

# GOVERNMENT - PRICE QUOTATION



CARASOFT TECHNOLOGY CORP



11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
 PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH  
 WWW.CARASOFT.COM | SALES@CARASOFT.COM

**TO:** Mais Shelor  
 IT Business Manager  
 County of Monterey  
 1590 Moffett ST  
 Salinas, CA 93905 USA

**FROM:** Bijan Abraham  
 Carahsoft Technology Corp.  
 11493 Sunset Hills Road  
 Suite 100  
 Reston, Virginia 20190

**EMAIL:** shelorm@co.monterey.ca.us

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**TERMS:** Contract Number: 7-17-70-40-05  
 NASPO Master Contract Number: AR2472  
 Contract Term: 09/15/17 - 09/15/26  
 Shipping Point: FOB Destination  
 Credit Cards: VISA/MasterCard/AMEX  
 Remit To: Same as Above  
 Payment Terms: Net 45 (On Approved Credit)  
 Sales Tax May Apply

**QUOTE NO:** 17323779  
**QUOTE DATE:** 10/21/2019  
**QUOTE EXPIRES:** 12/20/2019  
**RFQ NO:**  
**SHIPPING:** GROUND  
**TOTAL PRICE:** \$198,108.24

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## SUGGESTED OPTIONS

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LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
<b>YEAR 2 SUBTOTAL:</b>						\$198,108.24
<b>YEAR 3</b>						
5	PROD01031	ServiceNow® Domain Separation For Non-MSP Customers ServiceNow - PROD01031 Start Date: 12/20/2021 End Date: 12/19/2022		\$1,869.02 OM	1	\$22,428.24
6	AR2472-4112-93	ServiceNow® ITSA Unlimited - Fulfiller User (Monthly) ServiceNow - SNITSAUNLTD Start Date: 12/20/2021 End Date: 12/19/2022		\$73.20 COOP	200	\$175,680.00
<b>YEAR 3 SUBTOTAL:</b>						\$198,108.24
<b>SUGGESTED SUBTOTAL:</b>						\$396,216.48

Purchase is non-refundable, and non-cancellable.

Payments are undividable and invoiced as stated.

- Carahsoft NASPO Master Contract Number AR2472 and/or specific State NASPO Contract terms guide this purchase. Please send an email to ServiceNowSLED@carahsoft.com if you would like a copy of the contract.
- ServiceNow Subscription Service Agreement, Subscription Service Guide, Data Processing Addendum, Product Overview, Custom Table Guide, and Integration Hub Overview provide the applicable terms and conditions and information for the ServiceNow subscriptions.
- Training information includes Training and Certification Terms and Conditions and Learning Credits.
- > Learning credits and training courses expire 1 year after date of award.
- > No refund or credit will be provided for unused credits and trainings.
- Product documentation can be found at docs.servicenow.com.
- All ServiceNow documents can be found at <https://www.servicenow.com/schedules.html>
- Purchase Order Information Needed
- > Include a note stating "electronic delivery only" for subscriptions on the PO.
- > Include the End-User contact information (i.e., the responsible party that manages the ServiceNow instance) on the PO to Carahsoft.
- Invoicing and Payments
- > License subscriptions are invoiced upon contract award.
- > Learning credits and training fees are invoiced upon signature and are non-refundable.
- > Carahsoft and ServiceNow reserve the right to suspend access to the instance if payment is not made within payment terms.
- Renewals
- > Subscription renewals are subject to an uplift not to exceed 10% year-over-year. Multi-year renewals incur one uplift.
- > Each Renewal Order is subject to the following conditions: (i) the Subscription Products in the expiring order continue to be made commercially available by ServiceNow and if not, then the Renewal Order shall be for ServiceNow's then available Subscription Product that is substantially equivalent to the Renewal Product in the expiring order; (ii) the sales model for the expiring order continues to be made available by ServiceNow in a commercially equivalent model; (iii) the units of each Renewal Product in the Renewal Order are equal to or greater than the sum of all the Units for that Renewal Product in all the order forms placed by Customer during the subscription term of the then expiring order form; (iv) each Renewal Order is for a twelve (12) month subscription term; (v) Customer places the Renewal Order before the expiration of the Subscription Term of the expiring order form; and (vi) the Renewal Order is on mutually agreeable terms and conditions.