# AMENDMENT NO. 5 TO AGREEMENT No. A-11065 / MYA348 BETWEEN Kronos Inc. AND THE NATIVIDAD MEDICAL CENTER FOR

# Kronos Workforce Suite Software, Licensing Software Support, Upgrades and Maintenance, Equipment Maintenance and Professional Services

This Amendment No. 5 to Agreement No. A-11065 / MYA348 ("Agreement"), dated November 20, 2007 is entered into by and between the County of Monterey, on behalf of Natividad Medical Center ("NMC"), and Kronos Incorporated (Contractor), with respect to the following:

#### RECITALS

WHEREAS, the County and Contractor amended the Agreement previously on April 1, 2010 via Amendment No. 1, on October 1, 2010 via Amendment No. 2, and on October 1, 2011 via Amendment No. 3; and on December 5, 2012 via Renewal and Amendment No. 4; and

WHEREAS, the County and Contractor wish to amend the Agreement to extend the term end date to allow for existing services to continue and to add additional services requested by County; and

WHEREAS, the County and Contractor wish to renew and amend the Agreement to increase the amount of the Agreement by \$241,499.60 because of the term extension and the amount payable for services rendered.

#### **AGREEMENT**

NOW, THEREFORE, the parties agree to amend the Agreement as follows:

- 1. <u>Amendment-No.5 to Exhibit A</u>, attached to this Amendment, is hereby incorporated into Exhibit A. All references in the Agreement to Exhibit A shall be construed to include <u>Amendment- 5 to Exhibit A</u>.
- 2. The following language is incorporated into Section 1; Payment and Delivery of Exhibit 1; The Kronos Sales, Software License and Services Agreement: "The total amount payable by County to Contractor under Agreement No. (MYA348) shall not exceed the total sum of \$2,456,363.74 for the full term of the Agreement."
- 3. Except as provided herein, all remaining terms, conditions and provisions of the Agreement and Amendment Nos.1, 2, 3 and 4, are unchanged and unaffected by this Amendment No. 5 and shall continue in full force and effect as set forth in the Agreement.
- 4. A copy of this Amendment No. 5 and all previous amendments shall be attached to the original Agreement (No. MYA348)
- 5. The effective date of this Renewal and Amendment No. 5 is January 1, 2014.

IN WITNESS WHEREOF, the parties hereto are in agreement with this Amendment on the basis set forth in this document and have executed this Amendment on the day and year set forth herein.

# Natividad Medical Center

By:	Kronos Incorporated	
By: Sid Cato, NMC Contracts Manager	Contractor's Business Name*** (see instructions)	
By:Harry Weis, NMC Chief Executive Officer	Signature of Chair, President, or Vice-President  John O'Brien, Sr. Vice President, Americas	
	Name and Title	
Date:		
	Date: December 6, 2013	
APPROVED AS TO LEGAL PROVISIONS  By:  Anne Brereton  Monterey County, Deputy County Counsel	By: (Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)	
Date: Dec. 19, 2013	Alyce Moore, Asst. Secretary	
Date: 11,2015	Name and Title	
	Date:December 6, 2013	
By:  Gary Giboney  Monterey County Auditor/Controller's Office	***Instructions  If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers (two signatures required).	
Date:	If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this	

Contractor

Agreement on behalf of the partnership (two signatures

If CONTRACTOR is contracting in and individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement

required).

(one signature required)

# Natividad Medical Center

By:	Kronos Incorporated
By: Sid Cato, NMC Contracts Manager	Contractor's Business Name*** (see instructions)
Detail	1951
Date:	
	Signature of Chair, President, of Vice-President
Ву:	
Harry Weis, NMC Chief Executive Officer	
	John O'Brien, Sr. Vice President, Americas  Name and Title
Date: [ ] [ ]	Name and Title
Date:	
	Date: December 6, 2013
APPROVED AS TO LEGAL PROVISIONS	•
	$\Omega$
	By: (Signature of Secretary, Asst. Secretary, CFO,
By:	Treasurer of Asst. Treasurer)
Anne Brereton	Trouburd of Frank Frankersty
Monterey County, Deputy County Counsel	
Monte of County, a spany county	
	Alyce Moore, Asst. Secretary
Date:	Name and Title
	Date: December 6, 2013
APPROVED AS TO FISCAL PROVISIONS	
ATTROVED AS TO FISCALIT ROVISIONS	***Instructions
	If CONTRACTOR is a corporation, including limited
By:	liability and non-profit corporations, the full legal name of
By: Gary Giboney	the corporation shall be set forth above together with the
Monterey County Auditor/Controller's Office	signatures of two specified officers (two signatures required).
	action. ■ ***********************************
Date:	If CONTRACTOR is a partnership, the name of the
Date.	partnership shall be set forth above together with the signature of a partner who has authority to execute this
	Agreement on behalf of the partnership (two signatures
	required).
	If CONTRACTOR is contracting in and individual
	capacity, the individual shall set forth the name of the
	business, if any and shall personally sign the Agreement (one signature required)

