

**Before the Board of Supervisors in and for the  
County of Monterey, State of California**

**Agreement No. A-10169**

Authorize the Purchasing Manager for Natividad Medical )  
Center (NMC) to execute Amendment No. 7 to the )  
Agreement No. A-10169 with HFS Consultants for Medical )  
Records Coding & Scanning, Critical Healthcare Strategic )  
Planning and Productivity & Operations Analysis Services )  
at NMC in an amount not to exceed \$5,354,000 in the )  
aggregate and \$1,020,000 for the period July 1, 2011 to )  
June 30, 2012.....

Upon motion of Supervisor Salinas, seconded by Supervisor Calcagno, and carried by those members present, the Board hereby;

Authorized the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 7 to the Agreement No. A-10169 with HFS Consultants for Medical Records Coding & Scanning, Critical Healthcare Strategic Planning and Productivity & Operations Analysis Services at NMC in an amount not to exceed \$5,354,000 in the aggregate and \$1,020,000 for the period July 1, 2011 to June 30, 2012.

PASSED AND ADOPTED on this 28<sup>th</sup> day of June, 2011, by the following vote, to wit:

AYES: Supervisors Calcagno, Salinas, and Parker

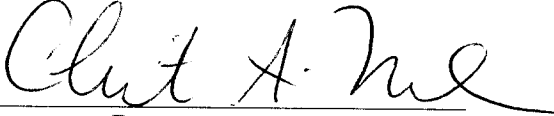
NOES: None

ABSENT: Supervisors Armenta and Potter

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 75 for the meeting on June 28, 2011.

Dated: June 29, 2011

Gail T. Borkowski, Clerk of the Board of Supervisors  
County of Monterey, State of California

By   
Deputy

**RENEWAL AMENDMENT NO. 7  
FOR PROFESSIONAL SERVICE AGREEMENT  
BETWEEN Healthcare Financial Services (HFS) Consultants AND  
THE NATIVIDAD MEDICAL CENTER**

**FOR**

**Medical Record Scanning, Coding Abstracting, Productivity, Operations Analysis and Interim Staffing Services**

The parties to Professional Service Agreement, dated July 1, 2005 between the County of Monterey, on behalf of Natividad Medical Center ("NMC"), and Healthcare Financial Services (HFS) Consultants (Contractor), hereby agree to renew their Agreement No. (A-10169) on the following terms and conditions:

1. Contractor will continue to provide NMC with the same scope of service as stated in the original Agreement No. (A-10169).
2. This Amendment shall become effective on July 1, 2011 and shall continue in full force until June 30, 2012.
3. The total amount payable by County to Contractor under Agreement No. (A-10169) shall not exceed the total sum of \$5,354,000 for the full term of the Agreement and \$1,020,000 for fiscal year 2011-2012.
4. All other terms and conditions of the Agreement shall continue in full force and effect.
5. A copy of this Amendment shall be attached to the original Agreement No. (A-10169).

**IN WITNESS WHEREOF**, the parties hereto are in agreement with this Amendment and Professional Service Agreement on the basis set forth in this document and have executed this amendment on the day and year set forth herein.

**CONTRACTOR**

Signature *Richard J. Parsons*

Dated March 22, 2011

Printed Name Richard J. Parsons

Title Vice President

**NATIVIDAD MEDICAL CENTER**

Signature \_\_\_\_\_  
Purchasing Manager

Dated \_\_\_\_\_

Signature *[Signature]*  
NMC - CEO

Dated 3/24/11

**Approved as to Legal Form:**

Charles J. McKee, County Counsel

By *Stacy Saetta*  
Stacy Saetta, Deputy  
Attorneys for County and NMC

Reviewed as to Fiscal Provisions Dated: 3/31, 2011

*[Signature]*  
Auditor-Controller  
County of Monterey 4-12-11