



Monterey County

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066

Board Report

Legistar File Number: A 16-379

December 13, 2016

Introduced: 11/28/2016

Version: 1

Current Status: Agenda Ready

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 1 to the agreement (A-12637) with Intelligent Medical Objects, Inc. (IMO) for software subscription, software implementation, migration, and software maintenance services at NMC, extending the agreement an additional twelve (12) month period (January 28, 2017 through January 27, 2018) for a revised full agreement term of January 28, 2014 through January 27, 2018, and adding \$31,600 for a revised total agreement amount not to exceed \$141,400.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) of the original cost of the agreement per each amendment.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Amendment No. 1 to the agreement (A-12637) with Intelligent Medical Objects, Inc. (IMO) for software subscription, software implementation, migration, and software maintenance services at NMC, extending the agreement an additional twelve (12) month period (January 28, 2017 through January 27, 2018) for a revised full agreement term of January 28, 2014 through January 27, 2018, and adding \$31,600 for a revised total agreement amount not to exceed \$141,400.
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) of the original cost of the agreement per each amendment.

SUMMARY/DISCUSSION:

Intelligent Medical Object's (IMO)'s Clinical Interface Terminology is a software suite of vocabulary products that provide electronic mapping and standard nomenclature to help NMC manage the complexities of searching and obtaining the myriad of codes from most code standards. Using standard nomenclature is necessary to effectively build reports and was implemented in 2014 to meet the requirements of Meaningful Use, as dictated by Centers of Medicare and Medicaid Services (CMS) and the Health Information and Technology for Economic Health Act (HITECH). Using electronic mapping and standard nomenclature is also critical for revenue recoupment with the required implementation of International Statistical

Classification of Diseases and Related Health Problems (ICD-10).

MEDITECH, NMC's Electronic Health Record, has collaborated with IMO to incorporate IMO's mapping software Meditech. MEDITECH subsequently has required all Client/Server facilities, including NMC, to purchase IMO. MEDITECH is not accommodating other mapping and standard nomenclature vendors and IMO is the required vendor pursuant to MEDITECH's contracts and rules.

IMO provides mapping dictionaries that allow for user-friendly vocabularies that contain user-specific and familiar words and phrases, enabling clinicians and information management professionals to find and record the terms they need quickly and easily. IMO then crosslinks to required standardized vocabularies such as Systematized Nomenclature of Medicine (SNOMED) and ICD-9 and 10 codes that help to connect to the patient record, administrative information, academic references, and consumer information. IMO then allows for appropriate electronic mapping for decision support, billing, and information for providers and patients.

The IMO project was successfully implemented in 2014. This amendment is for an additional year subscription and extended maintenance costing \$31,600.

Also important to mention is that the original agreement had an actual term of January 28, 2014 through January 27, 2017 (a thirty-six month period per the executed agreement); however, when NMC drafted the Board Report request for the agreement, an error was made when notating the end date of the term. The Board Order for the original agreement has an incorrect term stated as January 28, 2014 through January 6, 2017. The dates stated herein reflect the true start and end dates.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this amendment No. 1 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on October 27, 2016 and by its Board of Trustees on November 4, 2016.

FINANCING:

The cost for this amendment No. 1 is \$31,600 all of which is included in the Fiscal Year 2016-17 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

Prepared by: Ari Entin, Chief Information Officer, 783-2564

Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:

- Intelligent Medical Objects Inc Amendment 1
- Intelligent Medical Objects Inc Agreement
- Intelligent Medical Objects Inc Spend Sheet

Attachments on file with the Clerk of the Board

Dr. Gary R. Gray, Chief Executive Officer

Date

