



Monterey County

Board of Supervisors
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

Legistar File Number: A 19-110

May 21, 2019

Introduced: 4/23/2019

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Monterey County Eye Associates, Inc. to provide ophthalmology services for an amount not to exceed \$546,000 for the period June 1, 2019 to June 30, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this agreement which do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$54,600) of the original cost of the agreement.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Monterey County Eye Associates, Inc. to provide ophthalmology services for an amount not to exceed \$546,000 for the period June 1, 2019 to June 30, 2021; and
- b. Authorize the Deputy Purchasing Agent for NMC or his designee to sign up to three (3) future amendments to this agreement which do not significantly change the scope of work and do not cause an increase of more than ten percent 10% (\$54,600) of the original cost of the agreement.

SUMMARY/DISCUSSION:

Natividad must arrange for the care and treatment of patients who present to the emergency department in need of medical care in the specialty of ophthalmology. Natividad would like to enter into an agreement with Monterey County Eye Associates, a medical group with board certified fellowship trained ophthalmologist, to provide 24 hours a day, 7 days a week ophthalmology call coverage in the emergency department and to provide initial evaluation of high risk premature infants in the neonatal intensive care unit (NICU) as needed. Monterey County Eye Associates is paid a monthly rate for call coverage services. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad Medical Center's Finance Committee on April 25, 2019 and Board of Trustees on May 3, 2019.

FINANCING:

The total cost for this Agreement is \$546,000 for the period June 1, 2019 to June 30, 2021.

\$252,000 is included in the Fiscal Year 2019/2020 Recommended Budget. The remaining amount will be budgeted in subsequent fiscal years. There is no impact to the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Management Analyst, 783.2506

Approved by: Gary Gray D.O., Chief Executive Officer, 783.2553

Attachments: Agreement

Attachments on file at the Clerk of the Board