

Attachment A



County of Monterey: Sheriff's Department

48 MO Equity Lease

Vehicle Type	Vehicle Invoice Cost including After-Market	Year	Make	Model	Trim Level	Quantity	Term	Estimated Annual Mileage	Monthly Cost (Lease Rate)*	Initial License Fee	Upfront Down Payment	Tax on Down Payment	Estimated Equity Amount by Quantity	Estimated Delivery Lead Time	Department Notes	Reduced Book Value	Expected Sale Price	Consignment Fee (Surplus Fee at End of Term)	Estimated EQUITY at term per Vehicle	Quote #
FULLSIZE SEDAN	\$ 34,391.57	2021	Honda	Accord	LX 1.5T 4dr Sedan	2	48	20,000	\$ 570.13	\$ 459.35	\$ 3,035.13	\$ 280.75	\$ 1,307.78	5% Buffer Included on Factory Order Price. Vehicle Must be Sourced from Dealer	Exterior: (1) White, (1) Charcoal/Silver	\$8,946.11	\$10,000.00	-\$400.00	\$653.89	4893947
FULLSIZE SEDAN	\$ 27,780.34	2021	Nissan	Altima	2.5 S FWD	1	48	20,000	\$ 455.54	\$ 443.39	\$ 3,005.63	\$ 278.02	\$ 466.37	11-15 Week Lead Time, March 2021 Cut Off Date	Exterior: Gray	\$7,133.63	\$8,000.00	-\$400.00	\$466.37	4893839
SUV	\$ 34,515.35	2021	Jeep	Cherokee	Latitude 4dr	1	48	20,000	\$ 572.37	\$ 515.73	\$ 3,053.65	\$ 282.46	\$ (412.41)	10-12 Week Lead Time	Exterior: Black	\$9,012.41	\$9,000.00	-\$400.00	-\$412.41	4893867
1/2 TON PU	\$ 37,552.01	2021	RAM	1500 Classic	Tradesman 4x4 Crew Cab V8	3	48	20,000	\$ 596.38	\$ 647.28	\$ 2,988.29	\$ 276.42	\$ 18,472.56	10-12 Week Lead Time	Exterior: (1) Brown, (1)Black, (1) White	\$11,442.48	\$18,000.00	-\$400.00	\$6,157.52	4894620, 4894621, 4894622
PASSENGER VAN	\$ 42,164.06	2021	Chrysler	Pacifica	Touring FWD	1	48	20,000	\$ 710.42	\$ 603.89	\$ 3,035.13	\$ 280.75	\$ (565.25)	10-12 Week lead Time	Exterior: Black	\$11,165.25	\$11,000.00	-\$400.00	-\$565.25	4893909
FULLSIZE POLICE SEDAN	\$ 39,538.05	2021	Dodge	Charger	Police AWD	2	48	20,000	\$ 582.93	\$ 646.74	\$ 10,502.79	\$ 971.51	\$ 2,033.16	16-20 Week Lead Time	Exterior: Dark Gray	\$5,583.42	\$7,000.00	-\$400.00	\$1,016.58	4894591, 4894592
FULLSIZE PURSUIT SUV	\$ 48,629.88	2021	Dodge	Durago	Pursuit AWD (Limited After-Market)	1	48	20,000	\$ 912.24	\$ 672.07	\$ 2,993.48	\$ 276.90	\$ 710.72	Production Begins: 02/01/21; 18-22 Week Lead Time	Exterior: Dark Gray	\$8,889.28	\$10,000.00	-\$400.00	\$710.72	4894605
FULLSIZE PURSUIT SUV	\$ 55,129.58	2021	Dodge	Durago	Pursuit AWD (Full After-Market)	2	48	20,000	\$ 739.82	\$ 762.84	\$ 18,444.30	\$ 1,706.10	\$ 5,130.42	Production Begins: 02/01/21; 18-22 Week Lead Time	Exterior: All Black	\$7,034.79	\$10,000.00	-\$400.00	\$2,565.21	4894610, 4894611

Total Cash Outlay (Current Program) for 13 Units	\$531,778.82
Annual Net Payments	\$98,705.64
Net Payment Through 4 Years	\$394,822.56
Total of Upfront Down Payments & Tax	\$92,881.31
Initial License Fee	\$ 7,914.78

*Lease Payments are estimated based on MY21 pricing and sample bid incentives; tax and aftermarket included.