

**AMENDMENT NO. 1  
TO AGREEMENT  
BETWEEN COUNTY OF MONTEREY  
AND  
FOLEY & LARDNER, LLP**

**THIS AMENDMENT NO. 1** is made to the AGREEMENT for legal services by and between **Foley & Lardner LLP**, hereinafter "CONTRACTOR", and the **County of Monterey**, a political subdivision of the State of California (hereinafter referred to as "County.")

**WHEREAS**, the County and CONTRACTOR wish to amend the AGREEMENT to increase the total amount of the AGREEMENT, extend the term of the AGREEMENT and revise the EXHIBIT A: SCOPE OF SERVICES/PAYMENT PROVISIONS.

**NOW THEREFORE**, the County and CONTRACTOR hereby agree to amend AGREEMENT in the following manner:

1. Paragraph 2.0 "PAYMENT PROVISIONS" shall be amended by removing "*The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of \$300,000.*" and replacing it with "*The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of \$330,000.*"
2. Paragraph 3.0 "TERM OF AGREEMENT" shall be amended by removing "*The term of this Agreement is from May 1, 2016 to June 30, 2018, unless sooner terminated pursuant to the terms of this Agreement*" and replacing it with "*The term of this Agreement is from May 1, 2016 to June 30, 2019 unless sooner terminated pursuant to the terms of this Agreement.*"
3. Paragraph 14.0 "NOTICES" shall be amended to reflect the Contract Administrator for the County is Elsa M. Jimenez, Director of Health or her designee.
4. EXHIBIT A-1 SCOPE OF SERVICES/PAYMENT PROVISIONS replaces EXHIBIT A. All references in the Agreement to EXHIBIT A shall be construed to refer to EXHIBIT A-1. This EXHIBIT A-1 modifies the Fee Schedules Effective July 1, 2017 through June 30, 2019.
5. Except as provided herein, all remaining terms, conditions and provisions of the AGREEMENT are unchanged and unaffected by this AMENDMENT NO. 1 and shall continue in full force and effect as set forth in the AGREEMENT.
6. This Amendment No. 1 shall be effective July 1, 2017.
7. A copy of this AMENDMENT NO. 1 shall be attached to the original AGREEMENT executed by the County on June 21, 2016.

(The remainder of this page is intentionally left blank.)

IN WITNESS WHEREOF, County and CONTRACTOR have executed this AMENDMENT NO. 1 to the AGREEMENT as of the day and year written below.

**COUNTY OF MONTEREY**

By: \_\_\_\_\_  
Contracts/Purchasing Officer

Date: \_\_\_\_\_

By: GR FOR  
Department Head

Date: 04/12/18

Approved as to Form <sup>1</sup>

By: [Signature]  
County Counsel

Date: 4/3/18

Approved as to Fiscal Provisions<sup>2</sup>

By: [Signature]  
Auditor-Controller

Date: 4-3-18

Approved as to Liability Provisions<sup>3</sup>

By: \_\_\_\_\_  
Risk Management

Date: \_\_\_\_\_

**CONTRACTOR**

FOLEY & LARDNER LLP.

Contractor's Business Name\*

By: [Signature]  
(Signature of Chair, President, or Vice-President)\*

Jeffery R. Atkin, Office Managing Partner  
Name and Title

Date: 3-20-18

By: [Signature]  
(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)\*

DIANE UNG, PARTNER  
Name and Title

Date: March 20, 2018

\*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

<sup>1</sup> Approval by County Counsel is required.

<sup>2</sup> Approval by Auditor-Controller is required

<sup>3</sup> Approval by Risk Management is necessary only if changes are made in Sections 8.0 or 9.0.

**Foley & Lardner, LLP**

*May 1, 2016 through June 30, 2019*

**I. CONTACT INFORMATION**

CONTRACTOR: Diane Ung  
Foley & Lardner, L.L.P.  
555 South Flower Street  
Suite 3500  
Los Angeles, CA 90071-2411  
(213) 972-4669

County of Monterey: Stacy L. Saetta  
Deputy County Counsel  
Office of the Monterey County Counsel  
168 West Alisal Street, 3<sup>rd</sup> Floor  
Salinas, CA 93901  
(831) 755-5045

**II. SERVICES TO BE PERFORMED.**

Health Department hereby hires CONTRACTOR to render independent legal services to Health Department, subject to the terms of this Agreement. CONTRACTOR shall perform said services faithfully and well, when needed by and as requested by the Health Department. The services to be performed under this Agreement shall consist of providing legal advice with respect to healthcare matters, including Medicaid financing for safety net providers, healthcare transactions, provider agreements, and technology, privacy, and security matters. CONTRACTOR shall perform only such services as are within the expertise of the individual attorneys on CONTRACTOR's staff, and CONTRACTOR shall notify Health Department promptly if any work requested is beyond such expertise. CONTRACTOR shall diligently provide such legal services as are necessary and approved by Health Department in a professional, timely manner. CONTRACTOR shall perform all of its services with due regard to ethical guidelines and the client's interests.

