

Tiburon, Inc. 6200 Stoneridge Mall Road Suite 400 Pleasanton, CA 94588 USA

> T: 925.621.2700 F: 925.621.2799

www.tiburoninc.com

May 30, 2012

Lynn Diebold Monterey County 1322 Natividad Road Salinas, CA 93906

Dear Ms Diebold,

The agreement for on-going software support between Monterey County and Tiburon, Inc. expires on August 31, 2012. To be sure that the renewal process is completed prior to this expiration date, I have enclosed the new exhibits that will replace the current exhibits and become part of the agreement.

If you require any changes to the covered software or service options on the enclosed exhibits, please contact me at your earliest convenience. I can be reached at 925-621-2708.

Also enclosed is the invoice for annual support.

Sincerely,

Kelley Chavez

Contracts Administrator

Massey Chang

Enclosures

EXHIBIT A

TO THE AGREEMENT FOR EXTENDED SERVICES SOFTWARE SUPPORT AND MAINTENANCE FEES

CLIENT Monterey County 1322 Natividad Road Salinas, CA 93906 CONTACT – Lynn Diebold CLIENT # M686-12

Support and Maintenance provided to the CLIENT listed above shall be pursuant to the terms and conditions of the Agreement for Extended Service dated June 9, 1997 (the "Agreement").

The term of the Agreement shall commence on the effective date and shall continue until termination in accordance with the terms thereof. This exhibit sets forth the current annual maintenance fee for the software applications and software modules listed below. Upon payment of the amount set forth below, this Exhibit A shall be attached to and become part of the Agreement. Except as provided below, annual maintenance fees are payable in advance of each anniversary of the effective date of the Agreement. Tiburon, Inc. reserves the right to increase the annual maintenance fee on an annual basis upon ninety (90) days prior written notice to the CLIENT, which adjustments shall become effective on the anniversary of the effective date of the Agreement. The annual maintenance fee will be adjusted as necessary to reflect changes in the software applications and software modules listed below or changes in the level of support provided under the Agreement. Such adjustments will be charged or credited as incurred on a pro rata basis and will be reflected in a new Exhibit A, which, upon delivery to the CLIENT, shall be attached to, and become part of, the Agreement.

Payments for all technical services outside the scope of Basic Services and Options included in the CLIENT's annual maintenance fee shall be invoiced to the CLIENT as incurred. All such invoices shall be due and payable within thirty (30) days of CLIENT's receipt thereof.

Tiburon reserves the right to charge an administrative fee of 10% of the annual maintenance fees for semi-annual or quarterly invoices.

Software Model	Months	CPU Make	Start	<u>End</u>	Total Fees
CAD	12		9/1/12	8/31/13	\$ 84,605.00
GCT	12		9/1/12	8/31/13	\$ 6,879.00
AVL	12		9/1/12	8/31/13	\$ 5,843.00
Mapping	12		9/1/12	8/31/13	\$ 19,404.00
MDS	12		9/1/12	8/31/13	\$ 11,576.00
Escrow	12		9/1/12	8/31/13	\$ 1,323.00
Oracle	12		9/1/12	8/31/13	\$ 1,729.00
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			-	. c	_
-	-	-	-		
			<u> </u>	Total	\$ 131,359.00

Failure to pay when due the annual maintenance fee, any adjustment thereto, any invoice or any other amounts owing under the Agreement shall constitute a default under the Agreement and could result in the termination of support services under the Agreement, additional administrative charges for reinstating lapsed support services, as well as collection fees (including reasonable attorneys' fees and expenses).

EXHIBIT B

TO THE AGREEMENT FOR EXTENDED SERVICE SCHEDULE OF SERVICES AND CHARGES

Support and Maintenance provided to the CLIENT listed in Exhibit A shall be pursuant to the terms and conditions of the Agreement for Extended Service dated June 9, 1997 (the "Agreement").

