



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 24-223

June 04, 2024

Introduced: 5/9/2024

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the Chief Executive Officer (“CEO”) for Natividad Medical Center (NMC) or his designee to execute amendment No. 11 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates and amendment No. 12 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, with no change to the agreement term of August 1, 2015 through June 30, 2024 and with an increase of \$1,500,000 to the total aggregate liability for all agreements awarded for a revised total aggregate amount not to exceed \$14,000,000

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer (“CEO”) for Natividad Medical Center (NMC) or his designee to execute amendment No. 11 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates and amendment No. 12 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, with no change to the agreement term of August 1, 2015 through June 30, 2024 and with an increase of \$1,500,000 to the total aggregate liability for all agreements awarded for a revised total aggregate amount not to exceed \$14,000,000

SUMMARY/DISCUSSION:

In April 2015, Natividad Medical Center (NMC) conducted a Request for Proposals (RFP) to provide referral of locum tenens physicians. Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.) to provide health care services vital to NMC’s continued operation.

In order to find highly qualified temporary physicians and other locum tenens, such as advanced practitioners, who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies. Due to multiple factors, including physician shortages in certain hard to fill specialties, NMC is experiencing a high utilization of locum tenens physicians and wishes to amend the agreements to extend the term and add funds ensuring temporary physicians are available when needed to provide the patient care services critical to NMC’s operation without interruption.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved these amendments No. 11 and amendments No. 12 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendments No. 11 and amendments No. 12 will be reported to NMC's Finance Committee and its Board of Trustees May 10, 2024

FINANCING:

The cost for this amendment No. 11 and amendment No. 12 is \$1,500,000 which is included in the Fiscal Year 2023-24 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Hospital Director of Physicians, 783-2506

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 11
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 10
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 9
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 8
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 7
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 6
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 5
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 4
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 3
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 2
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 1
- Medical Search, LLC d.b.a SUMO Medical Staffing Agreement
- Staff Care, Inc. Amendment No. 12
- Staff Care, Inc. Amendment No. 11

- Staff Care, Inc. Renewal & Amendment No. 10
- Staff Care, Inc. Amendment No. 9
- Staff Care, Inc. Renewal & Amendment No. 8
- Staff Care, Inc. Amendment No. 7
- Staff Care, Inc. Amendment No. 6
- Staff Care, Inc. Amendment No. 5
- Staff Care, Inc. Amendment No. 4
- Staff Care, Inc. Amendment No. 3
- Staff Care, Inc. Amendment No. 2
- Staff Care, Inc. Amendment No. 1
- Staff Care, Inc. Agreement
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 11
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 10
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 9
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 8
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No.7
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 6
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 5
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 4
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 3
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 2
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 1
- MDA Holdings, Inc dba Medical Doctor Associates, LLC Agreement

Attachments on file with the Clerk of the Board

Charles R Harris

Charles R. Harris, M.D., Chief Executive Officer

5/13/24

Date