730	Bldg 500 2nd floor. Labor and delivery	NICU main room 2	LED A19, 4100K, 120v, w/ Socket Replacement	15 w	6	6	480 w	84.2%	350.40	
lowbay flood w1 mh	95 w	2		7 / 4380	Bldg 500 2nd floor. Labor and delivery	NICU main room 3	LED A19, 4100K, 120v, w/ Socket Replacement	15 w	2	2	160 w	84.2%	700.80	\$116.32
lowbay flood w1 mh	95 w	1	_	7 / 1825	Bldg 500 2nd floor. Labor and delivery	NICU sterilized room	LED A19, 4100K, 120v, w/ Socket Replacement	15 w	1	1	80 w	84.2%	146.00	\$24.23
wp w2 inc	100 w	2		7 / 1825	Building 580	freezer 6 and 7	LED A19, 4100K, 120v, w/ Socket Replacement	30 w	2	4	140 w	70.0%	255.50	\$42.41
wp w2 inc	100 w	2		7 / 1825	Building 580	freezer 2	LED A19, 4100K, 120v, w/ Socket Replacement	30 w	2	4	140 w	70.0%	255.50	\$42.41
wp w2 inc	100 w	2		7 / 1825	Building 580	freezer 3	LED A19, 4100K, 120v, w/ Socket Replacement	30 w	2	4	140 w	70.0%	255.50	\$42.41
wp w2 inc	100 w	1	•	7 / 1825	Building 580		LED A19, 4100K, 120v, w/ Socket Replacement	30 w	1	2	70 w	70.0%	127.75	\$21.20
vanity w3 cfl	48 w	1		7 / 4380	100	250(has patients was told they had the same fixtures)	LED A19, 4100K, 120v w/ Socket Replacement	18 w	1	3	30 w	62.5%	131.40	\$21.81
vanity w3 cfl	48 w	1		7 / 4380	100	251 (has patients was told they had the same fixtures as 252	LED A19, 4100K, 120v w/ Socket Replacement	18 w	1	3	30 w	62.5%	131.40	\$21.81
vanity w3 cfl	48 w	1	12	7 / 4380	100	253(had patients , same as 252)	LED A19, 4100K, 120v w/ Socket Replacement	18 w	1	3	30 w	62.5%	131.40	\$21.81
					-									



Natividad Medical Center 1441 Constitution Blvd. Salinas, CA 93906 Acct: 6137155108; SAID: 6134194830

Natividad Medical Center

EXISTING

EcoGreen Sales Rep: Sal Miranda

Customer Contact: Ashley Paulsworth Title of Contact: Sustainability Program Manager Customer Phone: (831) 783-2562 Customer Email: PaulsworthAL@co.monterey.ca.us

Location

Approx Building Size 677,247 SF Energy Rate \$ 0.17 /kWh & Interest Rate 0% Suggested Replacements

