

Siemens Medical Solutions USA, Inc.
40 Liberty Boulevard, Malvern, PA 19355
Fax: (866) 309-6992



SIEMENS REPRESENTATIVE
Joe Lozano - (559) 259-1447

Customer Number: 0000008488

Date: 11/19/2018

NATIVIDAD MEDICAL CENTER
1441 CONSTITUTION BLVD
SALINAS, CA 93906-3100

Siemens Medical Solutions USA, Inc. is pleased to submit the following quotation for the products and services described herein at the stated prices and terms, subject to your acceptance of the terms and conditions on the face and back hereof, and on any attachment hereto.

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Contract Total: \$94,401

(total does not include any Optional or Alternate components which may be selected)

Proposal valid until 1/03/2019

Estimated Delivery Date: 12/2018

Estimated delivery date is subject to change based upon factory lead times, acceptance date of this quote, customer site readiness, and other factors. A Siemens representative will contact you regarding the final delivery date.

This proposal includes the trade-in of equipment referenced in Trade Sheet Project # 2018-3338.

This Quotation represents the Siemens offered training associated with the Products listed on Quotation 1-AR196Y. This Quotation also includes the standard rigging and installation costs associated with the System listed on Quotation 1-AR196Y. Customer is required to purchase this Quotation prior to signing the Notice to Manufacture Letter for the Products listed within Quotation 1-AR196Y.

Accepted and Agreed to by:

Siemens Medical Solutions USA, Inc.

By (sign): _____
Name: Joe Lozano
Title: Account Executive
Date: _____

NATIVIDAD MEDICAL CENTER

By (sign): _____
Name: _____
Title: _____
Date: _____

By signing below, signor certifies that no modifications or additions have been made to the Quotation. Any such modifications or additions will be void.

By (sign): _____

Created: 11/19/2018 3:06:00 PM
PRO 1-OXE9S1

Siemens Medical Solutions USA, Inc. Confidential

as to fiscal provisions

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Reviewe
Stanley D. ... Dep Co, ...

[Signature]
Auditor-Controller
County of Monterey
11/26/18

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Quote Nr: 1-FWKEGS Rev. 4

Terms of Payment: 00% Down, 80% Delivery, 20% Installation
Free On Board: Destination

Purchasing Agreement: VIZIENT SUPPLY LLC

VIZIENT SUPPLY LLC terms and conditions apply to Quote Nr 1-FWKEGS

MR Clinical Education - Local

All items listed below are included for this system:

Qty	Part No.	Item Description	Extended Price
1	MR_ADDL_RIG GING	Additional Rigging MR \$10,920	\$10,920
1	MR_DEINSTAL L_EQ	Deinstallation of Equipment - MR \$28,582	\$28,582
1	MR_TRADE_IN _ALLOW	MR Trade-in-Allowance Project: 2018-3338, Horizon LX SN: Q147, De-install/Expires: 02/2019 -\$1	-\$1
1	MR_STD_RIG_ INST	MR Standard Rigging and Installation MR Standard Rigging and Installation	\$0
This quotation includes standard rigging and installation of your new MAGNETOM system Standard rigging into a room on ground floor level of the building during standard working hours (Mon. - Fri./ 8 a.m. to 5 p.m.) It remains the responsibility of the Customer to prepare the room in accordance with the SIEMENS planning documents Any rigging requiring a crane over 80 tons and/or special site requirements (e.g. removal of existing systems, etc.) is an incremental cost and the responsibility of the Customer. All other "out of scope" charges (not covered by the standard rigging and installation) will be identified during the site assessment and remain the responsibility of the Customer.			
1	MR_BTL_INST ALL	MR Standard Rigging & Install	\$15,000
1	MR_PM	MR Project Management A Siemens Project Manager (PM) will be the single point of contact for the implementation of your Siemens equipment. The assigned PM will work with the customer's facilities management, architect or building contractor to assist you in ensuring that your site is ready for installation. Your PM will provide initial and final drawings and will coordinate the scheduling of the equipment, installation, and rigging, as well as the initiation of on-site clinical education.	\$0
1	MR_INITIAL_32	Initial onsite training 32 hrs MR_INITIAL_32 Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$7,800

