# COUNTY OF MONTEREY STANDARD AGREEMENT

This **Agreement** is made by and between the County of Monterey, a political subdivision of the State of California (hereinafter "County") and:

Monterey County Children and Families Commission dba First 5 Monterey County

(hereinafter "CONTRACTOR").

In consideration of the mutual covenants and conditions set forth in this Agreement, the parties agree as follows:

### 1.0 <u>GENERAL DESCRIPTION:</u>

The County hereby engages CONTRACTOR to perform, and CONTRACTOR hereby agrees to perform, the services described in **Exhibit A** in conformity with the terms of this Agreement. The goods and/or services are generally described as follows:

**Provide:** One-time funding for priorities of the Bright Beginnings Early Childhood Development Initiative, per the Initiative's Strategic Framework. Which are described in Exhibit A.

### 2.0 **PAYMENT PROVISIONS:**

County shall pay the CONTRACTOR in accordance with the payment provisions set forth in **Exhibit A**, subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of:  $$_{400.000}$ 

### 3.0 <u>TERM OF AGREEMENT:</u>

- **3.01** The term of this Agreement is from <u>upon execution</u> to <u>June 30, 2024</u>, unless sooner terminated pursuant to the terms of this Agreement. This Agreement is of no force or effect until signed by both CONTRACTOR and County and with County signing last, and **CONTRACTOR may not commence work before County signs this Agreement**.
- 3.02 The County reserves the right to cancel this Agreement, or any extension of this Agreement, without cause, with a thirty day (30) written notice, or with cause immediately.

# 4.0 SCOPE OF SERVICES AND ADDITIONAL PROVISIONS:

The following attached exhibits are incorporated herein by reference and constitute a part of this Agreement:

## Exhibit A Scope of Services/Payment Provisions Exhibit B Other: N/A

## 5.0 <u>PERFORMANCE STANDARDS:</u>

- 5.01 CONTRACTOR warrants that CONTRACTOR and CONTRACTOR's agents, employees, and subcontractors performing services under this Agreement are specially trained, experienced, competent, and appropriately licensed to perform the work and deliver the services required under this Agreement and are not employees of the County, or immediate family of an employee of the County.
- 5.02 CONTRACTOR, its agents, employees, and subcontractors shall perform all work in a safe and skillful manner and in compliance with all applicable laws and regulations. All work performed under this Agreement that is required by law to be performed or supervised by licensed personnel shall be performed in accordance with such licensing requirements.
- 5.03 CONTRACTOR shall furnish, at its own expense, all materials, equipment, and personnel necessary to carry out the terms of this Agreement, except as otherwise specified in this Agreement. CONTRACTOR shall not use County premises, property (including equipment, instruments, or supplies) or personnel for any purpose other than in the performance of its obligations under this Agreement.

### 6.0 **PAYMENT CONDITIONS:**

- 6.01 Prices shall remain firm for the initial term of the Agreement and, thereafter, may be adjusted annually as provided in this paragraph. The County does not guarantee any minimum or maximum amount of dollars to be spent under this Agreement.
- 6.02 Negotiations for rate changes shall be commenced, by CONTRACTOR, a minimum of ninety days (90) prior to the expiration of the Agreement. Rate changes are not binding unless mutually agreed upon in writing by the County and the CONTRACTOR.
- 6.03 Invoice amounts shall be billed directly to the ordering department.
- 6.04 CONTRACTOR shall submit such invoice periodically or at the completion of services, but in any event, not later than 30 days after completion of services. The invoice shall set forth the amounts claimed by CONTRACTOR for the previous period, together with an itemized basis for the amounts claimed, and such other information pertinent to the invoice. The County shall certify the invoice, either in the requested amount or in such other amount as the County approves in conformity with this Agreement and shall promptly submit such invoice to the County Auditor-Controller for payment. The County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.

## 7.0 <u>TERMINATION:</u>

7.01 During the term of this Agreement, the County may terminate the Agreement for any reason by giving written notice of termination to the CONTRACTOR at least thirty (30) days prior to the effective date of termination. Such notice shall set forth the effective date of termination. In the event of such termination, the amount payable under this Agreement shall be reduced in proportion to the services provided prior to the date of termination.