Image Image <t< th=""><th></th><th>EXISTING</th><th></th><th></th><th>200</th><th>auon</th><th>Suggested Replacements</th><th></th><th></th><th></th><th>1.4.4</th><th></th><th>Savings</th><th></th></t<>		EXISTING			200	auon	Suggested Replacements				1.4.4		Savings	
matrixmatr	Existing	Watts/	# of	Existing Operating	Building/Zone	Room/Area	Suggested Replacement	Watts/Fix	# of	# of	Watts/bulbs	Usage Saved	KWh	Annual Savings
		Fix	Fixtures	Hours-Day / Yr.			ouggoolou hopidoolliolit		Fixtures	Lamps	Saved	obago barba	Saved	/ anidal outringo
	vanity w3 cfl	48 w	1	12 7 / 4380	100	254(had patinets same as 252)	LED A19, 4100K, 120v w/ Socket Replacement	18 w	1	3	30 w	62.5%	131.40	\$21.81
····································	vanity w3 cfl	48 w	1	12 7 / 4380	100	259(same as 252) patients	LED A19, 4100K, 120v w/ Socket Replacement	18 w	1	3	30 w	62.5%	131.40	\$21.81
mar. mar. <th< td=""><td>vanity w3 cfl</td><td>48 w</td><td>1</td><td>12 7 / 4380</td><td></td><td></td><td>ED 419 4100K 120v w/ Socket Replacement</td><td>18 w</td><td>1</td><td>3</td><td></td><td>62.5%</td><td>131.40</td><td>\$21.81</td></th<>	vanity w3 cfl	48 w	1	12 7 / 4380			ED 419 4100K 120v w/ Socket Replacement	18 w	1	3		62.5%	131.40	\$21.81
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Bot State Description Bot State	vanity w3 cfl	48 w	1	12 7 / 4380	100		LED A19, 4100K, 120v w/ Socket Replacement	18 w	1	3	30 w	62.5%	131.40	\$21.81
AndA	vanity w3 cfl	48 w	1	12 7 / 4380	100		LED A19, 4100K, 120v w/ Socket Replacement	18 w	1	3	30 w	62.5%	131.40	\$21.81
AndA	vanity w3 cfl	48 w	1	12 7 / 4380	100		LED A19, 4100K, 120v w/ Socket Replacement	18 w	1	3	30 W	62.5%	131.40	\$21.81
equicityequici			1						1	3				
underund <th< td=""><td></td><td></td><td>1</td><td></td><td></td><td></td><td></td><td></td><td>1</td><td>3</td><td></td><td></td><td></td><td></td></th<>			1						1	3				
no.n			1	12 1 7 4000					1	0				
			1						1	-				
condc			1						1	-		0210,70		
AppelAppelBDD	wp w2 cfl	31 w	21	12 7 / 4380	100		LED A19, 4100K, 120v w/ Socket Replacement	12 w	21	42	399 w	61.3%	1,747.62	\$290.08
AppelAppelBDD	wp w2 cfl	48 w	1	24 7 / 8760	Bldg 300.	2nd floor hall	LED A19, 4100K, 120v w/ Socket Replacement	12 w	1	2	36 w	75.0%	315.36	\$52.35
windw		48 w	1	2 7 / 730		wound care 1		12 w	1	2	36 W	75.0%	26.28	\$4.36
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HardH	vanity w3 cfl	48 w	1	12 7 / 4380	100	252(room with 2 beds)	LED A19 dimmable, 4100K, 120v, w/ Socket Replacement	27 w	1	3	21 w	43.8%	91.98	\$15.27
BindB	Wp w2 cfl	66 w	1	12 7 / 4380			LED A19 dimmable, 4100K, 120v, w/ Socket Replacement	18 w	1	2	48 w	72.7%	210.24	\$34.90
BindB	4ft lin w1 t8	31 w	9	12 7 / 4380	100	hallway to medical surgicg	4' T& LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	9	9	185 w	66.1%	808.11	\$134.14
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Horiz Horiz L D D D D<	4ft lin w2 t8	59 w	1	12 7 / 4380	100	janitor	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	166.44	\$27.63
Horiz Horiz L D D D D<	4ft lin w2 t8		1			elec room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2				
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dinks dink i dink d	4ft lin w2 t8	59 w	2	5 7 / 1825		Electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	138.70	\$23.02
dinks dink i dink d	4ft L in w2 t8	59 w	1	5 7 / 1825		Electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	69.35	\$11.51
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different if low of if low of if low if l	4ft linear w1 t8	32 w	3	8 7 / 2920	Bldg 300.	Natividad Foundation entry	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	3	3	65 w	67.2%	188.34	
different Size 1 7 7 960 Mine with moments 471100 Tab Data for Market Specy Tell, SOUCHW 108 11 21 22 28 2725 1000 1000 different Size 10 7 7 960 Bigg 300 antomation different 471100 Tab Data for Market Specy Tell, SOUCHW 105 10 12 28 8 1072 10000 different 32 4 4 10	4ft linear w1 t8	32 w	1	1 7 / 365	Bldg 300.	office hallway janitor closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	1	1	22 W	67.2%	7.85	\$1.30
discurs di3217780diffigu0dif	4ft linear w1 t8	32 w	3	7 7 / 2555	Bldg 300.	office hallway electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	3	3	65 W	67.2%	164.80	\$27.35
dhenger di 32.9 12.0 17.7 3600 Bing S0.0 attenues minimus off a vert S1 47 H LOT has boats from (p=0, H, S0C, W) 10.9	4ft linear w1 t8	32 w	1	7 7 / 2555		office ballway electrical room		10.5 w	1	1	22 w	67.2%	54.93	\$9.12
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Inter et Hin 9 /r 10 12 7 / 430 100 1000 <t< td=""><td>4ft linear w2 t8 cage</td><td>59 w</td><td>2</td><td>24 7 / 8760</td><td>Bldg 300.</td><td>electrical room</td><td>4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV</td><td>21 w</td><td>2</td><td>4</td><td>76 w</td><td>64.4%</td><td>665.76</td><td>\$110.51</td></t<>	4ft linear w2 t8 cage	59 w	2	24 7 / 8760	Bldg 300.	electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	665.76	\$110.51
usum 4h vs 4l 9/v 1 12 7/ 4300 10000 mon 4 112 Diab base for spear/yes, 80000, W1 21 2 8 6 46.46 102.00 oution 4h vs 4l 9/v 3 12 7/ 4300 1000 2000 muh 2 tools 4711 Diab base for spearly ps, 80000, W1 21 4 76 46.45 46.92 30.28 1000 2000 muh 2 tools 1000 2110 make tools and 30 psearly ps 4.9000, W1 21 3 6 114 64.45 46.92 1000 2000 muh 2 tools 1000 muh 100 mus 20 4711 Dia babse for shows psearly ps 4.9000, W1 21 3 6 114 64.45 46.92 1000 200 muh 100 201 muh 100 muh 200 m	4ft linear w2 t8 cage	59 w	2	24 7 / 8760	Bldg 300.	comm room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	665.76	\$110.51
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custom 4lt in v2 i8 59 w 1 12 7 / 430 100 room 270 (same a) 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$27.63 custom 4lt in v2 i8 59 w 1 12 7 / 430 100 271 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$27.63 custom 4lt in v2 i8 59 w 1 12 7 / 430 100 272 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$27.63 custom 4lt in v2 i8 59 w 3 12 7 / 430 100 274 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 499.32 \$28.88 custom 4lt in v2 i8 59 w 1 12 7 / 430 100 274 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 469.32 \$28.88 \$21.63 \$21.64 \$21.64 \$21.64 \$21.64 \$21.64 \$21.64 <td< td=""><td></td><td></td><td>1</td><td></td><td></td><td>room 269(same as 267)</td><td></td><td></td><td>1</td><td>2</td><td></td><td></td><td></td><td></td></td<>			1			room 269(same as 267)			1	2				
custom 4tl in w218 59 w 1 12 7 4380 100 271 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$276.33 custom 4t lin w218 59 w 1 12 7 / 4380 100 272 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$277.63 custom 4t lin w218 59 w 1 12 7 / 4380 100 274 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$277.63 custom 4t lin w218 59 w 1 12 7 / 4380 100 275 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$277.63 custom 4t lin w218 59 w 3 12 7 4380 100 275 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$27.63	custom 4ft lin w2 t8	59 w	3	12 7 / 4380	100		4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	3	6	114 w	64.4%	499.32	\$82.88
custom 4tl in w218 59 w 1 12 7 / 4380 100 271 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 400K, UNV 21 w 1 2 38 w 64.4% 166.44 527.63 custom 4t lin w218 59 w 3 12 7 / 4380 100 272 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 400K, UNV 21 w 1 2 38 w 64.4% 166.44 527.63 custom 4tl in w218 59 w 3 12 7 / 4380 100 272 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 400K, UNV 21 w 1 2 38 w 64.4% 166.44 527.63 custom 4t lin w218 59 w 1 12 7 / 4380 100 275 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 400K, UNV 21 w 1 2 38 w 64.4% 166.44 527.63 custom 4t lin w218 59 w 3 12 7 / 4380 100 275 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 400K, UNV 21 w 1 2 38 w 64.4% 166.44 527.63	custom 4ft lin w2 t8	59 w	1	12 7 / 4380	100	room 270 (same as)267	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	166.44	\$27.63
