

EXHIBIT A

Option 1	Options 2	Option 3	Option 4	Option 5
Status Quo	↑ Notifications, website resources, consultations	↑ consultations, specific funding research, number of applications supported	Provide a Grant Writer PILOT PROGRAM	Countywide Activities View/Coordination
Provide notices of funding opportunities, consult with departments upon request to evaluate opportunity/competitiveness of application. Significant work on 10-15 grants per year depending on complexity.	Option 1 plus: Weekly notification of funding opportunities and response to corresponding increase in inquiries and requests for assistance. Development of county resource webpage and past applications.	Options 1 & 2 plus: Increase response to specific research requests, increased grant consultations and reviews. Corresponding level of internal staff support for tracking and reporting.	Options 1, 2 & 3 plus: Pilot project to provide grant writing services upon request by departments. \$5k-\$15k per application depending on complexity.	Program coordinator in CAO office to give countywide view of grant activities, provide tools, create policies, recommendations to simplify and aid in grant application process including some grant writing assistance.
Pros: No additional cost	Pros: Provides some additional support and tools to departments. Assists with both Legislative and Grant Programs.	Pros: Meets department needs, except for grant writing assistance. Assists both Legislative and Grant Programs.	Pros: Draws down funds only as needed basis, test as pilot program. Then reassess.	Pros: Provides significant additional support to departments and provides Board with a comprehensive picture of grant efforts.
Cons: Does not meet departments stated needs or provide Board with a comprehensive picture of grant efforts. May miss out on some opportunities.	Cons: Does not fully meet needs/requests by departments. Does not provide Board with a comprehensive picture of grant efforts.	Cons: Does not fully meet needs/requests by departments. Does not provide Board with a comprehensive picture of grant efforts.	Cons: Challenges with who prioritizes who gets to use services.	Cons: Most costly investment.
Internal Resources				
15% MAIII existing on average	Add NEW Senior Secretary \$100,441 shared with Legislative Program	Add NEW MAI \$138,207 shared with Legislative Program	Add NEW MAI \$138,207 shared with Legislative Program	Add NEW MAI \$188,500 Add NEW Senior Secretary \$100,441 shared with Legislative Program.
Contract Resources				
\$84,000/yr existing	Existing plus - 10% contract increase = \$8,400/yr	Existing plus - 25% contract increase = \$21,000/yr	Existing plus - \$50,000 drawn down as needed for pilot	Existing
No additional Cost	Additional \$108,841	Additional \$159,207	Additional \$209,207	Additional \$288,941