

MONTEREY COUNTY



DEPARTMENT OF HEALTH Ray Bullock, Director

ANIMAL SERVICES
BEHAVIORAL HEALTH
CLINIC SERVICES

EMERGENCY MEDICAL SERVICES
ENVIRONMENTAL HEALTH

PUBLIC HEALTH
PUBLIC ADMINISTRATOR/PUBLIC GUARDIAN

June 10, 2014

Beacon Health Strategies
Attention: Lizz Watkins
5665 Plaza Drive, Suite 400
Cypress, CA 90630

RE: Letter of Intent to Participate in the Beacon Health Strategies (BHS) Managed Medi-Cal Behavioral Health Network

Dear Ms. Watkins:

On behalf of the County of Monterey, d/b/a Monterey County Health Department, Clinic Services Bureau (CSB), I am expressing our interest and intent to participate in Beacon Health Strategies' (BHS) Managed Medi-Cal behavioral health provider network. While the details of our agreement remain to be negotiated, we are committed to collaborating with BHS toward a successful conclusion of our negotiations and to reaching an agreement with BHS on this matter. Additionally, we understand that any agreement entered into for the purposes of participating in the behavioral health provider network shall comply with all the requirements and regulations established by the State of California and the County of Monterey. This letter is not intended to, and does not, constitute a binding legal agreement between CSB and BHS. However, in the event that the parties successfully conclude negotiation of an agreement, the agreement shall provide as follows:


- (1) Effective retroactively to January 1, 2014, behavioral health services, provided by CSB providers to eligible members enrolled with Central California Alliance for Health, shall be reimbursed by BHS (Payor) in accordance with the rate sheet attached.
- (2) No claim for services provided prior to the effective date of the agreement shall be rejected in part or in full because of a failure to meet a deadline for submission of any such claim, nor shall the reimbursement for such a claim be reduced below the rate in the attached rate sheet.
- (3) In addition to the reimbursement by BHS set forth in the rate sheet, the parties acknowledge that the managed care plan that is contracted with the California Department of Health Care Services (DHCS) (or its delegated entity) will pay an FQHC/RHC (or look-alike) for the outpatient behavioral health services according to the FQHC/RHC contract rates.
- (4) Upon payment by BHS, (CSB) will bill DHCS with code "18" (Managed Care Differential Rate) for any additional amount due under the Prospective Payment System (PPS) rate structure.
- (5) Reimbursement from BHS to CSB under the agreement will not be reduced by any payments by DHCS or any federal or other state agency, to CSB.

The Monterey County Health Department Clinic Services Bureau is committed to improving the health status of the diverse communities that we collectively serve. Please feel free to contact me at (831) 796-1386 regarding this letter of commitment and support.

Best Regards,

Julie Edgcomb
Clinic Services Bureau Chief
Monterey County Health Department
Attachment: BHS Rate Sheet

APPROVED AS TO FORM AND LEGALITY


DEPUTY COUNTY COUNSEL
COUNTY OF MONTEREY