



Monterey County

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

Legistar File Number: 19-0714

September 17, 2019

Introduced: 9/9/2019

Version: 1

Current Status: Agenda Ready

Matter Type: General Agenda Item

Approve and authorize the Contracts/Purchasing Officer to sign a professional services agreement with Marsh USA, Inc. dba Marsh Risk and Insurance Services, for casualty insurance brokerage services for a one-year term with compensation in the amount not to exceed \$120,000, retroactive to July 1, 2019.

RECOMMENDATION:

It is recommended that the Board of Supervisors Approve and authorize the Contracts/Purchasing Officer to sign a professional services agreement with Marsh USA, Inc. dba Marsh Risk and Insurance Services, for casualty insurance brokerage services for a one year term with compensation in the amount not to exceed \$120,000, retroactive to July 1, 2019.

SUMMARY/DISCUSSION:

Marsh Risk and Insurance Services is a global leader in insurance brokerage and risk management. Marsh provides industry-focused consulting, brokerage, and claims advocacy services by leveraging data, technology and analytics to help reduce total cost of risks. It operates in more than 130 countries and is one of the largest insurance brokerage firms. Marsh has provided services and resources that continue to be a successful partnership with the County in recognizing and properly transferring those risks.

The County entered into an original Agreement with Marsh Risk and Insurance Services on February 1, 2009, to provide casualty insurance brokerage services after the issuance of a Request for Proposals. Since 2009, the County has continued its business relationship with Marsh by amending the contract for several years. The Board is requested to authorize and approve a new one-year agreement retroactive to July 1, 2019.

OTHER AGENCY INVOLVEMENT:

N/A

FINANCING:

This contract will be paid from the General Liability (GL) - Internal Service Fund (ISF). The total cost of this contract shall not exceed \$120,000.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Mark a check to the related Board of Supervisors Strategic Initiatives

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by:

Satinder Kaur - Sr. Risk & Benefit Analyst

Approved by:

Charles J. McKee, County Counsel-Risk Manager

Attachments:

Board Report

Marsh Agreement