

MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

Medtronic USA, Inc.

Legistar Number:

..Title

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a no-cost agreement with Medtronic USA, Inc. for remote monitoring of cardiac devices with a retroactive agreement term of December 1, 2021 through November 30, 2024.
- b. Approve the Interim Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

..Report

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Interim Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a no-cost agreement with Medtronic USA, Inc. for remote monitoring of cardiac devices with a retroactive agreement term of December 1, 2021 through November 30, 2024.
- b. Approve the Interim Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

SUMMARY/DISCUSSION:

The purpose of this agreement is to provide mobile tablets to Natividad Medical Center at no charge. These tablets provide programed information for analysis of a patient's pacemaker or defibrillator from the Medtronic Company. This new technology is replacing antiquated manual analysis requiring a representative come in to provide the service.

The advantage is a win-win for the Medical Center in the following ways:

- a) The small tablet (about the size of an IPAD) now replaces a 25-30 lbs device.
- b) The patient is no longer connected to external leads or wires directly to the Medtronic device.
- c) The mobile tablet is placed near any patient, and then automatically provides the analysis of the internal Medtronic implanted device.
- d) The software will contact the company and the representative as well as the physician to report the findings of the tablet.
- e) The device can come to the patient anywhere in the hospital rather than requiring the patient to come to the device.
- f) There is no charge for these tablets.
- g) All patient identifiable information is protected from any accidental loss or disclosure.
- h) The hospital no longer has to wait for a busy device company representative to drive in to the hospital to provide the services.
- i) The hospital no longer has to wait for a cardiologist to drive in to interpret the findings, which will greatly improve care to the patient waiting.
- j) Newer generation devices (Pacemakers and Defibrillator's) must be analyzed in this manner and with this type of device.
- k) If we cannot perform this service for new implanted devices, then we must transfer the patients to nearby hospitals that already have this technology in place.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 12, 2021.

FINANCING:

There are no costs associated with this agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for a software system which improves data processing at NMC. The use of this system directly contributes to a more efficient and effective use of resources within the organization.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: W. Mike Barber, R.N., Director Cardiovascular Services, 831-772-7826

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

Medtronic Carelink Network Agreement

Attachments on file with the Clerk of the Board