custom 4ft in w2i8 59 w 1 12 7 / 430 100 277 same as 267 4 Ta LED Tube Double Ended Bynass(Type B), 4000K, UNV 21 w 1 22 38 w 66.4% 166.44 527.63 custom 4ft in w2i8 59 w 1 12 7 / 4300 100 4 Ta LED Tube Double Ended Bynass(Type B), 4000K, UNV 21 w 3 6 114 w 64.4% 499.32 582.88 custom 4ft in w2i8 59 w 1 12 7 / 4300 100 275 same as 267 4 Ta LED Tube Double Ended Bynass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 469.32 582.88 custom 4ft in w2i8 59 w 3 12 7 / 4300 100 275 same as 267 4 Ta LED Tube Double Ended Bynass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 469.32 582.83 383 64.4% 469.32 582.83 383 64.4% 469.4 459.4 459.4 459.4 459.4 459.4 459.4 459.4 459.4 459.4 459.4 459.4 459.4 459.4 459.4 459.4 459.4 459.4 45			1						1	2				
custom 4tl In v218 59 w 3 12 7 / 4380 100 4'TB LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 3 6 114 w 64.4% 499.32 \$\$82.88 custom 4tl In v218 59 w 1 12 7 / 4380 100 274 same a 267 4'TB LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$\$27.63 custom 4tl In v218 59 w 1 12 7 / 4380 100 275 same as 267 4'TB LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$\$27.63 custom 4tl In v218 59 w 3 12 7 / 4380 100 275 same as 267 4'TB LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 3 6 114 w 64.4% 499.32 \$\$82.88 custom 4t In v218 59 w 3 12 7 / 4380 100 100 4'TB LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 3 6 114 w 64.4% 499.32 \$\$82.88 custom 4t In v218 59 w 4 12 7 / 4380			1						1	_				
custom 4tl in w218 59 w 1 12 7 / 4380 100 274 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 527.63 custom 4t lin w218 59 w 1 12 7 / 4380 100 275 same as 267 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$27.63 custom 4t lin w218 59 w 3 12 7 / 4380 100 47 TB LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$27.63 custom 4t lin w218 59 w 3 12 7 / 4380 100 47 TB LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 3 6 114 w 64.4% 499.32 \$28.288 custom 4t lin w218 59 w 1 1 7 / 4380 Bidg 300. admin office main norm 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 4 8 165.4% 459.8 36.6 111 w 64.4% 469.3 36.6 115.2 w 64.4% 46.5% 450.			2			212 Guille da 201								
custom 4tl In v218 59 w 1 12 7 / 4380 100 275 same as 267 4 TB LED Tube Double Ended Bynas(Type B), 4000K, UNV 21 w 1 2 38 w 64.4% 166.44 \$27.63 custom 4tl In v218 59 w 3 12 7 / 4380 100 4 TB LED Tube Double Ended Bynas(Type B), 4000K, UNV 21 w 3 6 114 w 64.4% 499.32 \$28.28 custom 4tl In v218 59 w 4 12 7 / 4380 100 4 TB LED Tube Double Ended Bynas(Type B), 4000K, UNV 21 w 3 6 114 w 64.4% 499.32 \$82.88 custom 4tl In v218 59 w 4 12 7 / 4380 Bldg 300. admin office main room 4 TB LED Tube Double Ended Bynas(Type B), 4000K, UNV 21 w 4 8 152 w 64.4% 499.32 \$82.88 custom 4t In v218 20 w 1 1 7 / 365 Bldg 300. admin office main room 4 TB LED Tube Double Ended Bynas(Type B), 4000K, UNV 10 w 4 75.% 3.47 \$0.58 vanity w12tt 8 20 w 1 1 7 / 365 Bldg 300. admin			3						3	6				
custom 4tlin w218 59 w 3 12 7 / 4380 100 478 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 3 6 114 w 64.4% 499.32 \$82.88 custom 4tlin w218 59 w 4 12 7 / 4380 100 478 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 3 6 114 w 64.4% 499.32 \$82.88 custom 4tlin w218 59 w 4 12 7 / 4380 Bidg 300.admin difice main room 4718 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 4 8 14.4 w 64.4% 499.32 \$82.88 custom 4tlin w218 20 w 4 1 7 / 365 Bidg 300.admin difice main room 4718 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 4 8 14.2 w 44.5% 499.32 \$82.88 vanity w121t8 20 w 1 1 7 / 365 Bidg 300.admin difice bathroom 1 4718 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 1 1 10 w 47.5% 3.47 \$50.88 vanity w121t8 20 w 1 1 7 / 365 Bidg 300.admin difice bathroom 2 4718			1						1	2				
custom 4/t in w2 18 59 w 3 12 7 / 4380 100 4 'T3 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 3 6 114 w 64.4% 499.32 \$\$82.88 custom 4/t in w2 18 59 w 4 12 7 / 4380 Bidg 300. admin difice main room 4 'T3 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 4 8 152 w 64.4% 665.76 \$\$110.51 vanity w12 H8 20 w 1 1 7 / 365 Bidg 300. admin difice bathroom 1 4'T3 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 1 1 10 w 47.5% 3.47 \$\$0.58 vanity w12 H8 20 w 1 1 7 / 365 Bidg 300. admin difice bathroom 2 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 1 1 10 w 47.5% 3.47 \$\$0.58 vanity w12 H8 20 w 1 1 7 / 365 Bidg 300. admin difice 2.04 receptionist 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 1 1 10 w 47.5% 3.47 \$\$0.58	custom 4ft lin w2 t8		1			275 same as 267	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w		100.11	
custom 4/t in w2 18 59 w 3 12 7 / 4380 100 4 'T3 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 3 6 114 w 64.4% 499.32 \$\$82.88 custom 4/t in w2 18 59 w 4 12 7 / 4380 Bidg 300. admin difice main room 4 'T3 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 4 8 152 w 64.4% 665.76 \$\$110.51 vanity w12 H8 20 w 1 1 7 / 365 Bidg 300. admin difice bathroom 1 4'T3 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 1 1 10 w 47.5% 3.47 \$\$0.58 vanity w12 H8 20 w 1 1 7 / 365 Bidg 300. admin difice bathroom 2 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 1 1 10 w 47.5% 3.47 \$\$0.58 vanity w12 H8 20 w 1 1 7 / 365 Bidg 300. admin difice 2.04 receptionist 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 1 1 10 w 47.5% 3.47 \$\$0.58	custom 4ft lin w2 t8	59 w	3	12 7 / 4380	100		4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	3	6	114 w	64.4%	499.32	\$82.88
custom 4lt lin v218 59 w 4 12 7 / 430 Bidg 300. admin office main room 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 21 w 4 8 152 w 64.4% 66576 \$110.51 vanity w121tB 20 w 1 1 7 / 365 Bidg 300. admin office bathroom 1 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 1 1 10 w 47.5% 3.47 \$0.58 vanity w121tB 20 w 1 1 7 / 365 Bidg 300. admin office bathroom 2 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 1 1 10 w 47.5% 3.47 \$0.58 12 foot linear w418 12 w 4 7 / 870 Common 2 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 1 1 10 w 47.5% 3.47 \$0.58 12 foot linear w418 14 v 4 7 / 870 Common 2 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 4 62.80 w 62.43 w 3.47.80 \$3.47.80 \$3.47.80 \$3.47.80 \$3.47.80	custom 4ft lin w2 t8	59 w	3	12 7 / 4380	100	1		21 w	3	6	114 w	64.4%	499.32	
varily v12lt 8 20 v 1 1 7 365 Bidg 300. admin office bathroom 1 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 v 1 1 10 v 47.5% 3.47 \$0.58 vanity w12lt 8 20 v 1 1 7 365 Bidg 300. admin office bathroom 2 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 v 1 1 10 v 47.5% 3.47 \$0.58 12 foot inser w4 18 112 v 4 24 7 8760 2nd receptionist 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 40 v 4 16 280 v 62.5% 2,452.00 \$47.13 15 vb kox v18 32 v 2 0 5 / 2607 2nd floor d'200 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 40.5 k 62.5% 2,452.00 \$47.13 15 vb kox v18 32 v 2 0 5 / 2607 2,4612.00 \$47.13 \$10.5 v 10.5 v 10.5 v 12.6 vb kox 10.5 v 12.6 vb kox 10.5 v 12.6 vb kox 10.5						main room			-	0				
vanity v1 2118 20 w 1 1 7 / 365 Bidg 300. admin office bathroon 2 4 T3 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 1 1 10 w 47.5 % 3.47 \$5.58 12 loot linear w18 112 w 4 24 7 / 8760 2nd receptionist 4 T3 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4.0 w 4 16 28.0 w 62.5% 2.452.00 \$47.13 1x blo xw18 32 w 2 10 5 / 2607 2nd floor d/200 47.18 LED Tube Double Ended Bypass(Type B),4000K, UNV 4.0 w 4.0 w 62.5% 2.452.00 \$47.13										8	-			
12 too linear v4 18 112 v 4 24 7 / 8760 2nd receptionist 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 42 v 4 16 280 v 62.5% 2.452.80 \$407.13 134 box v1 18 32 v 2 10 5 / 2607 2nd floor of 2000 4'T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4v 4 16 280 v 62.5% 2.452.80 \$407.13		-	1						1	1				
1x4 box w1 18 32 w 2 10 5 / 2607 2nd floor of 200 4/ 13 LED Tube Double Ended Bypass(Type B), 4000K, UNV 10.5 w 2 2 43 w 67.2% 112.11 \$18.61	vanity w1 2ft t8	-	1		Bldg 300. admin office	bathroom 2			1	1	-		•	
	12 foot linear w4 t8	112 w	4	24 7 / 8760		2nd receptionist	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	4	16	280 w	62.5%	2,452.80	\$407.13
	1x4 box w1 t8	32 w	2	10 5 / 2607	2nd floor of 200		4' T8 LED Tube Double Ended Bypass(Type B), 4000K. UNV	10.5 w	2	2	43 w	67.2%	112.11	\$18.61
			1			1			1	- 1				
	100 DOA 1110	52 W	·		213 1001 01 200	I	LED TODO DOUDIO ENGLA Dypass(Type D), 40001, UNV	10.5 W	· ' !		W	01.270	50.05	48.30