- 7.02 The County may cancel and terminate this Agreement for good cause effective immediately upon written notice to CONTRACTOR. "Good cause" includes the failure of CONTRACTOR to perform the required services at the time and in the manner provided under this Agreement. If County terminates this Agreement for good cause, the County may be relieved of the payment of any consideration to CONTRACTOR, and the County may proceed with the work in any manner, which County deems proper. The cost to the County shall be deducted from any sum due the CONTRACTOR under this Agreement.
- 7.03 The County's payments to CONTRACTOR under this Agreement are funded by local, state and federal governments. If funds from local, state and federal sources are not obtained and continued at a level sufficient to allow for the County's purchase of the indicated quantity of services, then the County may give written notice of this fact to CONTRACTOR, and the obligations of the parties under this Agreement shall terminate immediately, or on such date thereafter, as the County may specify in its notice, unless in the meanwhile the parties enter into a written amendment modifying this Agreement.

## 8.0 **INDEMNIFICATION:**

CONTRACTOR shall indemnify, defend, and hold harmless the County, its officers, agents, and employees, from and against any and all claims, liabilities, and losses whatsoever (including damages to property and injuries to or death of persons, court costs, and reasonable attorneys' fees) occurring or resulting to any and all persons, firms or corporations furnishing or supplying work, services, materials, or supplies in connection with the performance of this Agreement, and from any and all claims, liabilities, and losses occurring or resulting to any person, firm, or corporation for damage, injury, or death arising out of or connected with the CONTRACTOR's performance of this Agreement, unless such claims, liabilities, or losses arise out of the sole negligence or willful misconduct of the County. "CONTRACTOR's performance" includes CONTRACTOR's action or inaction and the action or inaction of CONTRACTOR's officers, employees, agents and subcontractors.

## 9.0 **INSURANCE REQUIREMENTS:**

9.01 **Evidence of Coverage:** Prior to commencement of this Agreement, the Contractor shall provide a "Certificate of Insurance" certifying that coverage as required herein has been obtained. Individual endorsements executed by the insurance carrier shall accompany the certificate. In addition, the Contractor upon request shall provide a certified copy of the policy or policies.

This verification of coverage shall be sent to the County's Contracts/Purchasing Department, unless otherwise directed. The Contractor shall <u>not</u> receive a "Notice to Proceed" with the work under this Agreement until it has obtained all insurance required and the County has approved such insurance. This approval of insurance shall neither relieve nor decrease the liability of the Contractor.

9.02 **Oualifying Insurers:** All coverage's, except surety, shall be issued by companies which hold a current policy holder's alphabetic and financial size category rating of not less than A- VII, according to the current Best's Key Rating Guide or a company of equal financial stability that is approved by the County's Purchasing Manager.



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9.03 Insurance Coverage Requirements: Without limiting CONTRACTOR's duty to indemnify, CONTRACTOR shall maintain in effect throughout the term of this Agreement a policy or policies of insurance with the following minimum limits of liability:

**Commercial General Liability Insurance:** including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broad form Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

(Note: any proposed modifications to these general liability insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)

### **Requestor must check the appropriate Automobile Insurance Threshold:**

Requestor must check the appropriate box.



Agreement Under \$100,000 Business Automobile Liability Insurance: covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit for Bodily Injury and Property Damage of not less than \$500,000 per occurrence.



County

Agreement Over \$100,000 Business Automobile Liability Insurance: covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit or Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

(Note: any proposed modifications to these auto insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)

Workers' Compensation Insurance: if CONTRACTOR employs others in the performance of this Agreement, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than \$1,000,000 each person, \$1,000,000 each accident and \$1,000,000 each disease.

(Note: any proposed modifications to these workers' compensation insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)

**Professional Liability Insurance:** if required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, the CONTRACTOR shall, upon the expiration or earlier termination of this Agreement, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail

coverage shall continue for at least three years following the expiration or earlier termination of this Agreement.

(Note: any proposed modifications to these insurance requirements shall be attached as an Exhibit hereto, and the section(s) above that are proposed as not applicable shall be lined out in blue ink. All proposed modifications are subject to County approval.)

### 9.04 <u>Other Requirements:</u>

All insurance required by this Agreement shall be with a company acceptable to the County and issued and executed by an admitted insurer authorized to transact Insurance business in the State of California. Unless otherwise specified by this Agreement, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of three years following the date CONTRACTOR completes its performance of services under this Agreement.

Each liability policy shall provide that the County shall be given notice in writing at least thirty days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for Contractor and additional insureds with respect to claims arising from each subcontractor, if any, performing work under this Agreement, or be accompanied by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.

