



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 24-511

November 12, 2024

Introduced: 10/24/2024

Current Status: Health Department -
Consent

Version: 1

Matter Type: BoS Agreement

- a. Approve and Authorize the Contract Purchasing Officer or designee to execute a non-standard Agreement with LongView International Technology Solutions, Inc. dba LTS, Inc. for fully automated self-service healthcare kiosks, designed to provide direct and discrete access to a full range diagnostic tests and health products as directed by the County (Narcan dispensary), for an amount not to exceed \$106,950 with an agreement term upon execution through October 21, 2026; and
- b. Approve the Director of Health Services' recommendation to accept all non-standard provisions in Agreement, including indemnification.

RECOMMENDATION:

It is recommended that the County of Monterey Board of Supervisors:

- a. Approve and Authorize the Contract Purchasing Officer or designee to execute a non-standard Agreement with LongView International Technology Solutions, Inc. dba LTS, Inc. for fully automated self-service healthcare kiosks, designed to provide direct and discrete access to a full range diagnostic tests and health products as directed by the County (Narcan dispensary), for an amount not to exceed \$106,950 with an agreement term upon execution through October 21, 2026; and
- b. Approve the Director of Health Services' recommendation to accept all non-standard provisions in Agreement, including indemnification.

SUMMARY/DISCUSSION:

Overdose deaths, particularly from fentanyl, are on the rise both nationally and locally. Fentanyl, a potent synthetic opioid often mixed with other drugs, increases the risk of unintentional overdoses. In response, the County of Monterey Health Department is enhancing harm reduction strategies, focusing on expanding the distribution of naloxone, a medication that can reverse opioid overdoses. The County's new agreement aims to significantly boost naloxone and fentanyl test strip availability, ensuring it is accessible to individuals at risk and our community. This will be achieved through targeted outreach, strategic distribution, and public training on naloxone use.

A key element of this initiative is the installation of four vending machines that will dispense naloxone and fentanyl test strips in areas with high opioid use and overdose rates. These machines will enhance access to both naloxone and test strips, which allow users to check for fentanyl in substances, helping to prevent overdoses.

Overall, this initiative reflects the County's commitment to reducing overdose deaths and promoting public health, prioritizing safety through increased access to lifesaving tools and ongoing education.

The Director of Health Services requests that the Board accept and approve all non-standard provisions within the Agreement, including indemnification.

This work supports the County of Monterey Health Department 2018-2024 Strategic Plan Goals: 1. Empower the community to improve health; 2. Enhance public health and safety through prevention; and 3. Ensure access to culturally and linguistically appropriate, customer-friendly, quality health services. It also supports three of the ten essential public health services, specifically: 3. Communicate effectively to inform and educate people about health, factors that influence it, and how to improve it; 4. Strengthen, support, and mobilize communities and partnerships to improve health; and 7. Assure an effective system that enables equitable access to the individual services and care needed to be healthy.

OTHER AGENCY INVOLVEMENT:

The Offices of County Counsel and the Auditor-Controller have reviewed and approved this Agreement as to form and fiscal provisions, respectively.

FINANCING:

There will be no impact to the General Fund from approval of this action. There are sufficient appropriations in the Health Departments Fiscal Year (FY) 2024-25 Adopted Budget 001-4000-8438-HEA014 to accommodate the current FY's costs, and provision will be made in the FY 2025-26 Requested Budget for the anticipated expenditures.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

- Economic Development:
 - Through collaboration, strengthen economic development to ensure a diversified and healthy economy.
- Administration:
 - Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.
- Health & Human Services:
 - Improve health and quality of life through County supported policies, programs, and services, promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.
- Infrastructure:
 - Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.
- Public Safety:
 - Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Shiba Sumeshwar, Compliance Officer, 755-4018

Approved by: Elsa Mendoza Jimenez, Director of Health Services, 755-4526

Attachments:
Board Report
Agreement