**III. PAYMENT PROVISIONS**

- A. Health Department shall pay CONTRACTOR according to Section 6, PAYMENT CONDITIONS, of this Agreement.
- B. CONTRACTOR shall bill the Health Department for the professional services of its attorneys at their standard hourly billing rate, or rate as may otherwise be discounted and applied.

**FEE SCHEDULE EFFECTIVE JULY 1, 2017 THROUGH JUNE 30, 2018**

<b><u>PERSONNEL</u></b>	<b><u>TYPE</u></b>	<b><u>OFFICE</u></b>	<b><u>HOURLY RATE</u></b>
Diane Ung	Partner	LA	\$650
Judy Waltz	Partner	SF	\$695
Alexis Bortniker	Senior Counsel	Boston	\$615
Anil Shankar	Senior Counsel	LA	\$565
Claire Marblestone	Associate	LA	\$465
Adam Hepworth	Associate	LA	\$445

**OTHER PARTNERS**

(All Offices) \$530 -- \$875

**OTHER OF COUNSEL**

(All Offices) \$595 -- \$775

**SENIOR COUNSEL**

(All Offices) \$465 -- \$695

**ASSOCIATES**

(All Offices) \$300 -- \$625

**PARALEGALS**

(All Offices) \$275 -- \$325

**SUMMER ASSOCIATES**

(All Offices) \$250

Rates reflect discount from the firm's 2017-18 published rates.

**FEE SCHEDULE EFFECTIVE JULY 1, 2018 THROUGH JUNE 30, 2019**

<b><u>PERSONNEL</u></b>	<b><u>TYPE</u></b>	<b><u>OFFICE</u></b>	<b><u>HOURLY RATE</u></b>
Diane Ung	Partner	LA	\$675
Judy Waltz	Partner	SF	\$735
Alexis Bortniker	Senior Counsel	Boston	\$645
Anil Shankar	Senior Counsel	LA	\$615
Claire Marblestone	Associate	LA	\$535
Adam Hepworth	Associate	LA	\$495

**OTHER PARTNERS**

(All Offices) \$530 -- \$975

**OTHER OF COUNSEL**

(All Offices) \$595 -- \$775

**SENIOR COUNSEL**

(All Offices) \$465 -- \$695

**ASSOCIATES**

(All Offices) \$300 -- \$625

**PARALEGALS**

(All Offices) \$275 -- \$325

**SUMMER ASSOCIATES**

(All Offices) \$250

Rates reflect discount from the firm's 2018-19 published rates. Subsequent revisions will be reflected in an amended Exhibit A.

- C. CONTRACTOR shall submit an invoice to the Health Department no later than 30 days following the month of service. Invoices shall be submitted to:

Stacy L. Saetta  
Deputy County Counsel  
Office of the Monterey County Counsel  
168 West Alisal Street, 3<sup>rd</sup> Floor  
Salinas, CA 93901

#### IV. ADDITIONAL PROVISIONS

- A. No Conflict of Interest. CONTRACTOR agrees that it shall not represent a client with an interest that is either actually or potentially adverse to the County of Monterey without the County's written consent.
- B. Maximum Liability. The maximum amount to be paid by Health Department to CONTRACTOR under this Agreement shall not exceed the sum of \$330,000. This amount may be amended by written agreement between the parties, subject to approval by the Board of Supervisors. CONTRACTOR shall notify the County Counsel in writing when fifty percent (50%) and seventy-five percent (75%) of the maximum liability has been spent.
- C. Reimbursement for Expenses.
1. Health Department shall reimburse CONTRACTOR for all actual and necessary expenses pursuant to the County Travel Policy, a copy of which is attached to the Agreement as Exhibit B.
  2. Health Department will not reimburse CONTRACTOR for any non-attorney staff time or overtime for secretarial, clerical, or word processing, costs connected with preparing required status reports, time spent to provide information for a fee audit, or for work not authorized by Health Department.
- D. Direction from County Counsel. CONTRACTOR shall report to and receive direction from County Counsel in providing advice under this Agreement. If CONTRACTOR prepares any County documents in the performance of services under this Agreement, including but not limited to County resolutions, staff reports, and memoranda to the Board of Supervisors or other County legislative or advisory bodies, CONTRACTOR shall provide such drafts to County Counsel for review and consultation prior to finalizing any such drafts.
- E. Reporting Requirements. CONTRACTOR shall provide Health Department with such reports as may be requested by Health Department in connection with the performance of services hereunder.