

EXHIBIT A

Dimension Data

Corporate Address:

Dimension Data North America, Inc
11006 Rushmore Drive,
Suite 300,
Charlotte, NC 28277
United States



Price Quotation - Gigamon-Main DC + AFI

Quote Name: Gigamon-Main DC + AFI
Quotation #: 3007642.3

Quote Status: In Process

Date Entered: 05/22/2019
Expiration Date: 06/21/2019

Organization:

County of Monterey Information Tech
1590 Moffett Street
Salinas, CA 93905

Client Manager:

Amber Loskot-Beatty
Amber.Beatty@dimensiondata.com

Sales Person: Roderick Garcia

Sales Support:

Roderick Garcia
Roderick.Garcia@dimensiondata.com 1-
661-200-6956

Email: Roderick.Garcia@dimensiondata.com

Phone: n/a

Bill To:

County of Monterey Information Tech
1590 Moffett Street
Salinas, CA 93905
United States

Ship To:

County of Monterey Information Tech
1590 Moffett Street
Salinas, CA 93905
United States

Delivery Country: United States

Shipping Method: Ground

Currency: US Dollar

Comments: FOCUS contract #2016071

Payment Terms: 30d net

Ordering Country: United States

Install Country: United States

Multi Currencies: Normal View

DIMENSION DATA TERMS AND CONDITIONS OF SALE

All products and services are offered on the terms and conditions set forth in the FOCUS agreement entered into by Dimension Data and the County of Merced, California, Contract No. 2016071, by the First Amendment to Contract No. 2016071, and by all subsequent amendments and extensions thereto, set forth as Exhibit B to the Agreement between Dimension Data and Monterey County for purchase of the items specified in this quote. Customer may accept Dimension Data's offer by issuing a purchase order. Customer acknowledges that charges for its usage and/or storage in excess of specified subscription limits may apply and Customer will honor and pay such additional charges as applicable regardless of funding authorized on its Purchase Order. Customer acknowledges and agrees that it has the ability to access each URL referenced in this quotation

If you observe any illegal or unethical behavior by any Dimension Data employee, please report such behavior to our anonymous Ethics Hotline by phone at 877-217-6364 or by web at <https://iwf.tnwgrc.com/dimensiondata>.

#	Mfr Part #	Description	Qty	List Price	Discount	Unit Price	Ext Price
Main Data Center							
Comments:							
1	GFM-FM001	GigaVUE-FM, manage 1 Physical Visibility Fabric Node Manufacturer: Gigamon Systems	1	0.00		0.00	0.00
2	TAP-M200	G-TAP M Series 1 RU chassis. Supports up to 6 M Series TAP modules Manufacturer: Gigamon Systems	1	495.00	38.50%	304.43	304.43
3	GTP-ATX01	G-TAP A Series, Always On copper TAP, AC Power (US Plug) Manufacturer: Gigamon Systems	6	1,495.00	38.50%	919.43	5,516.58
4	TAP-M253	G-TAP M Series 1/10Gb TAP module, 50/50 Singlemode, 1310/1550 nm, taps 6 1/10G links, requires TAP-M200 chassis Manufacturer: Gigamon Systems	1	3,295.00	38.50%	2,026.43	2,026.43
5	TAP-M251	G-TAP M Series 1/10Gb TAP module, 50/50 Multimode, 850 nm, 50/125 micron fiber, taps 6 1/10G links, requires TAP-M200 chassis Manufacturer: Gigamon Systems	1	3,995.00	38.50%	2,456.93	2,456.93
6	SFP-532-20P	20 pack of 10Gb SFP+, Multimode 850 nm SR Manufacturer: Gigamon Systems	1	6,995.00	38.50%	4,301.93	4,301.93
7	SMT-HC0-DD1	GigaSMART, GigaVUE-HC2, De-Duplication feature license per GigaSMART module	1	14,995.00	38.50%	9,221.93	9,221.93
8	SMT-HC0-NF1	GigaSMART, GigaVUE-HC2, NetFlow Generation feature license per GigaSMART module	1	14,995.00	38.50%	9,221.93	9,221.93
10	SMT-HC0-X16	GigaSMART, GigaVUE-HC2, Front Module, 16 10G cages (includes Slicing, Masking, Source Port & GigaVUE Tunneling De-Encapsulation SW) Manufacturer: Gigamon Systems	2	28,995.00	38.50%	17,831.93	35,663.86
11	GVS-HC2A1	GigaVUE-HC2 base unit w/ chassis, Control Card Version 2, 1 Fan Tray, CLI, 2 power supplies, AC power Manufacturer: Gigamon Systems	1	29,995.00	38.50%	18,446.93	18,446.93
12	GSS-FYS-ENH-PSS	Initial Gigamon Pass-through Support Type with Enhanced Support Level (8-5,M-F/AHR), bought with product or within 1 year of original purchase of product	1	19,041.75		19,041.75	19,041.75