Upon CLIENT's payment of the amount set forth on Exhibit A to the Agreement, this Exhibit B shall be attached to, and become part of the Agreement. Any changes to the services options selected in this Exhibit B shall be reflected in a new Exhibit B which, upon payment of any additional amounts due, shall be attached to, and become part of, the Agreement.

BASIC SERVICES

Tiburon will provide basic services as defined in the Statement of Work contained in Section 2 of the Extended Service Agreement for the software systems as defined in Exhibit A.

Support for Computer Aided Dispatch, Message Switch and Corrections Management Systems is 24 hours per day, 7 days per week. Support for other products is from 8:00 a.m. to 5:30 p.m. Pacific Time, excluding weekends and normal Tiburon holidays, unless the "24/7" Service Option is selected. In all cases, call-out charges will apply as described below.

The following is paraphrased from the recently adopted Bylaws.

Voting membership in the Tiburon User Group, as set forth herein, is included in the Basic Service. The quantity of voting members is based on the number of Tiburon products installed, with the appropriate software licenses, at the CLIENT. For purposes of establishing voting memberships, a product is defined as Computer Aided Dispatch, Police Records Management, Fire Records Management, Correction Management System, and Mobile Data System. The Tiburon User Group Conference is held annually at a location to be determined.

"24/7" SERVICE OPTION

\$7,000 per year/per system

(initial)

Products not normally covered by 24-hour support may optionally be supported with 24-hour coverage (including Tiburon holidays). Applicable call-out charges continue to apply. If this option is not in force, technical support requests outside of covered hours are charged at technical service rates as defined below.

NEW PRODUCTS

Additional Tiburon software systems, subsystems and Tiburon provided third-party products, such as hardware, and networking software may be acquired under this Agreement. Tiburon installation, special tailoring, license fees and third-party peripherals required shall be charged at the then current Technical Services Rate or as quoted by Tiburon or the third party.

TECHNICAL SERVICE RATES

1. Technical Service Rates

Technical Services Rates shall be invoiced to CLIENT as incurred at the rates then in effect.

A minimum of four (4) hours per occurrence will be charged for work conducted at Tiburon facilities and a minimum of eight (8) hours at CLIENT site for Technical Services not covered under Basic Services or "24/7" Service Option as described previously.

2. Materials, Travel and Per Diem Expenses

When applicable, all special materials, plus travel and per diem expenses shall be charged to CLIENT at cost.

3. Call-Out Charges

Systems not covered under 24/7 support, call-outs will be billed at \$250 per call. After the first hour, the rate is \$250 per hour with a two-hour minimum.

If CLIENT's systems are covered under the 24/7 support, the off-hour call-out fee is \$50.

4. Remote Access

All charges in this Agreement are predicated on CLIENT providing the required hardware, software, and operating environment for dial-in service. If CLIENT does not provide this support for dial-in service, the following additional charge will apply:

\$500 per month per system supported

In addition, travel and per diem expenses for on-site support required due to lack of remote access will be charged as defined in Exhibit B, page 2, item 2.



6200 STONERIDGE MALL RD. SUITE 400 PLEASANTON, CA 94588 (925) 621-2700

PAGE: INVOICE #: INVOICE DATE: DUE DATE: CURRENCY:

1 IN 00004625 09/01/12 UPON RECEIPT USD

BILL TO:

Monterey County Lynn Diebold 1322 Natividad Road SALINAS CA 93906 United States of America

Software Support & Maintenance: 09/01/12 - 08/31/13.

M68612 Monterey, Mnt-12 Contract: Customer PO#

CAD GCT AVL Mapping MDS Escrow Oracle	Quantity 0.00 0.00 0.00 0.00 0.00 0.00 0.00	Rate 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000	Amount 84,605.00 6,879.00 5,843.00 19,404.00 11,576.00 1,323.00 1,729.00
Total = Final Total	0.00		131,359.00

Remit Payment To:

Tiburon, Inc. 6200 Stoneridge Mall Road. Suite 400 Pleasanton, CA 94588