Natividad Medical Center 1441 Constitution Blvd. Salinas, CA 93906 Acct: 6137155108; SAID: 6134194830

Natividad Medical Center

EcoGreen Sales Rep: Sal Miranda Customer Contact: Ashley Paulsworth

Title of Contact: Sustainability Program Manager Customer Phone: (831) 783-2562 Customer Email: PaulsworthAL@co.monterey.ca.us

	EXISTING				Loc	ation	Suggested Replacements						Savings	
Existing	Watts/ Fix	# of Fixtures		Operating -Day / Yr.	Building/Zone	Room/Area	Suggested Replacement	Watts/Fix	# of Fixtures	# of Lamps	Watts/bulbs Saved	Usage Saved	KWh Saved	Annual Savings
1x4 w2 t8	59 w	1	2 7 /	730	Bldg 500. 2nd floor Maternal Infant Unit	janitor closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	27.74	\$4.60
3ft lin w1 t8	26 w	2	24 7 /	8760	200		4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	2	2	31 w	59.6%	271.56	\$45.08
4ft lin caged w2 t8	59 w	4	97/	3285	200	electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	4	8	152 w	64.4%	499.32	\$82.88
4ft lin caged w2 t8	59 w	3	3 7 /	1095 2607	200 2nd floor of 200	electrical substation	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w 21 w	3	6	114 w 76 w	64.4% 64.4%	124.83 198.14	\$20.72
4ft Lin caged w2 t8 4ft Lin caged w2 t8	59 W	2	10 5 /	2607	2nd floor of 200 2nd floor of 200	Electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 W	2	4	76 W	64.4%	198.14	\$32.89
4ft Lin caged w2 t8	59 W	1	10 5 /	2607	2nd floor of 200	Electrical room	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 W	1	4	76 W 38 W	64.4%	99.07	\$16.44
4ft Lin caged w2 to	59 W	1	10 5 /	2607	2nd floor of 200	Comm room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 W	1	2		64.4%	99.07	\$16.44
4ft lin edo wrap w2 t8	59 w	2	5 7 /	1825		soiled utility room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	138.70	\$23.02
4ft Lin w1 t8	32 w	2	10 5 /	2607	2nd floor of 200	Back rooms of surgery	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	2	2	43 w	67.2%	112.11	\$18.61
4ft Lin w1 t8	31 w	4	10 5 /	2607	2nd floor of 200	Main receptionist	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	4	4	82 w	66.1%	213.79	\$35.49
4ft lin w1 t8	32 w	4	10 5 /	2607	2nd floor of 200	2nd receptionist	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	4	4	86 w	67.2%	224.21	\$37.22
4ft lin w1 t8	32 w	4	10 5 /	2607	2nd floor of 200	Main receptionist	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	4	4	86 w	67.2%	224.21	\$37.22
4ft Lin w1 t8	31 w	2	12 7 /	4380		Back rooms of surgery	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	2	2	41 w	66.1%	179.58	\$29.81
4ft Lin w1t8 4ft lin w2 t8	31 w	1	10 5 /	2607 8760	2nd floor of 200 200	Decontamination room mens restroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	1	1	21 w 266 w	66.1% 64.4%	53.45 2.330.16	\$8.87
4ft lin w2 t8 4ft lin w2 t8	59 w 59 w	7	24 7 /	8760	200 200	women restroom	4' 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w 21 w	7	14	266 W	64.4% 64.4%	2,330.16	\$386.78
411 lin w2 to 4ft lin w2 t8	59 W	3	13 7 /	4745	200	womennestroom	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 W	3	6	200 w	64.4%	2,330.16	\$300.78
4ft lin w2 t8	59 w	1	12 7 /	4380	200	ianitor closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	166.44	\$27.63
4ft lin w2 t8	59 w	4	10 5 /	2607	2nd floor of 200	Mens dressing room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	4	8	152 w	64.4%	396.29	\$65.78
4ft lin w2 t8	59 w	1	10 5 /	2607	2nd floor of 200	Janitor closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	99.07	\$16.44
4ft lin w2 t8	59 w	1	10 5 /	2607	2nd floor of 200	Central sterile	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	99.07	\$16.44
4ft lin w2 t8	59 w	1	10 5 /	2607	2nd floor of 200	Bio hazard room in OR	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2		64.4%	99.07	\$16.44
4ft lin w2 t8	59 w	1	10 5 /	2607	2nd floor of 200	Janitor closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2		64.4%	99.07	\$16.44
4ft lin w2 t8	59 w	1	12 7 /	4380	ł		4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	166.44	\$27.63
4ft lin w2 t8 4ft lin w2 t8	59 w	2	12 7 / 5 7 /	4380 1825		Bio hazard room in OR	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w 21 w	1	2	38 w 76 w	64.4% 64.4%	166.44 138.70	\$27.63 \$23.02
4ft lin w2 t8 4ft lin w3 t8	59 W 89 W	2	5 / /	1825 4380	980	generator room main room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 W 31.5 W	2	4 24	76 W 460 w	64.6%	2 014 80	\$23.02 \$334.43
4ft lin w3 t8	89 W	13	12 7 7	4380	980	perimeter	4 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	31.5 W	13	24	460 W	64.6%	2,014.80	\$334.43 \$508.67
4ft Lin wrap w2t8	59 W	2	10 5 /	2607	2nd floor of 200	Electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4		64.4%	198.14	\$32.89
4ft Lin wrap w2t8	59 w	1	10 5 /	2607	2nd floor of 200		4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	99.07	\$16.44
4ft linear w1 t8	31 w	2	24 7 /	8760	Bldg 500. 2nd floor Maternal Infant Unit	copy room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	2	2	41 w	66.1%	359.16	\$59.62
4ft linear w2 t8	59 w	1	87/	2920			4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	110.96	\$18.42
4ft linear w2 t8	59 w	1	87/	2920			4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	110.96	\$18.42
4ft linear w2 t8 cage	59 w	2	12 7 /	4380	Bldg 500. 2nd floor Maternal Infant Unit	electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	332.88	\$55.25
4ft linear w2 t8 cage	59 w	1	12 7 /	4380	Bldg 500. 2nd floor Maternal Infant Unit	communication room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	166.44	\$27.63
soffer 4ft lin w1 t8 soffet 4ft l in 2 t8	31 w	36 10	12 7 /	4380 2607	200 2nd floor of 200	Main receptionist	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	36 10	36	738 w	66.1% 64.4%	3,232.44	\$536.54 \$164.45
soffet 4ft Lin 2 t8 soffet 4ft lin w1 t8	59 W	10 45	10 5 /	2607 8760	2nd floor of 200 200	Main receptionist end of hallway towards pediatric clinic	4' 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 W	10 45	20 45		64.4% 66.1%	990.71 8.081.10	\$164.45 \$1.341.35