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Qty	Part No.	Item Description	Extended Price
1	MR_INT_DOT_BCLS	MR Dot Training Class Tuition for (1) imaging professional to attend Classroom Course at Siemens Training Center. The objectives of this class are to introduce the user interface of the common syngo platform, including Dot, and instructions on building protocols, demonstration of software functions, and hands-on sessions. This class includes lunch, economy airfare, and lodging for (1) imaging professional. All arrangements must be arranged through Siemens designated travel agency. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$4,500
1	MR_FOLLOWUP_24	Follow-up training 24 hrs Up to (24) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$6,300
1	MR_ADD_32	Additional onsite training 32 hours Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist if applicable. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$7,800
1	MR_A_INT_DOT_BCLS	MR Dot Training Class Tuition for (1) imaging professional to attend Classroom Course at Siemens Training Center. The objectives of this class are to introduce the user interface of the common syngo platform, including Dot, and instructions on building protocols, demonstration of software functions, and hands-on sessions. This class includes lunch, economy airfare, and lodging for (1) imaging professional. All arrangements must be arranged through Siemens designated travel agency. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$4,500
1	MR_OPTI3TPKG	Optimize 3T Imaging Package The Optimize MR 3T Imaging educational package is a blended learning approach, designed for Physicians and Technologists who want to improve their knowledge of 3T high field imaging. The specialized package for up to 12 learners, consists of a series of Web Based Training modules(WBT's) focusing on MR Safety, Specific Absorption Rate (SAR) and benefits of and challenges of 3T imaging. In addition, an onsite workshop of up to 8 hours will be delivered by a Siemens MR expert. This workshop focuses on a practical approach to high field imaging and includes discussions on the variations between 1.5T and 3T, pulse sequences, parameter optimization, and the various "ologies." Prior to the onsite workshop, workbooks will be sent to the facility for each participant. This educational offering must be completed the later of (12) months from purchase or install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.	\$9,000
System Total:			\$94,401

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FINANCING: The equipment listed above may be financed through Siemens. Ask us about our full range of financial products that can be tailored to meet your business and cash flow requirements. For further information, please contact your local Sales Representative.

ACCESSORIES: Don't forget to ask us about our line of OEM imaging accessories to complete your purchase. All accessories can be purchased or financed as part of this order. To purchase accessories directly or to receive our accessories catalog, please call us directly at 1-888-222-9944 or contact your local Sales Representative.

COMPLIANCE: Compliance with legal and internal regulations is an integral part of all business processes at Siemens. Possible infringements can be reported to our Helpdesk "Tell us" function at www.siemens.com/tell-us.

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MR Warranty Information

Product (New Systems and "ECO" Refurbished Systems Only)	Period of Warranty ¹	Coverage	
MAGNETOM Semptra			MAGNETOM Semptra requires Smart Remote Services (SRS) Connection prior to system installation or requires purchase of "No SRS" option.
MR System (not including consumables)	12 months	Full Warranty (parts & labor) Principal Coverage Period 8am-5pm Monday through Friday ²	

Post-Warranty (after expiration of system warranty) – Replacement parts only!			
Magnet	12 months	Parts only	
Spare Parts	6 months	Parts only	
Consumables	Not Covered		

Note: Optional extended warranty coverage can be obtained by purchase of a service agreement.

¹ Period of warranty commences from the date of first use or completion of installation, whichever occurs first. In the event the completion of installation is delayed for reasons beyond Siemens' control, the stated warranty period shall commence 60 days after delivery of equipment.

² Standard deliverable independent of subsequent service contract commitment