**Commercial general liability and automobile liability policies shall provide an endorsement naming the County of Monterey, its officers, agents, and employees as Additional Insureds** with respect to liability arising out of the CONTRACTOR'S work, including ongoing and completed operations, **and shall further provide that such insurance is primary insurance to any insurance or self-insurance maintained by the County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by the CONTRACTOR'S insurance.** The required endorsement form for Commercial General Liability Additional Insured is ISO Form CG 20 10 11-85 or CG 20 10 10 01 in tandem with CG 20 37 10 01 (2000). The required endorsement form for Automobile Additional Insured endorsement is ISO Form CA 20 48 02 99.

Prior to the execution of this Agreement by the County, CONTRACTOR shall file certificates of insurance with the County's contract administrator and County's Contracts/Purchasing Division, showing that the CONTRACTOR has in effect the insurance required by this Agreement. The CONTRACTOR shall file a new or amended certificate of insurance within five calendar days after any change is made in any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this Agreement, which shall continue in full force and effect. CONTRACTOR shall always during the term of this Agreement maintain in force the insurance coverage required under this Agreement and shall send, without demand by County, annual certificates to County's Contract Administrator and County's Contracts/Purchasing Division. If the certificate is not received by the expiration date, County shall notify CONTRACTOR and CONTRACTOR shall have five calendar days to send in the certificate, evidencing no lapse in coverage during the interim. Failure by CONTRACTOR to maintain such insurance is a default of

this Agreement, which entitles County, at its sole discretion, to terminate this Agreement immediately.

### 10.0 <u>RECORDS AND CONFIDENTIALITY:</u>

- 10.1 <u>Confidentiality:</u> CONTRACTOR and its officers, employees, agents, and subcontractors shall comply with any and all federal, state, and local laws, which provide for the confidentiality of records and other information. CONTRACTOR shall not disclose any confidential records or other confidential information received from the County or prepared in connection with the performance of this Agreement, unless County specifically permits CONTRACTOR to disclose such records or information. CONTRACTOR shall promptly transmit to County any and all requests for disclosure of any such confidential records or information. CONTRACTOR shall not use any confidential information gained by CONTRACTOR in the performance of this Agreement except for the sole purpose of carrying out CONTRACTOR's obligations under this Agreement.
- 10.2 <u>County Records:</u> When this Agreement expires or terminates, CONTRACTOR shall return to County any County records which CONTRACTOR used or received from County to perform services under this Agreement.
- 10.3 <u>Maintenance of Records:</u> CONTRACTOR shall prepare, maintain, and preserve all reports and records that may be required by federal, state, and County rules and regulations related to services performed under this Agreement. CONTRACTOR shall maintain such records for a period of at least three years after receipt of final payment under this Agreement. If any litigation, claim, negotiation, audit exception, or other action relating to this Agreement is pending at the end of the three-year period, then CONTRACTOR shall retain said records until such action is resolved.
- 10.4 <u>Access to and Audit of Records:</u> The County shall have the right to examine, monitor and audit all records, documents, conditions, and activities of the CONTRACTOR and its subcontractors related to services provided under this Agreement. Pursuant to Government Code section 8546.7, if this Agreement involves the expenditure of public funds in excess of \$10,000, the parties to this Agreement may be subject, at the request of the County or as part of any audit of the County, to the examination and audit of the State Auditor pertaining to matters connected with the performance of this Agreement for a period of three years after final payment under the Agreement.
- 10.5 **<u>Royalties and Inventions:</u>** County shall have a royalty-free, exclusive and irrevocable license to reproduce, publish, and use, and authorize others to do so, all original computer programs, writings, sound recordings, pictorial reproductions, drawings, and other works of similar nature produced in the course of or under this Agreement. CONTRACTOR shall not publish any such material without the prior written approval of County.

## 11.0 NON-DISCRIMINATION:

11.1 During the performance of this Agreement, CONTRACTOR, and its subcontractors, shall not unlawfully discriminate against any person because of race, religious creed, color, sex, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), sexual orientation, or any other characteristic set forth in California Government code § 12940(a), either in CONTRACTOR's employment practices or in the furnishing of services to recipients. CONTRACTOR shall ensure that the evaluation and

treatment of its employees and applicants for employment and all persons receiving and requesting services are free of such discrimination. CONTRACTOR and any subcontractor shall, in the performance of this Agreement, fully comply with all federal, state, and local laws and regulations which prohibit discrimination. The provision of services primarily or exclusively to such target population as may be designated in this Agreement shall not be deemed to be prohibited discrimination.

## 12.0 COMPLIANCE WITH TERMS OF STATE OR FEDERAL GRANTS:

If this Agreement has been or will be funded with monies received by the County pursuant to a contract with the state or federal government in which the County is the grantee, CONTRACTOR will comply with all the provisions of said contract, to the extent applicable to CONTRACTOR as a subgrantee under said contract, and said provisions shall be deemed a part of this Agreement, as though fully set forth herein. Upon request, County will deliver a copy of said contract to CONTRACTOR, at no cost to CONTRACTOR.