soffet 4ft lin w1 t8	31 w	43	13 7 /	4745	200	lobby	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 W	43	43	923 W 984 W	66.1%	4,669.08	\$1,341.33
soffet 4ft lin w1 t8	31 w	21	24 7 /	8760	200	hallway to cafeteria	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 W	21	21	431 w	66.1%	3.771.18	\$625.97
soffet 4ft lin w1 t8	31 w	14	13 7 /	4745	200	ntividad medical group lobby	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	14	14	287 w	66.1%	1,361.82	\$226.04
1x4 w2 t8	59 w	1	1 7 /	365	Bidg 500 2nd floor. Labor and delivery	janitor closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	13.87	\$2.30
1x4 w2 t8	59 w	1	1 7 /	365	Bldg 500 2nd floor. Labor and delivery	janitor closet 2	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	13.87	\$2.30
1x4 w2 t8	59 w	1	57/	1825	Bldg 500 2nd floor. Labor and delivery	NICU janitor closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	69.35	\$11.51
1x4 w2 t8	59 w	1	24 7 /	8760	Bldg 500.	er main janitor closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2		64.4%	332.88	\$55.25
1x4 w2 t8	59 w	24	24 7 /	8760	Bidg 500.	emergency room main hall 2	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	24	48		64.4%	7,989.12	\$1,326.09
1x4 w2 t8	59 w	8	12 7 /	4380	Bldg 500.	emergency room, room 4	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	8	16	304 w	64.4%	1,331.52	\$221.01
1x4 w2 t8 1x4 w3 t8	59 w 89 w	1	5 7 /	1825 365	Building 580	storage	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w 31.5 w	1	2	38 w 460 w	64.4% 64.6%	69.35 167.90	\$11.51 \$27.87
1x4 w3 t8 1x4 w3 t8	89 w 89 w	8	1 7 /	365	bldg 400. bldg 400.	room 103 exam room 1 room 103 exam room 3	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	31.5 W 31.5 W	8	24	460 w	64.6% 64.6%	167.90	\$27.87 \$27.87
1x4 w3 t8	89 W	4	1 7 /	365	bidg 400.	room 103 exam room 4	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	31.5 W	4	12		64.6%	83.95	\$13.93
2x4 box w2 t8	59 w	2	24 7 /	8760	Bldg 500 2nd floor. Labor and delivery	Nourishing Room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4		64.4%	665.76	\$110.51
4ft linear deco w2t8 wrapped	59 w	2	12 7 /	4380	Bldg 500. 2nd floor Maternal Infant Unit	214	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	332.88	\$55.25
4ft linear deco w2t8 wrapped	59 w	2	12 7 /	4380	Bldg 500. 2nd floor Maternal Infant Unit	212	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	332.88	\$55.25
4ft linear deco w2t8 wrapped	59 w	2	12 7 /	4380	Bldg 500. 2nd floor Maternal Infant Unit	213	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	332.88	\$55.25
4ft linear deco w2t8 wrapped	59 w	2	12 7 /	4380	Bldg 500. 2nd floor Maternal Infant Unit	220	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	332.88	\$55.25
4ft linear soffet w1 t8	32 w	4	24 7 /	8760	Bidg 500.	main lobby elevator room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	4	4	86 w	67.2%	753.36	\$125.05
4ft linear soffet w1 t8	31 w	9	24 7 /	8760	Bidg 500.	emergency room waiting room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	9	9	185 w	66.1%	1,616.22	\$268.27
4ft linear soffet w1 t8 4ft linear soffet w1 t8	31 w 31 w	3	24 7 /	8760 8760	Bidg 500. 2nd floor Bidg 500 2nd floor	main lobby elevator room 2	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	3	3	62 w 103 w	66.1% 66.1%	538.74 897.90	\$89.42 \$149.04
4ft linear soffet w1 t8 4ft linear soffet w1 t8	31 w 31 w	5	24 7 /	8760 8760	Bidg 500 2nd floor. Bidg 500 3rd floor.	elevator room 2 front elevator room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w 10.5 w	5	5	103 w 103 w	66.1% 66.1%	897.90 897.90	\$149.04 \$149.04
4ft linear soffet w1 t8	31 W	5	24 7 /	8760	Bidg 500 3rd floor. Bidg 500 3rd floor.	back elevator room	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 W	5	5	103 W	66.1%	897.90	\$149.04
4ft linear soffet w1 t8	31 W	10	24 7 /	8760	Bidg 500 3rd floor.	waiting room	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 W	10	10	205 w	66.1%	1,795.80	\$149.04
4ft linear w1 t8	32 w	3	24 7 /	8760	bldg 400.	3rd floor mens bathroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 W	3	3	65 w	67.2%	565.02	\$93.79
4ft linear w1 t8	32 w	3	24 7 /	8760	bldg 400.	3rd floor womens bathroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	3	3	65 w	67.2%	565.02	\$93.79
4ft linear w1 t8	31 w	5	12 7 /	4380	Bldg 500. 2nd floor	breakroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	5	5	103 w	66.1%	448.95	\$74.52
4ft linear w2 t8	59 w	1	1 7 /	365	bldg 400.	2nd floor hall com room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2		64.4%	13.87	\$2.30
4ft linear w2 t8	59 w	2	1 7 /	365	bldg 400.	2nd floor electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	27.74	\$4.60
4ft linear w2 t8	59 w	12	1 7 /	365	bldg 400.	roof top ac room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	12	24	456 w	64.4%	166.44	\$27.63
4ft linear w2 t8 cage	59 w	2	2 7 /	730	bldg 400.	elevator room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	55.48	\$9.21
4ft linear w2 t8 cage	59 w	2	12 7 /	4380	Bldg 500 2nd floor. Labor and delivery	electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	332.88	\$55.25
4ft linear w2 t8 cage	59 w	1	1 7 /	365	Bldg 500 2nd floor. Labor and delivery	NICU communication room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	13.87 13.87	\$2.30
4ft linear w2 t8 cage 4ft linear w2 t8 cage	59 w	1	1 7 /	365 365	Bldg 500 3rd floor. Bldg 500.	electrical room electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w 21 w	1	2	38 w 76 w	64.4% 64.4%	13.87	\$2.30 \$4.60
4ft linear w2 t8 cage 4ft linear w2 t8 cage	59 W	1	1 7 /	365	Bidg 500. Bidg 500.	electrical room tele com room	4' 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w 21 w	1	4	76 W 38 W	64.4% 64.4%	13.87	\$4.60 \$2.30
HILINIHAI WZ 18 CAGE	29 W	1	1 / /	COC	Biug 500.	tele com room	- TO CED TUDE DOUDIE Ended Bypass(Type B), 4000K, UNV	21 W		2	38 W	04.4%	13.87	\$2.



