



# Monterey County

**Item No.**

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

**Legistar File Number: A 20-277**

**July 21, 2020**

**Introduced:** 7/8/2020

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

- a. Approve and authorize the Contracts/Purchasing Officer or his designee to execute an Agreement with Cox & Young Ventures LLC dba Events by Classic Group for catering services at WeatherTech Raceway Laguna Seca retroactive to July 1, 2020 through December 31, 2022, for a not to exceed amount of \$300,000; and
- b. Approve and authorize the Contracts/Purchasing Officer or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 20% (\$60,000) of the agreement amount and do not significantly change the scope of work.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Contracts/Purchasing Officer or his designee to execute an Agreement with Cox & Young Ventures LLC dba Events by Classic Group for catering services at WeatherTech Raceway Laguna Seca retroactive to July 1, 2020 through December 31, 2022, for a not to exceed amount of \$300,000; and
- b. Approve and authorize the Contracts/Purchasing Officer or his designee to execute up to three (3) future amendments to this Agreement where the total amendments do not exceed 20% (\$60,000) of the agreement amount and do not significantly change the scope of work.

### SUMMARY/DISCUSSION:

This request supports the use of Cox & Young Ventures LLC dba Events by Classic Group for catering services during spectator events and track rentals at WeatherTech Raceway Laguna Seca (WRLS). Caterers work directly with third party clients to create a budget, menu, and schedule. WRLS facilitates the third-party client and caterer meetings.

WeatherTech Raceway Laguna Seca is responsible for paying the catering for three locations per event, Flagroom Hospitality, Individual Pit Row Suite Hospitalities, and the Rolex Drivers Club.

WeatherTech Raceway Laguna Seca collects an 18% commission on all food and hard liquor sales to third-party clients and hospitalities.

### OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel has reviewed and approved the agreement as to form.

### FINANCING:

Cost of services provided by Cox & Young Ventures LLC dba Events by Classic Group is not to

exceed \$300,000 for the duration of the agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The items included in this report relate to the Board of Supervisors Strategic Initiatives on Economic Development and Administration.

Economic Development

Administration

Health and Human Services

Infrastructure

Public Safety

Prepared by: Lavonne Chin, Operations Manager, ext. 7214 *LC*

Approved by: Dewayne Woods, Assistant County Administrative Officer, ext. 5309 

for  

Attachments: Events by Classic Group Agreement