### 13.0 COMPLIANCE WITH APPLICABLE LAWS:

- 13.1 CONTRACTOR shall keep itself informed of and in compliance with all federal, state, and local laws, ordinances, regulations, and orders, including but not limited to all state and federal tax laws that may affect in any manner the Project or the performance of the Services or those engaged to perform Services under this AGREEMENT as well as any privacy laws including, if applicable, HIPAA. CONTRACTOR shall procure all permits and licenses, pay all charges and fees, and give all notices require by law in the performance of the Services.
- 13.2 CONTRACTOR shall report immediately to County's Contracts/Purchasing Officer, in writing, any discrepancy or inconsistency it discovers in the laws, ordinances, regulations, orders, and/or guidelines in relation to the Project of the performance of the Services.
- 13.3 All documentation prepared by CONTRACTOR shall provide for a completed project that conforms to all applicable codes, rules, regulations, and guidelines that are in force at the time such documentation is prepared.

### 14.0 INDEPENDENT CONTRACTOR:

In the performance of work, duties, and obligations under this Agreement, CONTRACTOR is always acting and performing as an independent contractor and not as an employee of the County. No offer or obligation of permanent employment with the County or County department or agency is intended in any manner, and CONTRACTOR shall not become entitled by virtue of this Agreement to receive from County any form of employee benefits including but not limited to sick leave, vacation, retirement benefits, workers' compensation coverage, insurance or disability benefits. CONTRACTOR shall be solely liable for and obligated to pay directly all applicable taxes, including federal and state income taxes and social security, arising out of CONTRACTOR's performance of this Agreement. In connection therewith, CONTRACTOR shall defend, indemnify, and hold County harmless from any and all liability which County may incur because of CONTRACTOR's failure to pay such taxes.

### 15.0 <u>NOTICES:</u>

Notices required under this Agreement shall be delivered personally or by first-class, postage prepaid mail to the County and CONTRACTOR'S contract administrators at the addresses listed below:

### FOR COUNTY:

Edward L. Moreno, MD, MPH, Health Officer and Director of Public Health Bureau

Name and Title

County of Monterey Health Department 1270 Natividad Road, Salinas, CA 93906

Address

831-755-4585

Phone:

FOR CONTRACTOR:

Francine Rodd, Executive Director

Name and Title

1125 Baldwin Street Salinas, CA. 93906

Address

(831)444-8549

Phone:

## 16.0 MISCELLANEOUS PROVISIONS.

- 16.01 **Conflict of Interest:** CONTRACTOR represents that it presently has no interest and agrees not to acquire any interest during the term of this Agreement, which would directly, or indirectly conflict in any manner or to any degree with the full and complete performance of the services required to be rendered under this Agreement.
- 16.02 **<u>Amendment</u>**: This Agreement may be amended or modified only by an instrument in writing signed by the County and the CONTRACTOR.
- 16.03 <u>Waiver:</u> Any waiver of any terms and conditions of this Agreement must be in writing and signed by the County and the CONTRACTOR. A waiver of any of the terms and conditions of this Agreement shall not be construed as a waiver of any other terms or conditions in this Agreement.
- 16.04 **<u>Contractor</u>**: The term "CONTRACTOR" as used in this Agreement includes CONTRACTOR's officers, agents, and employees acting on CONTRACTOR's behalf in the performance of this Agreement.
- 16.05 **Disputes:** CONTRACTOR shall continue to perform under this Agreement during any dispute.
- 16.06 <u>Assignment and Subcontracting:</u> The CONTRACTOR shall not assign, sell, or otherwise transfer its interest or obligations in this Agreement without the prior written consent of the County. None of the services covered by this Agreement shall be subcontracted without the prior written approval of the County. Notwithstanding any such subcontract, CONTRACTOR shall continue to be liable for the performance of all requirements of this Agreement.