 Natividad Medical Center

 Natividad Medical Center

 1441 Constitution Blvd.

 Salinas, CA 93906

 Acct: 6137155108: SAID: 6134194830

EcoGreen Sales Rep: Sal Miranda Customer Contact: Ashley Paulsworth

Title of Contact: Sustainability Program Manager Customer Phone: (831) 783-2562 Customer Email: PaulsworthAL@co.monterey.ca.us Approx. Building Size 677,247 SF Energy Rate \$ 0.17 /kWh & Interest Rate 0% Suggested Replacements

Acct: 6137155108; SAID: 6134194830			Customer Email:	PaulsworthAL@co.monterey.ca.us		Interest Rate	0%					In Reference to Quote # 2	200395
	EXISTING			Loca	ition	Suggested Replacements						Savings	
Existing	Watts/ Fix	# of Fixtures	Existing Operating Hours-Day / Yr.	Building/Zone	Room/Area	Suggested Replacement	Watts/Fix	# of Fixtures	# of Lamps	Watts/bulbs Saved	Usage Saved	KWh	Annual Savings
4ft linear w2 t8 cage	59 w	FIXIUIES	1 7 / 365	Bida 500	emergency room communications	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	TIXIUIES	Lamps	38 w	64.4%	Saved 13.87	\$2.30
4ft linear w2 to cage	59 w	1	1 7 / 365	Bidg 500.	er electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 W	1	2	38 W	64.4%	13.87	\$2.30
4ft linear w2 t8 industrial	59 w	1	1 7 / 365	bldg 400.	1st floor server	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 W	64.4%	13.87	\$2.30
4ft linear w2 t8 industrial	59 w	2	1 7 / 365	bldg 400.	1st floor breaker room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	27.74	\$4.60
4ft linear w2 t8 wrapped	59 w	1	1 7 / 365	bldg 400.	room 103 server room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	13.87	\$2.30
4ft linear w3 t8	89 w	1	1 7 / 365	bldg 400.	room 103 side room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	31.5 w	1	3	58 w	64.6%	20.99	\$3.48
4ft linear w4 t8	112 w	1	12 7 / 4380	Bldg 500 2nd floor. Labor and delivery	labor room A	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
4ft linear w4 t8	112 w	1	12 7 / 4380 12 7 / 4380	Bldg 500 2nd floor. Labor and delivery	labor room B	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w 42 w	1	4	70 w	62.5% 62.5%	306.60 306.60	\$50.89
4ft linear w4 t8 4ft linear w4 t8	112 w	1	12 7 / 4380 12 7 / 4380	Bidg 500 3rd floor. ICU Bidg 500 3rd floor. ICU	room 301	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 W 42 W	1	4	70 w 70 w	62.5%	306.60	\$50.89 \$50.89
41t linear w4 to	112 w	1	12 7 / 4380	Bidg 500 3rd floor, ICU	room 303	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, 0NV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 W	1	4	70 w	62.5%	306.60	\$50.8
4ft linear w4 t8	112 w	1	12 7 / 4380	Bidg 500 3rd floor. ICU	room 304	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 W	1	4	70 w	62.5%	306.60	\$50.85
4ft linear w4 t8	112 w	1	12 7 / 4380	Bldg 500 3rd floor. ICU	room 305	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
4ft linear w4 t8	112 w	1	12 7 / 4380	Bidg 500 3rd floor. ICU	room 306	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
4ft linear w4 t8	112 w	1	12 7 / 4380	Bldg 500 3rd floor. ICU	room 307	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
4ft linear w4 t8	112 w	1	12 7 / 4380	Bldg 500 3rd floor. ICU	room 308	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
4ft linear w4 t8	112 w	1	12 7 / 4380	Bldg 500 3rd floor. ICU	room 309	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
4ft linear w4 t8	112 w	1	12 7 / 4380	Bidg 500 3rd floor. ICU	room 310	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
4ft linear w4 t8 wrapped 4ft linear w4 t8 wrapped	112 w	1	1 7 / 365 1 7 / 365	bldg 400. bldg 400.	room 103 storage	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w 42 w	1	4	70 w	62.5% 62.5%	25.55 25.55	\$4.24 \$4.24
4ft linear w4 t8 wrapped 4ft linear w4 t8 wrapped	112 W	1	1 7 / 365	bidg 400. bida 400.	room 103 back restroom room 103 back restroom hall	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 W 42 W	1	4 A	70 w	62.5%	25.55	\$4.24 \$4.24
4ft linear w4 t8 wrapped 4ft linear w4 t8 wrapped	112 w	1	1 7 / 365	bidg 400.	room 103 back restroom hall	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 W	1	4	70 w	62.5%	25.55	\$4.2*
4ft linear w4 t8 wrapped	112 w	2	1 7 / 365	bldg 400.	room 103 cleaning room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 W	2	8	140 w	62.5%	51.10	\$8.48
4ft linear w4 t8 wrapped	112 w	2	1 7 / 365	bldg 400.	room 103 exam room 2	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	2	8	140 w	62.5%	51.10	\$8.48
4x4 w4 4ft t8	112 w	9	24 7 / 8760	Bldg 500.	main lobby	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	9	36	630 w	62.5%	5,518.80	\$916.05
lowbay w4 t8	112 w	2	24 7 / 8760	Bldg 500 2nd floor.	elevator room 2	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	2	8	140 w	62.5%	1,226.40	\$203.57
lowbay w4 t8	112 w	2	24 7 / 8760	Bidg 500 3rd floor.	front elevator room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	2	8	140 w	62.5%	1,226.40	\$203.57
lowbay w4 t8	112 w	2	24 7 / 8760	Bidg 500 3rd floor.	back elevator room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	2	8	140 w	62.5%	1,226.40	\$203.57
lowbay w4 t8 vanity w1 4ft t8	112 w 32 w	2	24 7 / 8760 1 7 / 365	Bidg 500.	main lobby elevator room room 103 restroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w 10.5 w	2	8	140 w 22 w	62.5% 67.2%	1,226.40	\$203.57 \$1.30
wp linear deco wrap w6 4ft t8	32 W	1	1 7 / 365	bldg 400. Bldg 500, 2nd floor Maternal Infant Unit	209	4 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 W	1	1	22 W 112 W	64.0%	490.56	\$1.30 \$81.43
wp linear deco wrap w6 4ft t8	175 w	1	12 7 / 4380	Bidg 500. 2nd floor Maternal Infant Unit	203	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	63 W	1	6	112 w	64.0%	490.56	\$81.43
wp witch dood whip we shi to	112 w	1	12 7 / 4380	Bidg 500 2nd floor. Labor and delivery	room 202	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
wp w4 t8	112 w	1	12 7 / 4380	Bldg 500 2nd floor. Labor and delivery	room 201	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
wp w4 t8	112 w	1	12 7 / 4380	Bldg 500 2nd floor. Labor and delivery	room 203	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
