



# Monterey County

Board of Supervisors  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

Legistar File Number: A 19-131

May 14, 2019

**Introduced:** 5/2/2019

**Version:** 1

**Current Status:** Agenda Ready

**Matter Type:** BoS Agreement

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Stryker Sales Corporation d.b.a. Stryker Instruments for preventative maintenance services on surgical power tools, Neptune equipment and endoscopy equipment, extending the term for three additional years (May 15, 2019 through May 14, 2022) for a revised full agreement term of May 1, 2018 through May 14, 2022, and an additional cost of \$114,300 for a revised total agreement amount not to exceed \$184,089.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute amendment No. 1 to the agreement with Stryker Sales Corporation d.b.a. Stryker Instruments for preventative maintenance services on surgical power tools, Neptune equipment and endoscopy equipment, extending the term for three additional years (May 15, 2019 through May 14, 2022) for a revised full agreement term of May 1, 2018 through May 14, 2022, and an additional cost of \$114,300 for a revised total agreement amount not to exceed \$184,089.

### **SUMMARY/DISCUSSION:**

The agreement with Stryker was initially setup in 2018 for a two (2) year preventative maintenance services for surgical tools and Neptune brand equipment at Natividad. This amendment adds an additional three (3) year maintenance plan for endoscopy equipment.

Routine maintenance plans for this type of highly technical equipment are beneficial because they keep the tools and equipment in good working order, ensuring both compliance and safety. Routine and preventative maintenance also prevents expensive repairs later, particularly because there are many intricate components.

### **OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this amendment No. 1 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 1 has also been reviewed and approved by NMC's Finance Committee on April 25, 2019 and by its Board of Trustees on May 3, 2019.

**FINANCING:**

The cost for this amendment No. 1 is \$114,300 of which \$6,350 is included in the Fiscal Year 2018-19 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Preventative maintenance on surgical tools and equipment is a required service at the hospital and ensures effective treatments are being rendered in the best possible manner.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Donna Tinkham, Surgical Services Director, 772-7789  
Approved by: Gary R. Gray, DO, Chief Executive Officer, 783-2504

Attachments:  
Stryker Instruments Amendment No. 1  
Stryker Instruments Preventative Maintenance Agreement

Attachments on file with the Clerk of the Board