Contractor

Kronos Amendment #5 Cost Sheet	
Momentum for Healthcare	\$213,750.00
KSS Tool, FT-PT Analysis Report V6	\$5,000.00
Support Service	\$1,100.00
Momentum Enterprise	\$950.00
Workforce Record Manager V6 Support Service	\$9,180.00 \$2,019.60
Momentum Online Remote Team/Database Maintenance Services	\$9,500.00
Total of Amendment #5	\$241,499.60
Previously Approved Amount	\$2,214,864.14
New Total "Not to Exceed" Amount	\$2,456,363.74

1 - - - 1



ORDERFORM

Order Type: Upgrade US Date: 08-NOV-2013

Page: 1/2

Quote#: 393872 - 1 Expires: 27-DEC-2013

Bill To:

Prepared By: Hood, Edward Doug

NATIVIDAD MEDICAL CENTER 1441 CONSTITUTION BLVD

SALINAS CA 93906 **United States**  Ship To: Attn: JANINE BOUYEA

NATIVIDAD MEDICAL CENTER 1441 CONSTITUTION BLVD

SALINAS CA 93906 **United States** 

Solution ID: 6083270

Contact:

Email:

Payment Terms: N30 Currency: USD Customer PO Number: FOB: Shipping Point

Ship Method:

Freight Term: Prepay & Add

Order Notes:

This order is subject to the terms and conditions of that certain Sales, Software License and Services Agreement between Kronos and Customer dated 11-20-2007, as Amended by Amendment No. 1 with an effective date of 4-1-2010, and as further amended by Amendment No. 2 with effective date of 10-1-2010, and as further amended by Amendment No. 3 with an effective date of 10-1-2011, and as further amended by Amendment No. 4 with an effective date of 12-5-2012.

Contacts: Chrissy Garza

garzaic@natividad.com (831) 783-2702 Janine Bouyea bouyeaJ@natividad.com

## PROFESSIONAL SERVICES / EDUCATIONAL SERVICES

frem	Quantity	Unit Price	Total Price
MOMENTUM FOR HEALTHCARE	1125 Hours		\$213,750.00
Project Manager	225 Hours	\$190.00	
Solution Consultant	450 Hours	\$190.00	
Application Consultant	450 Hours	\$190.00	
		Total Price	\$213,750.00

## **GUOTE SUMMARY**

Description	Total Price.
Subtotal	\$213,750.00
Deposit	(\$0.00)
Tax	\$0.00
Grand Total	\$213,759.00

Kronos | Time & Attendance · Scheduling · Absence Management · HR & Payroll · Hiring · Labor Analytics



ORDER FORM

Order Type: Upgrade US Date: 19-NOV-2013

Page: 1/2

Quote#: 397153 - 1 Expires: 27-DEC-2013

Prepared By: Hood, Edward Doug

NATIVIDAD MEDICAL CENTER

1441 CONSTITUTION BLVD SALINAS CA 93906 United States Ship To:

Email:

Attn:JANINE BOUYEA

NATIVIDAD MEDICAL CENTER 1441 CONSTITUTION BLVD

SALINAS CA 93906 United States

Contact:

Janine Bouyea

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bouyeaJ@natividad.com

Payment Terms: N30 Currency: USD Customer PO Number:

Solution ID: 6083270

FOB: Shipping Point Ship Method:

Freight Term: Prepay & Add

#### **Order Notes:**

Bill To:

This order is subject to the terms and conditions of that certain Sales, Software License and Services Agreement between Kronos and Customer dated 11-20-2007, as Amended by Amendment No. 1 with an effective date of 4-1-2010, and as further amended by Amendment No. 2 with effective date of 10-1-2010, and as further amended by Amendment No. 3 with an effective date of 10-1-2011, and as further amended by Amendment No. 4 with an effective date of 12-5-2012.

Contacts: Chrissy Garza

garzaic@natividad.com

(831) 783-2702

Janine Bouyea bouyeaJ@natividad.com

Your Kronos solution includes:

#### SOFTWARE

lem:	License/Qty	Total Price
KSS TOOL,FT-PT ANALYSIS REPORT V6	1	
	Total Price	\$5,000.00

<sup>\*</sup>Includes applicable software media

#### SUPPORT SERVICES

Item	Duration	Total Price
GOLD SUPPORT SERVICE	1 YR	\$1,100.00
	Total Price	\$1,100.00

<sup>\*</sup>Support values listed above are total for all applicable products in each section of this Order Form