- 16.07 **Successors and Assigns:** This Agreement and the rights, privileges, duties, and obligations of the County and CONTRACTOR under this Agreement, to the extent assignable or delegable, shall be binding upon and inure to the benefit of the parties and their respective successors, permitted assigns, and heirs.
- 16.08 **Headings:** The headings are for convenience only and shall not be used to interpret the terms of this Agreement.
- 16.09 <u>**Time is of the Essence:</u>** Time is of the essence in each and all of the provisions of this Agreement.</u>
- 16.10 <u>Governing Law:</u> This Agreement shall be governed by and interpreted under the laws of the State of California; venue shall be Monterey County.
- 16.11 **<u>Non-exclusive Agreement:</u>** This Agreement is non-exclusive and both County and CONTRACTOR expressly reserve the right to contract with other entities for the same or similar services.
- 16.12 **Construction of Agreement:** The County and CONTRACTOR agree that each party has fully participated in the review and revision of this Agreement and that any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply in the interpretation of this Agreement or any amendment to this Agreement.
- 16.13 <u>Counterparts</u>: This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same Agreement.
- 16.14 <u>Authority:</u> Any individual executing this Agreement on behalf of the County or the CONTRACTOR represents and warrants hereby that he or she has the requisite authority to enter into this Agreement on behalf of such party and bind the party to the terms and conditions of this Agreement.
- 16.15 **Integration:** This Agreement, including the exhibits, represent the entire Agreement between the County and the CONTRACTOR with respect to the subject matter of this Agreement and shall supersede all prior negotiations, representations, or agreements, either written or oral, between the County and the CONTRACTOR as of the effective date of this Agreement, which is the date that the County signs the Agreement.
- 16.16 **Interpretation of Conflicting Provisions:** In the event of any conflict or inconsistency between the provisions of this Agreement and the Provisions of any exhibit or other attachment to this Agreement, the provisions of this Agreement shall prevail and control.

## 17.0 CONSENT TO USE OF ELECTRONIC SIGNATURES.

17.1 The parties to this Agreement consent to the use of electronic signatures via DocuSign to execute this Agreement. The parties understand and agree that the legality of electronic signatures is governed by state and federal law, 15 U.S.C. Section 7001 et seq.; California Government Code Section 16.5; and, California Civil Code Section 1633.1 *et. seq.* Pursuant to said state and federal law as may be amended from time to time, the parties to this Agreement hereby authenticate and execute this Agreement, and any and all Exhibits to this

Agreement, with their respective electronic signatures, including any and all scanned signatures in portable document format (PDF).

#### 17.2 Counterparts.

The parties to this Agreement understand and agree that this Agreement can be executed in two (2) or more counterparts and transmitted electronically via facsimile transmission or by delivery of a scanned counterpart in portable document format (PDF) via email transmittal.

### 17.3 Form: Delivery by E-Mail or Facsimile.

Executed counterparts of this Agreement may be delivered by facsimile transmission or by delivery of a scanned counterpart in portable document format (PDF) by e-mail transmittal, in either case with delivery confirmed. On such confirmed delivery, the signatures in the facsimile or PDF data file shall be deemed to have the same force and effect as if the manually signed counterpart or counterparts had been delivered to the other party in person.

\*\*\*\*\*\*\*\*\* THIS SECTION INTENTIONALLY LEFT BLANK \*\*\*\*\*\*\*\*

## 18.0 <u>SIGNATURE PAGE.</u>

IN WITNESS WHEREOF, County and CONTRACTOR have executed this Agreement as of the day and year written below.

	CONTRACTOR
COUNTY OF MONTEREY	Monterey County Children and Families Commission dba First 5 Monterey County
By:	Contractor/Business Name *
Contracts/Purchasing Officer	By: Immie Redd
Date:	(Signature of Chair, President, or Vice-President) Francine Rodd, Executive Director
By:	Name and Title
Department Head (if applicable) 10/20/2023   11:18 AM PDT	Date: 9/4/2023   11:21 AM PDT
Approved as to Form Office of the County Counsel	DocuSigned by:
By:	By: (Signature of Secretary, Asst. Secretary, CFO, Treasurer, or
By: <u>Ulainer Vantele</u> <u>County Counsel</u>	Asst. Treasurer)
Data: 9/11/2023   9:10 AM PDT	Kerstine Curtis, Controller
Date:	Name and Title Date: 8/31/2023   11:31 AM PDT
Approved as to Fiscal Provisions	
By: Jennifer Forsyth 4E7E6578754544E Auditor/Controller	
Date: 9/11/2023   9:38 AM PDT	
Approved as to Liability Provisions Office of the County Counsel-Risk Manager Leslie J. Girard, County Counsel-Risk Manager	
By:	
Risk Management	
Date:	
County Board of Supervisors' Agreement No. <u>A-1</u>	16605 approved on October 11, 2023

\*INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code Section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

