



# Monterey County

Board of Supervisors  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

Legistar File Number: A 19-105

May 14, 2019

**Introduced:** 4/22/2019

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

- a. Approve an ambulance services rate adjustment of 9.9% as shown on Amendment No. 9 to Agreement A-11610 between the County of Monterey and American Medical Response West for the provision of Advanced Life Support Ambulance Services for the County of Monterey.
- b. Authorize the Director of Health, the Assistant Director of Health, or the Emergency Medical Services (EMS) Director to execute Amendment No. 9 to Agreement A-11610 between the County of Monterey and American Medical Response West for the provision of Advanced Life Support Ambulance Services for the County of Monterey.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve an ambulance services rate adjustment of 9.9% as shown on Amendment No. 9 to Agreement A116-10 between the County of Monterey and American Medical Response West for the provision of Advanced Life Support Ambulance Services for the County of Monterey.
- b. Authorize the Director of Health, the Assistant Director of Health, or the Emergency Medical Services (EMS) Director to execute Amendment No. 9 to Agreement A-11610 between the County of Monterey and American Medical Response West for the provision of Advanced Life Support Ambulance Services for the County of Monterey.

### SUMMARY/DISCUSSION:

On December 15, 2009, the Board of Supervisors awarded the Agreement for the provision of Advanced Life Support Ambulance Services for the County of Monterey to American Medical Response West (AMR).

Pursuant to Section 17.2 of the County of Monterey and AMR Agreement (Agreement), AMR is entitled to an annual rate increase, based on the greater of:

1. Two percent (2%) divided by Monterey's average collection rate from the previous 12-month period for which figures are then available; or,
2. Percentage calculated from the following CPI Factors divided by the Monterey's average collection rate from the current year. Department of Labor, Bureau of Labor Statistics CPI as of the previous 12-month period for the published figure are then available for the San Francisco-Oakland-San Jose:
  - A. 85% of the Medical Care CPI
  - B. 2% of the Transportation CPI
  - C. 13% of All Items CPI

The language in Section 17.2 of the Agreement automatically entitles AMR to the greater of the two

options for a rate increase. The calculation described in Option 1 result in a rate increase of 9.9%. The calculation described in Option 2 results in a rate increase of 19.8%. Because AMR is requesting a rate increase less than the amount of Option 2, contractually the Board of Supervisors should authorize the rate increase.

This work supports the Monterey County Health Department 2018-2022 Strategic Plan initiatives 2. Enhance public health and safety through prevention and 4. Engage MCHD workforce and improve operational functions to meet current and developing population health needs. It also supports one of the ten essential public health services, specifically, 7. Link people to needed personal health services and assure the provision of health care when otherwise unavailable.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel and Risk Management has reviewed proposed Amendment No. 9 to Agreement A-11610 as to form and legality.

FINANCING:

There are no General Fund Impacts resulting from this Board action.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Teresa Rios, Management Analyst III, 7082

Approved by: Elsa Jimenez, Director of Health, 4526

Attachments:

Amendment No. 9 is on file with the Clerk of the Board

Amendment No. 8 is on file with the Clerk of the Board

Amendment No. 7 is on file with the Clerk of the Board  
Amendment No. 6 is on file with the Clerk of the Board  
Amendment No. 5 is on file with the Clerk of the Board  
Amendment No. 4 is on file with the Clerk of the Board  
Amendment No. 3 is on file with the Clerk of the Board  
Amendment No. 2 is on file with the Clerk of the Board  
Amendment No. 1 is on file with the Clerk of the Board  
AMR Agreement is on file with the Clerk of the Board