



Monterey County

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Board Report

Legistar File Number: A 15-106

June 09, 2015

Introduced: 5/8/2015

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute Amendment No.4 to the Agreement (A-12261) with Karl Storz Endoscopy-America for Equipment Repair and Services at NMC, extending the Agreement an additional two year period for a revised term of May 5, 2011 through June 30, 2017 and adding \$208,800 for a revised total Agreement amount not to exceed \$602,878.
- b. Authorize the Deputy Purchasing Agent for NMC to execute up to three (3) future Amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) of the original cost of the Agreement.

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute Amendment No.4 to the Agreement (A-12261) with Karl Storz Endoscopy-America for Equipment Repair and Services at NMC, extending the Agreement an additional two year period for a revised term of May 5, 2011 through June 30, 2017 and adding \$208,800 for a revised total Agreement amount not to exceed \$602,878.
- b. Authorize the Deputy Purchasing Agent for NMC to execute up to three (3) future Amendments to the Agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) of the original cost of the Agreement.

SUMMARY/DISCUSSION:

This agreement is for the repair and maintenance of Natividad Medical Center's laparoscopic instruments and equipment. The majority of laparoscopic equipment located in the NMC's Operating Room is manufactured by Karl Storz. This service agreement provides guarantee of unlimited repair/replacement of the listed items for the specified sum and time period. Additionally, the contract provides for immediate loan of replacement equipment while repairs are conducted preventing rescheduling or cancellations of procedures.

This service cannot be contracted to a third party provider as Karl Storz is the sole proprietor of the parts for these items. Deliverables including labor, replacement parts and a field service

technician are invaluable to the day to day operation of the Operating Room. Karl Storz will also provide evaluation and summary reports on request of equipment repairs and NMC monitor all reports.

The service is important for continued patient care in surgery. Surgery has moved well past the basic instruments and laryngoscopes to a highly technologic service dependent on sophisticated equipment which requires special attention. Failure to execute this agreement may cause equipment failure, patient harm and physician dissatisfaction.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The Agreement has also been reviewed and approved by NMC's Finance Committee on April 23, 2015 and by its Board of Trustees on May 1, 2015.

FINANCING:

The cost for this Amendment No. 4 is \$208,800 over two years and will be included in Fiscal Year 2015-16 recommended budget and Fiscal Year 2016-17 requested budget. There is no impact to the General Fund.

Prepared by: Sue Rodgers, Interim Surgical Services Director, 772-7789

Approved by: Dr. Gary Gray, Interim Chief Executive Officer, 783-2504

Attachments:

Amendment No. 4

Renewal & Amendment No. 3

Amendment No. 2

Amendment No. 1

Original Agreement

Spend Sheet

Attachments on file with the Clerk of the Board



Gary Gray DO, Interim Chief Executive Officer



Date