wp w4 t8	112 w	1	12 7 / 4380	Bldg 500 2nd floor. Labor and delivery	room 204	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
wp w4 t8	112 w	1	12 7 / 4380	Bldg 500 2nd floor. Labor and delivery	room 205	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
wp w4 t8	112 w	1	12 7 / 4380	Bldg 500 2nd floor. Labor and delivery	room 206	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w	1	4	70 w	62.5%	306.60	\$50.89
wp w4 t8 wp w4 t8	112 w	1	12 7 / 4380 12 7 / 4380	Bldg 500 2nd floor. Labor and delivery Bldg 500 2nd floor. Labor and delivery	room 207 room 208	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 w 42 w	1	4	70 w	62.5% 62.5%	306.60 306.60	\$50.85 \$50.85
4ft lin wrap w2 t8	112 W	1	12 7 / 4380 16 7 / 5840	Bidg 500 2nd noor. Labor and delivery Building 580	kitchen	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	42 W 21 W	1	4 34	70 W 646 W	64.4%	306.60	\$626.21
4ft lin wrap w2 t8	59 w	10	12 7 / 4380	Building 580	washing area	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 W	10	20	380 w	64.4%	1.664.40	\$276.27
1x4 w2 t8	59 w	1	12 7 / 4380	Building 580	janitor room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	166.44	\$27.63
1x4 w2 t8	59 w	4	5 7 / 1825	Building 580	storage	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	4	8	152 w	64.4%	277.40	\$46.04
1x4 w2 t8	59 w	3	5 7 / 1825	Building 580	wqlkway behind storage	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	3	6	114 w	64.4%	208.05	\$34.53
1x4 w2 t8	59 w	1	5 7 / 1825	Building 580	spice storage	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	69.35	\$11.51
1x4 w2 t8	59 w	1	24 7 / 8760	Building 580	hallway	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	332.88	\$55.25
1x4 w2 t8	59 w	4	12 7 / 4380	Building 580		4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	4	8	152 w	64.4%	665.76	\$110.51
1x4 w2 t8	59 w 89 w	1	5 7 / 1825 16 7 / 5840	2nd floor of 580	storage	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w 31.5 w	1	2	38 w 115 w	64.4% 64.6%	69.35 671.60	\$11.51 \$111.48
2x4 w3 t8 4ft lin w1 t8	89 w 31 w	2	16 7 / 5840 24 7 / 8760	Building 580	Exam room 21	4 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	31.5 W	2	5	115 W	64.6% 66.1%	359.16	\$111.46 \$59.62
4it lin w1 t8 4ft Lin w1 t8	31 W	4	24 7 / 8760	Drumunity 300	Main receptionist	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 W	4	4	41 W 82 W	66.1%	718.32	\$09.62 \$119.23
4ft lin w2 t8	59 w	2	12 7 / 4380	Building 580	supervisor office	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	332.88	\$55.25
4ft lin w2 t8	59 w	2	12 7 / 4380	Building 580	mens restroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	332.88	\$55.25
4ft lin w2 t8	59 w	2	12 7 / 4380	Building 580	women restroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	332.88	\$55.25
4ft lin w2 t8	59 w	1	12 7 / 4380	Building 580	communicatios room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	166.44	\$27.63
4ft lin w2 t8	59 w	2	5 7 / 1825	Building 580	electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	138.70	\$23.02
4ft lin w2 t8 4ft lin w2 t8	59 w	2	5 7 / 1825 5 7 / 1825	Building 580 Building 580	electrical room 2 (ICO17) elevator machinery room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w 21 w	2	4	76 w	64.4%	138.70 138.70	\$23.02 \$23.02
4ft lin w2 t8 4ft lin w2 t8	59 w 59 w	2	5 7 / 1825 5 7 / 1825	Building 580 Building 580	elevator machinery room storage	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w 21 w	2	4	76 w 266 w	64.4% 64.4%	138.70 485.45	\$23.02 \$80.58
4ft lin w2 t8 4ft lin w2 t8	59 w	3	5 / / 1825 8 7 / 2920	2nd floor of 580	storage mens bathroom	4 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w 21 w	3	14	266 W	64.4% 64.4%	485.45 332.88	\$80.50
411 III W2 18 4ft lin W2 18	59 W	3	8 7 / 2920	2nd floor of 580	women bathroom	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 W	3	6	114 w	64.4%	332.88	\$55.25
4ft lin w2 t8	59 w	2	3 7 / 1095	2nd floor of 580	closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	83.22	\$13.81
4ft lin w2 t8	59 w	2	12 7 / 4380	2nd floor of 580		4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	2	4	76 w	64.4%	332.88	\$55.25
4ft lin w2 t8	59 w	4	24 7 / 8760		Mens dressing room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	4	8	152 w	64.4%	1,331.52	\$221.01
4ft lin w2 t8	59 w	1	5 7 / 1825		Janitor closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	69.35	\$11.51
4ft lin w2 t8	59 w	1	5 7 / 1825		Janitor closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	1	2	38 w	64.4%	69.35	\$11.51
4ft Lin w2 t8 soffet	59 w	10	24 7 / 8760	D. 3. E	Main receptionist	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	21 w	10	20	380 w	64.4%	3,328.80	\$552.54
soffet 4ft lin w1 t8 soffet 4ft lin w1 t8	31 w 31 w	20 24	24 7 / 8760 12 7 / 4380	Building 580 Building 580	hallways on first floor	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w 10.5 w	20 24	20 24	410 w 492 w	66.1% 66.1%	3,591.60 2,154.96	\$596.16
soffet 4ft lin w1 t8 soffet 4ft lin w1 t8	31 w 31 w	24	12 7 / 4380 24 7 / 8760	Building 580 Building 580	hallway	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w 10.5 w	24 23	24	492 w 472 w	66.1% 66.1%	2,154.96 4,130.34	\$357.69 \$685.58
soffet 4ft lin w1 t8	31 W	23	24 7 / 8760 8 7 / 2920	Building 580	vending services	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 W	23	23	472 W 287 W	66.1%	4,130.34	\$085.56
soffet 4ft lin w1 t8	31 w	4	24 7 / 8760	2nd floor of 580	hallway	4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4 T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 W	4	4	287 W	66.1%	718.32	\$139.10
soffet 4ft lin w1t8	31 w	19	12 7 / 4380	2nd floor of 580		4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	19	19	390 w	66.1%	1,706.01	\$283.17
soffet w1 t8	31 w	32	12 7 / 4380	Building 580		4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	10.5 w	32	32	656 w	66.1%	2,873.28	\$476.93
wp w1 a19	100 w	1	2 7 / 730	bldg 400.	elevator shaft	LED 2' Linear Fixture, 5000K, UNV	20 w	1	1	80 w	80.0%	58.40	\$9.69
•	•			-		•					•		