<sup>1</sup>Approval by County Counsel is required

<sup>2</sup>Approval by Auditor-Controller is required

<sup>3</sup>Approval by Risk Management is necessary only if changes are made in paragraphs 8 or 9

s 8 or 9 Agreement ID: Term: Upon execution to June 30, 2024 NTE: \$400,000

### EXHIBIT A

### To Agreement by and between The County of Monterey, hereinafter referred to as "County" And Children and Families Commission, dba First 5 Monterey County (F5MC)

# hereinafter referred to as "CONTRACTOR"

### **Scope of Services / Payment Provisions**

### I. BACKGROUND & SCOPE

This County of Monterey Health Department contract with First 5 Monterey County will provide onetime funding for priorities of the Bright Beginnings Early Childhood Development Initiative, per the Initiative's Strategic Framework that is referenced in the County Legislative Program. The total contract is \$400,000 for Fiscal Year 2023-2024, and includes the following projects, described in further detail below:

- Community Outreach, Inclusion, and Advocacy for Early Childhood Investments
- Career Pathways in Early Childhood Education
- Informal Child Caregiver Network

A written, mid-year and year-end report will be provided as required for invoicing, per the schedule outlined in Section III. A verbal update to the Board of Supervisors will be provided in January and/or July of 2024, or as scheduled by the Board.

#### **ITEM 1 - Overview of Funded Work**

PROJECT		ECD FRAMEWORK	FUNDING
Early Childhood Objective: Increas and systems leade	reach, Inclusion, and Advocacy for Investments e engagement of community, business rs in finding solutions and advocating for investments in early childhood	Cross-cutting Strategies: Generate Sustainable Funding; Engage Community in Advocacy; Build Capacity & Awareness	\$103,000
<i>Objective:</i> Increas credentials in early child care, by aidi	s in Early Childhood Education e the number of students earning y care and education (ECE) for licensed ng the student supports that reduce to the career pathway (e.g., ECE ogram).	<b>Strategic Driver:</b> Equitable ECE Systems - Increase Access to Quality of Child Care	\$160,000
opportunities for i community, training	Caregiver Network e access to capacity building nformal child caregivers (e.g., learning ng, reflective practice, playgroups) nal Child Caregiver Network.	<b>Strategic Driver:</b> Caregiver Capacity - Establish supports for Family, Friend and Neighbor caregivers.	\$137,000
		TOTAL	\$400,000

#### A. Community Outreach, Inclusion, and Advocacy for Early Childhood Investments

OVERVIEW: This investment of \$103,000 will deepen and broaden the community outreach, inclusion, and advocacy work of the countywide strategic framework for early childhood development.

*Objective:* Increase engagement of community, business and systems leaders in finding solutions and advocating for public and private investments in early childhood development.

This strategy cuts across, and accelerates, all other strategies of the framework, which includes improving outcomes in mental health, home visiting, care coordination and navigation, access to child care, family friendly business, playgroups and parent education, capacity building for all types of caregivers (formal and informal) and more.

SUCCESS CRITERIA: More jurisdictions will allocate funding and implement policies that support the unique needs of early childhood development for families in Monterey County. More community members will be equipped to effectively engage in public policies to advocate for early childhood development. A broader representation of the Monterey County population and their unique needs will be included in advocacy efforts.

ITEM 2 - Project Details for Community Outreach, Inclusion, and Advocacy for Early Childhood	
Investments	

Item	Deliverable(s)	Timeline	Est. Cost
1) Increase presence of Bright Beginnings Initiative in community, to raise general awareness of the importance of investing in early childhood and opportunities to engage.	Outreach kits to support tabling by staff and partners. Schedule of outreach events business events, resource fairs, community festivals, etc.).	Dec 31, 2023 & Jun 30, 2024	\$23,000
2) Build the capacity of community, business and systems leaders to advocate for investments in early childhood development.	Expansion of <i>Mamas de</i> Salinas Abogan. Integration of ECE within and coordination between other community groups/organizations/initiative s that support advocacy.	Dec 31, 2023 & Jun 30, 2024	\$50,000
3) Broaden coordinated action in local public processes with intention of increasing public and private investments in early childhood.	Plan and implement support for community, business and systems leaders to participate in advocacy activities within public processes, which may include, but is not limited to, general planning, economic development planning, city and county budgeting, local control accountability planning.	Dec 31, 2023 & Jun 30, 2024	\$30,000
Community Outreach, Inclusion, and Advocacy TOTAL			

#### B. Career Pathways in Early Childhood Education

SUMMARY: This investment of \$160,000 will support a comprehensive career pathway program for early educators, aligned with the countywide strategic framework for early childhood development.

*Objective:* Increase the number of students earning credentials in early care and education (ECE) for licensed child care, by aiding the student supports that reduce barriers to entry into the career pathway (e.g., ECE Apprenticeship Program).

