



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 24-542

December 03, 2024

Introduced: 11/12/2024

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 13 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates (A-12899) and renewal & amendment No. 14 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of August 1, 2015 through December 31, 2025, and adding \$6,000,000 for a revised total aggregate amount not to exceed \$22,700,000.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 13 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates (A-12899) and renewal & amendment No. 14 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the agreement an additional one (1) year period (January 1, 2025 through December 31, 2025) for a revised full agreement term of August 1, 2015 through December 31, 2025, and adding \$6,000,000 for a revised total aggregate amount not to exceed \$22,700,000.

SUMMARY/DISCUSSION:

In April 2015, Natividad Medical Center (NMC) conducted a Request for Proposals (RFP) to provide referral of locum tenens physicians and/or advanced practice practitioners. Locum tenens temporarily take the place of physicians and/or advanced practice practitioners during periods when employee or contract physicians and/or advanced practice practitioners are not available due to vacation, illness, continuing medical education or staffing shortages.

In order to find highly qualified temporary physicians and/or advanced practice practitioners who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies. Due to multiple factors, including physician

shortages in certain hard to fill specialties, NMC is experiencing a high utilization of locum tenens physicians and wishes to amend the agreements to extend the term and add funds ensuring temporary physicians are available when needed to provide the patient care services critical to NMC's operation without interruption.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No.12 and renewal and amendment No. 13 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 12 and renewal and amendment No. 13 have also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on November 8, 2024.

FINANCING:

The cost for this amendment No. 13 and amendment No. 14 is \$6,000,000 of which is included in the FY 2024-25 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Jeanne-Ann Balza, Hospital Director of Physicians, 783-2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 13
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 12
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 11
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 10
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 9
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 8
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 7
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 6
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 5

Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 4
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 3
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 2
Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 1
Medical Search, LLC d.b.a SUMO Medical Staffing Agreement
Staff Care, Inc. Amendment No. 14
Staff Care, Inc. Renewal & Amendment No. 13
Staff Care, Inc. Amendment No. 12
Staff Care, Inc. Amendment No. 11
Staff Care, Inc. Renewal & Amendment No. 10
Staff Care, Inc. Amendment No. 9
Staff Care, Inc. Renewal & Amendment No. 8
Staff Care, Inc. Amendment No. 7
Staff Care, Inc. Amendment No. 6
Staff Care, Inc. Amendment No. 5
Staff Care, Inc. Amendment No. 4
Staff Care, Inc. Amendment No. 3
Staff Care, Inc. Amendment No. 2
Staff Care, Inc. Amendment No. 1
Staff Care, Inc. Agreement
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 13
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 12
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 11
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 10
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 9
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 8
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No.7
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 6
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 5
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 4
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 3
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 2
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 1
MDA Holdings, Inc dba Medical Doctor Associates, LLC Agreement

Attachments on file with the Clerk of the Board