



## County of Monterey Board of Supervisors

### Board Order

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[www.co.monterey.ca.us](http://www.co.monterey.ca.us)

A motion was made by Supervisor Luis A. Alejo, seconded by Supervisor Kate Daniels to:

#### Agreement No.: A-17531

- a. Authorize the Chief Information Officer to execute retroactively a non-standard Agreement with Insight Investments LLC for financing of Palo Alto Networks software licensing and hardware, and related equipment, maintenance recurring yearly charges in an amount not to exceed \$1,692,896 for the term of October 1, 2025 through October 31, 2029; and
- b. Authorize the Chief Information Officer, or his designee, to execute order forms and such documents on an as-needed basis necessary to implement the non-standard Agreement with Insight Investments LLC; and
- c. Accept non-standard contract provisions as recommended by the Chief Information Officer; and
- d. Authorize the Chief Information Officer or his designee the option to extend the agreement up to two (2) additional one (1) year periods through October 31, 2031 and sign associated Order Forms, provided that the total additional total costs do not exceed ten percent of the prior year's cost, with a maximum total increase of \$782,118 for a total agreement not to exceed amount of \$2,475,104 and as long as the Order Forms do not significantly alter the terms of the Agreement, even if no additional Agreements are entered into, subject to County Counsel review.

PASSED AND ADOPTED on this 14<sup>th</sup> day of October 2025, by roll call vote:

AYES: Supervisors Alejo, Church, Lopez, Root Askew and Daniels

NOES: None

ABSENT: None

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting October 14, 2025.

Dated: October 14, 2025

File ID: A 25-405

Agenda Item No.: 35

Valerie Ralph, Clerk of the Board of Supervisors  
County of Monterey, State of California

  
Margarita Hernandez, Deputy