

EXHIBIT A

**AMENDMENT #3 TO AGREEMENT BY AND BETWEEN
COUNTY OF MONTEREY & HDL SOFTWARE, LLC**

THIS AMENDMENT No. 3 is made to the AGREEMENT for the provision of web application services by and between **HDL SOFTWARE, LLC**, hereinafter “CONTRACTOR”, and the County of Monterey, a political subdivision of the State of California, hereinafter referred to as “County”.

WHEREAS, the parties had previously entered into an agreement for web application services with a term of June 1, 2016 through May 31, 2018; and

WHEREAS, the parties amended the original Agreement on May 12, 2017 to add additional services and to increase the total amount of the AGREEMENT due to the addition of those services, for the total Agreement not to exceed \$78,500, and amended it further in 2018 to further expand services, extend the term and adjust the payment provision; and

WHEREAS, this amendment is necessary for the continuation of existing HdL Prime – Business License Software System and Web Modules that support business licenses and transient occupancy and cannabis tax collection; and

WHEREAS, the County and HDL SOFTWARE, LLC wish to amend the AGREEMENT to reflect the County’s exercise of the option to extend the Agreement for an additional three (3) years, for an additional total amount of the AGREEMENT not to exceed \$26,748.69, for that additional period.

NOW THEREFORE, the County and CONTRACTOR hereby agree to amend the AGREEMENT in the following manner:

1. **Section 2.0, “PAYMENT PROVISIONS” shall be amended by removing** the last sentence of that provision: *“The total amount payable by County to CONTRACTOR under this Agreement is not to exceed the sum of \$92,600.00.”* **and replacing it with** *“The total amount payable by County to CONTRACTOR under this AGREEMENT is not to exceed the sum of \$119,358.69. The total financial liability to the County for the period of June 1, 2019 to June 30, 2022 pursuant to the terms of the Amended Agreement shall not exceed \$26,748.69.”*
2. Effective June 1, 2019, and for the remainder of the Term of the Agreement, the Payment for Services rendered Exhibit A.1 shall be replaced in its entirety with the Payment Provision rendered Exhibit B-3, attached to this Amendment No. 3.
3. **Section 3.0, “TERM OF AGREEMENT, shall be amended by removing** the following sentence of that provision: *“The term of this Agreement is from June 1, 2016 to May 31, 2019, unless sooner terminated pursuant to the terms of this Agreement”*, **and replacing it with** *“The*

term of this Agreement is from June 1, 2016 to June 30, 2022, unless sooner terminated pursuant to the terms of this Agreement”.

4. If there are any conflicts or inconsistencies between the provisions of AGREEMENT as previously amended and this AMENDMENT, the provisions of this AMENDMENT shall govern. Except as provided herein, all remaining terms, conditions and provisions of the AGREEMENT are unchanged and unaffected by this AMENDMENT and shall continue in full force and effect as set forth in the AGREEMENT.
5. A copy of the AMENDMENT shall be attached to the original AGREEMENT executed by the County on June 14, 2016.

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IN WITNESS WHEREOF, the parties have executed this AMENDMENT on the day and year written below.

MONTEREY COUNTY

CONTRACTOR

Contracts/Purchasing Officer

By: [Signature]

Signature of Chair, President, or
Vice-President

Dated: _____

Robert Gray, President

Printed Name and Title

Approved as to Fiscal Provisions:

Dated: 4/5/2019

Deputy Auditor/Controller

By: [Signature]

(Signature of Secretary, Asst. Secretary, CFO,
Treasurer or Asst. Treasurer)*

Dated: 4/17/2019

Approved as to Liability Provisions:

George Bonnin

Printed Name and Title *Assistant Secretary (As per email)*

Risk Management

Dated: 4/5/2019

Dated: _____

Approved as to Form:

[Signature]

Deputy County Counsel

Dated: 4-15-19

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.