Investment in local career pathways for early child care and education teachers is necessary due to early educator attrition from COVID burn-out, and early educator movement to the school system that offer higher wages (i.e., due to expansion of transitional kindergarten and school-based preschools for 3 to 4-year-old children). This attrition further compounds long-existing early education teacher shortage, and limits supply of child care.

SUCCESS CRITERIA: More students enter and complete the early education career pathway and are ready to enter the workforce upon graduation.

Item	Deliverable(s)	Timeline	Est. Cost
1) Program coordination & implementation support to improve matriculation and completion of ECE Apprenticeship, including recruitment support.	Project management protocols. Recruitment strategies and implementation (e.g., job fairs, outreach to schools, etc.).	Dec 31, 2023 & Jun 30, 2024	\$80,000
2) Success and Capacity Building for Students (e.g., transportation, books, child care, technology/equipment, tutoring, mentoring student leaders, reflective practice).	Mentor program. Direct supports.	Dec 31, 2023 & Jun 30, 2024	\$80,000
Career Pathways in Early Childhood Education TOTAL \$160,00			

ITEM 3 - Project Details for Career Pathways in Early Childhood Education

#### C. Informal Child Caregiver Network

SUMMARY: This investment of \$137,000 will support strategic priorities of the Informal Child Caregiver Network, which is aligned with the countywide strategic framework for early childhood development.

*Objective:* Increase access to capacity building opportunities for informal child caregivers (e.g., learning community, training, reflective practice, playgroups) through the Informal Child Caregiver Network.

The Informal Child Caregiver Network includes multiple agencies that support the capacity building of informal child caregivers. Over the last year, this network has developed a strategic plan to define a shared vision and set of strategies to support informal caregivers in providing quality care to young children.

SUCCESS CRITERIA: More informal caregivers have access to capacity building opportunities, and more children are receiving enhanced informal child care to support their success in life and school.

#### ITEM 4 - Project Details for Informal Child Caregiver Network

Item	Deliverable(s)	Timeline	Est. Cost
1) Coordination of the Informal Caregivers	Agendas, updates	Dec 31, 2023	\$42,000
Network, including but not limited to, supporting	to strategic plan,	& Jun 30, 2024	
implementation of strategic plan, supporting	logic model,		
collaborative fund development, evaluation and	evaluation &		
continuous improvement (conducted by staff	monitoring tools,		
and/or contractor).	funding plan.		
2) Direct capacity building for informal	Training tools &	Dec 31, 2023	\$95,000
caregivers, prioritized through strategic plan of	capacity building	& Jun 30, 2024	
the Network, including but not limited to,	sessions.		
playgroups, reflective practice, workshops, tools			
and resources, etc.			
Informal Child Caregiver Network TOTAL			

#### **II. DETERMINATION OF COMPLIANCE**

Upon request by the County, the Contractor will provide periodic progress reports throughout the duration of this Agreement. The determination of whether performance meets standard is at the sole judgment of the County. The County will review these periodic progress reports and perform other monitoring tasks at its discretion to make its determination. This may include making site visits and reviewing related records, which the Contractor shall make readily available upon request.

In the event the County determines the Contractor is not meeting its expectations as expressed above, in whole or in part, the County reserves the right to determine the appropriate remedies. These remedies may include, but are not limited to, requiring a corrective action plan, disallowing costs, changing the compensation schedule, reducing future allocations, and/or terminating the Agreement.

**Modifications to the Scope of Services:** The Director of Health or designee may approve modifications to the specific tasks described above; however, any **modifications to compensation must be approved by the Board of Supervisors.** 

#### **III. PAYMENT PROVISIONS**

COUNTY shall pay an amount <u>not to exceed \$400,000</u> for the performance of all things necessary for or incidental to the performance of work as set forth above in the Scope of Services.

Contractor will submit invoices to COUNTY as follows:

Upon completion of deliverables and submission of semi-annual reports, submit invoices for the periods listed below as follows:

Upon execution – December 31, 2023 = \$200,000.00 January 1, 2024 – June 30, 2024 = \$200,000.00

#### **IV. INVOICING AND PAYMENTS**

- 1. For services satisfactorily rendered, and upon receipt and approval of the invoices, the County agrees to compensate the Contractor in accordance with the above listed terms.
- 2. Invoices shall be submitted to:

