



Monterey County

Board of Supervisors
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

Legistar File Number: A 19-272

July 09, 2019

Introduced: 6/25/2019

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute a no extension Amendment No. 3 to the Netsmart Technologies, Inc. Agreement A-13376 for implementation of the Electronic Health Records system for Professional/Technical Consulting Services to Monterey County Health Department for Fiscal Year (FY) 2018-19 and FY 2019-20 in the increased amount of \$179,740, for a revised total Agreement amount not to exceed \$2,991,200 for July 1, 2016 through June 30, 2020.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute a no extension Amendment No. 3 to the Netsmart Technologies, Inc. Agreement A-13376 for implementation of the Electronic Health Records system for Professional/Technical Consulting Services to Monterey County Health Department for Fiscal Year (FY) 2018-19 and FY 2019-20 in the increased amount of \$179,740, for a revised total Agreement amount not to exceed \$2,991,200 for July 1, 2016 through June 30, 2020.

SUMMARY/DISCUSSION:

Netsmart Technologies, Inc. ("Netsmart") was selected as the Electronic Health Record (EHR) vendor for Monterey County Health Department Behavioral Health Bureau for the Avatar Solution as a result of a formal Request for Proposal process in 2008. The systems application through Netsmart assists the Behavioral Health Bureau to meet the meaningful use criteria for medical health records.

Approval of this Amendment No. 3 will add fifty (50) Avatar RADPlus Licenses along with additional Maintenance, Subscriptions, and Hosting support services. In addition, this Amendment updates and reconciles Avatar Data Warehouse License Setup, and Avatar Data Warehouse Maintenance and Hosting support services. The expanded systems application's licenses and supports will enable additional Behavioral Health Bureau staff and providers access to the EHR system.

Available reserve will be used on an as-approved basis to address program needs and to avoid delays in accessing professional/technical support services consisting of Avatar Licensed Software Maintenance and Support, Licensed Subscriptions, and Hosting Services.

The Agreement contains the County's standard 30-day termination clause "no cause" provision (Section 15.0(a)), a "good cause" provision effective immediately (Section 15.0(b)), and a defunding provision (Section 15.0(d)).

This work supports Monterey County Health Department ("MCHD") 2018-2022 strategic

initiative(s): 4. Engage MCHD workforce and improve operational functions to meet current and developing population health needs. It also supports one of the ten essential public health services, specifically: 6. Enforce laws and regulations that protect health and ensure safety.

OTHER AGENCY INVOLVEMENT:

Information Technology, County Counsel-Risk Management, and Auditor-Controller have reviewed and approved this Amendment No. 3 as to technology form, legal form and fiscal provisions, respectively.

FINANCING:

The Agreement is funded by Federal Funding Participation (FFP), Realignment, and Mental Health Services Act (MHSA) funds. The funds for FY 2018-19, are included in the Health Department's Behavioral Health Bureau (HEA012, Unit 8410) FY 2018-19 Adopted Budget. The funds for the Agreement for FY 2019-20 will be included in the Health Department's Behavioral Health Bureau (HEA012, Unit 8410) FY 2019-20 Requested Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Alica Hendricks, Management Analyst III, 1295

Approved by: Elsa M. Jimenez, Director of Health, 4526

Attachments:

Amendment No. 3 is on file with the Clerk of the Board

Amendment No. 2 is on file with the Clerk of the Board

Amendment No. 1 is on file with the Clerk of the Board

Agreement A-13376 is on file with the Clerk of the Board

