## **EXHIBIT A - COST AND EQUIPMENT LIST**



QUOTE # DWS0404-070820-001

Monterey County Probation Department ATTN: Wendi Reed 8/4/2020

## COST AND EQUIPMENT REQUIREMENTS

					Monterey County Qty Incentive	Competitive Radio to Motorola Radio Conversion	
ITEM	QTY	Nom.	DESCRIPTION	NUP	(28%)	(21.5%)	EXTD.
			F, UHF, & 700/800 ALL BAND Enabled) P25 Trunked	Portable-Ra			
1	55	H91TGD9PW6 N	APX 8000 ALL BAND PORTABLE MODEL 2.5 PARTIAL KEYPAD	\$5,983.00	\$4,307.76	\$3,381.59	\$185,987.54
a	55	Q806	ADD: CAI DIGITAL OPERATION	\$515.00	\$370.80	\$291.08	\$16,009.29
b	55	H38	ADD: SMARTZONE OPERATION	\$1,500.00	\$1,080.00	\$847.80	\$46,629.00
c	55	Q361	ADD: P25 9600 BAUD TRUNKING	\$300.00	\$216.00	\$169.56	\$9,325.80
d	55	Q887	ADD: 5 YEAR ESSENTIAL SERVICE	\$216.00	\$216.00	\$216.00	\$11,880.00
e	55	Q387	ADD: MULTICAST VOTING SCAN	\$200.00	\$144.00	\$113.04	\$6,217.20
f	55	QA00580	ADD: TDMA OPERATION	\$450.00	\$324.00	\$254.34	\$13,988.70
g	55	H869	ADD: MULTI-KEY	\$330.00	\$237.60	\$186.52	\$10,258.38
h	55	Q629	ADD: AES ENCRYPTION	\$475.00	\$342.00	\$268.47	\$14,765.85
			PORTABLE RADIO ACCESSORIES				
3	55	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	\$165.00	\$118.80	\$93.26	\$5,129.19
4	0	NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 115VAC, US/NA	\$1,375.00	\$990.00	\$777.15	\$0.00
5	55	PMMN4099	BASIC REMOTE SPEAKER MICROPHONE,IMPRE	\$132.00	\$95.04	\$74.61	\$4,103.35
6	55	PMNN4486	IMPRES 2 Li-Ion 3400mAh -Spare Battery	\$163.00	\$117.36	\$92.13	\$5,067.02
					S	Subtotal Sales Tax 9.25%	\$329,361.32 \$30,465.92
						Freight	\$2,634.89
						Total	\$362,462.13

Motorola is providing this quotation for budgetary [informational] purposes only and it does not constitute an offer for sale.

If you wish to purchase the quoted products, Motorola will be pleased to provide you with our standard terms and conditions of sale or alternatively, receive your purchase order, which will be acknowledged with a letter enclosing the Motorola standard terms and conditions.

Programming and Installation Programming and installation are not included. A quote will be provided upon request.

TERMS: Net 30 days from shipment
VALIDITY: Price valid unitl 10-30-20
SHIPPING: Prepay & Add, FOB Ship Point \*

PHONE: 408-640-9861

**ADDRESS:** 4728 E. 2nd St. Suite 10 Benicia CA 94510

sent via email

Email jtrevino@daywireless.com

**QUOTED BY** Jim Trevino **DATE:** 8/4/2020