County of Monterey Health Department

County of Monterey Health Department

CBN / F5MC Bright Beginnings Early Childhood - Strategic Framework Initiative Term: Upon execution to June 30, 2024 NTE: \$400,000 Public Health Bureau-Accounts Payable 1270 Natividad Road Salinas, CA. 93906 (831)755-4500 412-phfiscal@co.monterey.ca.us Edward Moreno, MD, MPH Health Officer and Director of Public Health 1270 Natividad Road Salinas, CA. 93906 (831)755-4585

- 3. Invoices shall:
  - a) Be prepared on Contractor letterhead. An authorized official, employee, or agent certifying that the expenditures claimed represent services performed under this contract must sign invoices.
  - b) Bear the Contractor's name as shown on the agreement.
  - c) Identify the billing and/or performance phase and deliverables covered by the invoice. Reimbursement may only be sought for those costs and/or cost categories expressly identified as allowable in this agreement and approved by the County of Monterey.

#### V. EXPENSES/FISCAL DOCUMENTATION

- 1. Invoices, received from Contractor and accepted and/or submitted for payment by the County, shall not be deemed evidence of allowable agreement costs.
- 2. Contractor shall maintain for review and audit and provide to County upon request, adequate documentation of all expenses claimed pursuant to this agreement to permit a determination of allowable expenses.

### ADDENDUM NO. 1

### TO AGREEMENT BY AND BETWEEN COUNTY OF MONTEREY AND MONTEREY COUNTY CHILDREN AND FAMILIES COMMISSION dba FIRST 5 MONTEREY COUNTY

This Addendum No. 1 amends, modifies, and supplements the County of Monterey Agreement by and between the **COUNTY OF MONTEREY**, a political subdivision of the State of California (hereinafter "County") and **Monterey County Children and Families Commission dba First 5 Monterey County.** (hereinafter "CONTRACTOR"). This Addendum No. 1 has the full force and effect as if set forth within the Agreement and is incorporated by reference and made a part of the Agreement. Notwithstanding the provision of Section 15.17 of the Agreement, to the extent that any of the terms or conditions contained in this Addendum No. 1 may contradict or conflict with any of the terms and conditions of the Agreement, it is expressly understood and agreed that the terms and conditions of this Addendum No. 1 shall take precedence and supersede the Agreement.

NOW, THEREFORE, County and CONTRACTOR agree that the Agreement terms and conditions shall be amended, modified, and supplemented as follows:

1. Section 8.0 of the Agreement, INDEMNIFICATION, shall be deleted and restated in its entirety to read as follows:

### 8.0 **Mutual Indemnification**:

8.01 County hereby agrees to indemnify, defend, and save harmless CONTRACTOR and its officers, agents, and employees to the extend permitted by applicable law, from and against any and all claims and/or losses whatsoever occurring or resulting to any person, firm or corporation for damages, injury, or death incurred by reason of any act or failure to act by County of County's officers, agents and employees arising from its negligent acts, errors, and omissions in the performance of this agreement.

CONTRACTOR hereby agrees to indemnify, defend, and save harmless County and it's officers, agents, and employees to the extend permitted by applicable law, from and against any and all claims and/or losses whatsoever occurring and resulting to any person, firm or corporation for damages, injury, or death incurred by reason of any act or failure to act by CONTRACTOR OR CONTRACTOR'S officers, agents employees arising from its negligent acts, errors, and omission in the performance of this agreement.

5. Section 10.5 of the Agreement, **<u>Royalties and Inventions</u>**, shall be deleted its entirety.

**IN WITNESS WHEREOF**, the parties hereto have executed this Addendum No. 1, by the authority as follows:

### **CONTRACTOR – Montery County Children and Families Commission dba First 5** Monterey County.

**Approved:** 

Name and Title

By: Levstine (whis rezessrce=1E463... Kerstine Curtis, Controller

**Approved:** mi hedd Bv

Francine Rodd, Executive Director Name and Title

Date: 8/31/2023 | 11:31 AM PDT

Date: 9/4/2023   11:21 AM PDT	Date	9/4/2023	L	11:21	AM	PDT
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#### **COUNTY OF MONTEREY**

### Approved as to Form:

By: Docusigned by: By: Darina Partche

Deputy County Counsel

Date: 9/11/2023 | 9:10 AM PDT

**Approved:** 

Jennifer Forsyth By: Auditor/Controller

Date: 9/11/2023 | 9:38 AM PDT

**Approved:** 

By:

Approved:

BocuSigned by:

10/20/2023 | 11:18 AM PDT By:\_\_\_\_\_

Director of Health Services

Contracts/Purchasing Officer

CBN- F5MC Children and Families Commission Strategic Framework Term: upon execution through 06/30/2024 NTE: \$400,000.00 pg. 2