



# County of Monterey

**Item No.45**

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

**Legistar File Number: A 25-466**

**December 09, 2025**

**Introduced:** 11/18/2025

**Current Status:** Natividad Medical Center  
- Consent

**Version:** 1

**Matter Type:** BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 3 to the agreement (A-14574) with Natividad Medical Foundation for philanthropic services, extending the agreement an additional two (2) year period (January 1, 2026 through December 31, 2027) for a revised full agreement term of January 1, 2020 through December 31, 2027, and adding \$2,097,435 for a revised total agreement amount not to exceed \$7,242,011.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute amendment No. 3 to the agreement (A-14574) with Natividad Medical Foundation for philanthropic services, extending the agreement an additional two (2) year period (January 1, 2026 through December 31, 2027) for a revised full agreement term of January 1, 2020 through December 31, 2027, and adding \$2,097,435 for a revised total agreement amount not to exceed \$7,242,011.

### **SUMMARY:**

Natividad Medical Foundation (NMF) philanthropically supports enhancements to Natividad Medical Center (NMC) through capital projects and programs that continually improve the health of the people, including the vulnerable, in Monterey County through coordinated, affordable, high quality health care.

### **DISCUSSION:**

Natividad Medical Foundation's (NMF) philanthropic services include capital campaign and major gift planning and fundraising, donor cultivation and solicitation (e.g., The Agricultural Leadership Council); special events; annual giving programs; community outreach in connection with fundraising; preparing and submitting foundation and government grant applications; and administering restricted funds and foundation gifts.

NMF will also provide critical services requested by the hospital, including Natividad Medical Center/Natividad Medical Foundation Joint Community Relations.

In addition, NMF raises philanthropic donations each year to support high quality patient care, such as patient basic needs assistance in close collaboration with hospital social workers to ensure safe discharge from the hospital; a countywide diabetes prevention education program and blood sugar testing supplies for low-income diabetic patients; free diagnostic mammograms and biopsies for economically disadvantaged women; assistance for women with cancer; and healing art for the hospital. NMF continues to prepare, secure and provide fiscal management for government grants and contracts to support Natividad's programs, including the Family Medicine Residency Program.

In addition, NMF has provided philanthropic support for programs operated at and on behalf of NMC, such as the Board of Supervisors' initiatives for gang violence intervention and prevention (CHOICE).

This amends an agreement from 2020.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 7, 2025.

**FINANCING:**

The cost for this amendment No. 3 is \$2,097,435 of which \$576,795 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

**BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:**

Investing in Natividad Medical Foundation's philanthropic services mobilizes external funding for capital equipment, capital projects, and high-impact patient programs. This work advances the County's Strategic Plan by accelerating Goal A: Well-Being & Quality of Life - expanding access to exceptional health services and closing service-delivery gaps, and Goal E: Dynamic Organization & Employer of Choice - growing non-General-Fund revenues and strengthening Natividad's long-term fiscal sustainability.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☐ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☒ Administrative

Prepared by: Charles Harris, MD, Chief Executive Officer, 783-2553

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Natividad Medical Foundation Amendment No. 3

Natividad Medical Foundation Amendment No. 2

Natividad Medical Foundation Amendment No. 1

Natividad Medical Foundation Agreement

Attachments on file with the Clerk of the Board