



# Monterey County

Item No.

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 20-427

October 27, 2020

**Introduced:** 10/9/2020

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute Amendment No. 2 to the Agreement (A-12966) with Salinas Valley Memorial Healthcare Systems for Laboratory Testing Services, with no changes to the term and adding \$185,000 for a revised total Agreement amount not to exceed \$1,117,000.

### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) to execute Amendment No. 2 to the Agreement (A-12966) with Salinas Valley Memorial Healthcare Systems for Laboratory Testing Services at NMC and adding \$185,000 for a revised total Agreement amount not to exceed \$1,117,000.

### **SUMMARY/DISCUSSION:**

Salinas Valley Memorial Hospital has provided reference laboratory testing services for NMC beginning November 1, 2010. This agreement is necessary to pay for reference laboratory testing provided for NMC's patient population. Physicians at Natividad Medical Center or clinics that send laboratory work to NMC may order tests that the NMC Laboratory cannot perform on-site. Therefore, these tests must be sent to a reference laboratory. Salinas Valley Memorial Hospital provides reference laboratory testing within close proximity, for time-sensitive samples. Further, many tests require to be completed within an exact timeframe, which mandates a facility that is close.

Salinas Valley Memorial Hospital provides histology processing, a special type of laboratory testing which Natividad Medical Center is currently unable to provide. Histology services for anatomic pathology are required for all tissues samples prior to a pathologist completing the final assessment. Histology requires certified employees and special testing equipment that Natividad currently cannot provide.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has

also been reviewed and approved by NMC's Finance Committee and Board of Trustees on October 9, 2020.

**FINANCING:**

The cost for this Amendment No. 2 is \$185,000 is included in the Fiscal Year 2020-21 Adopted Budget. Amounts for remaining years of the Agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Laboratory support from Salinas Valley Memorial Healthcare Systems has helped provide necessary assistance that NMC currently cannot provide which enables NMC to provide better service to patients.

Prepared by: Susan Weaver, Director of Laboratory, 831-772-7660

Approved by: Dr. Gary Gray, Interim Chief Executive Officer, 783-2504

Attachments:

Salinas Valley Memorial Healthcare Systems Amendment 2  
Salinas Valley Memorial Healthcare Systems Amendment 1  
Salinas Valley Memorial Healthcare Systems Agreement

Attachments on file with the Clerk of the Board

  
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Dr. Gary R. Gray, Chief Executive Officer

  
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Date