		<i>Pricing is based on an annual contract with an estimated start date of 06/08/2019. The annual rate is 19,041.75. This contract covers 1 device(s) and is for 1 year(s). Maintenance contract start date is subject to product shipment if applicable.</i>					
13	SFP-501	1 Gig SFP, Copper, UTP with RJ45 interface Manufacturer: Gigamon Systems	14	195.00	38.50%	119.93	1,679.02
14	RMT-GTA03	Rack Mount Tray, 3-bay G-TAP A Series Manufacturer: Gigamon Systems	2	240.00	38.50%	147.60	295.20
15	SFP-533	10 Gig SFP+, Singlemode 1310nm LR Manufacturer: Gigamon Systems	4	1,245.00	38.50%	765.68	3,062.72
16	SFP-502	1 Gig SFP, Multimode 850 Manufacturer: Gigamon Systems	2	195.00	38.50%	119.93	239.86
17	SFP-503	1 Gig SFP, Singlemode 1310 Manufacturer: Gigamon Systems	2	245.00	38.50%	150.68	301.36

SECTION SUB TOTAL [MAIN DATA CENTER]: \$ 111,780.86
Section ESTIMATED TAXES [MAIN DATA CENTER]: \$ 6,872.28
SECTION GRAND TOTAL [MAIN DATA CENTER]: \$ 118,653.14

#	Mfr Part #	Description	Qty	List Price	Discount	Unit Price	Ext Price
AFI							
Comments:							
1	SMT-HC0-AFI	Application Filtering Intelligence - GigaVUE-HC2	12	999.00	38.50%	614.39	7,372.68
						SECTION SUB TOTAL [AFI]:	\$ 7,372.68
						SECTION GRAND TOTAL [AFI]:	\$ 7,372.68

QUOTE SUB TOTAL: \$ 119,153.54
ESTIMATED TAXES: \$ 6,872.28
QUOTE GRAND TOTAL: \$ 126,025.82

Product Summary	Ext Price
Product	\$ 74,295.25
Software	\$ 25,816.54
OEM Maintenance	\$ 19,041.75
Logistics Charge	\$ 0.00
Total	\$ 119,153.54

*Interested in Leasing? A 36--month lease for All Items on this quote is 3,666.76 month.
Please note 'Agreement Term' below is budgetary based on Lease Rate Factor 0.0299 per US Leasing Table.*

Agreement Term:	36 Month
End of Lease Option	FMV
Quote #	3007642.3
Proposal Expiration	6/21/2019
Budgetary Quote Total	126,025.82
Monthly Payments	3,666.76
LRF (per US Leasing Table)	0.0299

These estimates exclude shipping and taxes. All leases are subject to credit approval, equipment verification and soft cost verification and applicable lease agreement.

If you have any questions or inquiries please contact Dimension Data at edward.lucas@dimensiondata.com.

Please refer to the Terms and Conditions for any additional instructions and/or contact your Client Manager should you have any questions.

Quote Number	3007642.3
Your Purchase Order Number	
Signature	
Print Name	Title
Place And Date	

This Quote is Proprietary to Dimension Data and shall not be shared outside the party for which the Quote was prepared without prior permission from Dimension Data