# PROFESSIONAL SERVICES / EDUCATIONAL SERVICES

Item	Quantity	Unit Price	Total Price
	5 Hours		\$950.00
Project Manager	1 Hours	\$190.00	
Application Consultant	4 Hours	\$190.00	
	J.,	Total Price	\$950.00

Kronos | Time & Attendance • Scheduling • Absence Management • HR & Payroll • Hiring • Labor Analytics



Quote#: 397153 - 1 QUOTE SUMMARY

Page: 2/2

Description	Total Price
Subtotal	\$7,050.00
Deposit	(\$0.00)
Tax	\$0.00
Grand Total	\$7,050.00

NATIVIDAD MEDICAL CENTER	Kronos Incorporated
Signature:	Signature:
Name:	Name:
Title:	Title:
Effective Date:	Effective Date:
Invoice amount will reflect deposit received. All professional services are billed as indicated above, this order is subject to the attached terms and conditions which th TO APPLICABLE TAXES. THE TAX AMOUNT SHOWN ON THIS ORDER IS CCUSTOMER WILL BE SHOWN ON CUSTOMER'S INVOICE. The JBoss® EnterpriEnd User License Agreement found at http://www.redhat.com/licenses/jboss_eula.	e customer acknowledges have been read. THIS ORDER IS SUBJECT DNLY AN ESTIMATE. THE ACTUAL TAX AMOUNT TO BE PAID BY se Middleware components embedded in the Software are subject to the



ORDER FORM

Order Type: Upgrade US Date: 20-NOV-2013

Page: 1/2

Quote#: 397161 - 1 Expires: 27-DEC-2013

Prepared By: Hood, Edward Doug

NATIVIDAD MEDICAL CENTER 1441 CONSTITUTION BLVD

**SALINAS** CA 93906 United States

Attn:JANINE BOUYEA Ship To:

NATIVIDAD MEDICAL CENTER 1441 CONSTITUTION BLVD

**SALINAS** CA 93906 **United States** 

Contact:

Janine Bouyea

Email:

bouyeaJ@natividad.com

Payment Terms: N30 Currency: USD **Customer PO Number:** 

Solution ID: 6083270

FOB: Shipping Point Ship Method:

Freight Term: Prepay & Add

#### **Order Notes:**

Bill To:

This order is subject to the terms and conditions of that certain Sales, Software License and Services Agreement between Kronos and Customer dated 11-20-2007, as Amended by Amendment No. 1 with an effective date of 4-1-2010, and as further amended by Amendment No. 2 with effective date of 10-1-2010, and as further amended by Amendment No. 3 with an effective date of 10-1-2011, and as further amended by Amendment No. 4 with an effective date of 12-5-2012.

Contacts: Chrissy Garza

garzaic@natividad.com (831) 783-2702 Janine Bouyea bouyeaJ@natividad.com

Your Kronos solution includes:

#### SOFTWARE

ltem:	License/Qty	Total Price
WORKFORCE RECORD MANAGER V6	1800	
	Total Price	\$9,180.00

#### SUPPORT SERVICES

<b>item</b>	Duration	Total Price
GOLD SUPPORT SERVICE	1 YR	\$2,019.60
	Total Price	\$2,019.60

<sup>\*</sup>Support values listed above are total for all applicable products in each section of this Order Form

#### PROFESSIONAL SERVICES / EDUCATIONAL SERVICES

ltem .	Quantity	Unit Price	Total Price
	2 Hours	\$190.00	\$380.00
Project Manager	2 Hours	\$190.00	
DATABASE MAINTENANCE SERVICES	48 Hours	\$190.00	\$9,120.00
Technology Consultant	48 Hours	\$190.00	
	I	Total Price	\$9,500.00



Quote#: 397161 - 1 QUOTE SUMMARY Page: 2/2

Description	Total Price
Subtotal	\$20,699.60
Deposit	(\$0.00)
Tax	\$0.00
Grand Total	\$20,699.60

NATIVIDAD MEDICAL CENTER	Kronos Incorporated		
Signature:	Signature:		
Name:	Name:		
Title:	Title:		
Effective Date:	Effective Date:		
Invoice amount will reflect deposit received. All professional services are billed as delivered with a payment term of Net Upon Receipt. Unless otherwise indicated above, this order is subject to the attached terms and conditions which the customer acknowledges have been read. THIS ORDER IS SUBJECT TO APPLICABLE TAXES. THE TAX AMOUNT SHOWN ON THIS ORDER IS ONLY AN ESTIMATE. THE ACTUAL TAX AMOUNT TO BE PAID BY CUSTOMER WILL BE SHOWN ON CUSTOMER'S INVOICE. The JBoss® Enterprise Middleware components embedded in the Software are subject to the End User License Agreement found at http://www.redhat.com/licenses/jboss_eula.html.Shipping and handling charges will be reflected on the final invoice.			