tividad Medical Cen idad Medical Center	<u>ter</u>				Sal Miranda Ashley Paulsworth							Fco	Gre	en
Constitution Blvd.					Sustainability Program Manager		Approx. Building Siz							
as, CA 93906					(831) 783-2562		Energy Ra		Wh &				Solu	utions
: 6137155108; SAID: 6134194830	_		Cust	omer Email:	PaulsworthAL@co.monterey.ca.us		Interest Ra	te 0%					In Reference to Quote #	200395
	EXISTING					Location	Suggested Replacements	-			1		Savings	
Existing	Watts/ Fix	# of Fixtures	Existing C Hours-D	ay / Yr.	Building/Zone	Room/Area	Suggested Replacement	Watts/Fix	# of Fixtures	# of Lamps	Watts/bulbs Saved	Usage Saved	KWh Saved	Annual Savings
al w1 hps	295 w	2	11 7 /	4100	Lot A	exterior	LED Post Top, 5000K, UNV, White Finish	101.4 w	2	2	387 w	65.6%	1,587.40	\$263.4
al w1 hps	295 w	12	11 7 /	4100	Natividad Exterior	exterior	LED Post Top, 5000K, UNV, White Finish	101.4 w	12	12	1	65.6%	9,524.38	\$1,580.9
al w1 hps	295 w	6	11 7 /	4100	Natividad Exterior	exterior	LED Post Top, 5000K, UNV, White Finish	101.4 w	6	6	1,162 w	65.6%	4,762.19	\$790.4
al w1 hps	295 w	5	11 7 /	4100	Lot B, C, D	exterior	LED Post Top, 5000K, UNV, White Finish	101.4 w	5	5	968 w	65.6%	3,968.49	\$658.7
al w1 hps	295 w	1	11 7 / 11 7 /	4100 4100	Lot E Lot E, F, G, H, I	exterior	LED Post Top, 5000K, UNV, White Finish	101.4 w	1	14	194 w 2.710 w	65.6% 65.6%	793.70	\$131. \$1.844.4
al w1 hps	295 W	14	11 / /	4100	Lot E, F, G, H, I	exterior	LED Post Top, 5000K, UNV, White Finish	101.4 W	14	14	2,710 W	65.6%	11,111.77	\$1,844.4
	w		/					W			W			
	w		1					w			w			
	w		1					w			w			
Totals		4912							4921		201,348 w	71.8%	1,041,883.79	\$172,938.6
201,348	Estimat	ed Watts	Saved			Total Project Cost	\$999,161.23		Appr	oximate E	nergy Savin	gs Per Month		\$14,411.55
1,041,884	Estimat	ed Annua	al kWh Sav	ed		Total After Rebate/Incentive Project Cost	\$999,161.23		E	Estimated	Energy Sav	ings Per Year	Ş	\$172,938.65
126.0	Estimat	ed Avg A	nnual Res	Powered	by Savings ****E	stimated Program Payback Period Yrs.	5.78		**Est	timated T	otal Savings	Over 5 Years	Ş	\$974,871.23
775	Estimat	ed Annua	al CO2 Sav	ings (MT)					** Esti	mated To	tal Savings /	After 10 Years	\$2	,279,468.84
253,963,680	Estimat	ed Btu Sa	avings Per	Month							Estimated E	nergy Rebate		\$0.00
71.8%	Estimat	ed Avera	ge Electrica	al Savings	3			1	Estimated	IRS Tax	Deduction 1	79D Available		\$406,348.20
										***Estima	ated Federal	Tax Savings		\$142,221.87
5.78	Estimat	ed Payba	ack Period `	rs No F	Rebates, Tax Deductions or Bulb	Replacement Savings		Est	imated Bu	ulb Repla	cement Savi	ngs Per Year		\$17,693.25
4.50	Estimat	ed Payba	ack Period `	rs. Fully	Comprehensive^		^^ Estim	ated Bulb Rep	lacement	t Savings	Per Avg. Es	t. Life of LED		\$508,340.53
										-	Estimated L	oan Payment		\$14,273.73

*** Based on IRS 179D Deduction @ 35% federal tax rate

****Program Payback Period Yrs. = (Total Project Cost - Available Program Rebates or Incentives) / Estimated \$ Saved per Year

APayback Period Yrs. = (Total Project Cost - Available Rebate or Incentive - Tax Savings) / (Estimated Savings Per Year + Bub Replacement Savings Per Yr.) MBased on industry standard LED lifespan of 50,000 hrs. NOTE: Attached calculations do not include depreciation deduction for project cost. *Payment is based on a 5.78 year loan at 0% interest OAC, actual my vary. * Reflects energy savings per year increasing at industry standard 6% per year + Bub Replacement