



# Monterey County

Board of Supervisors  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

Legistar File Number: A 19-220

June 25, 2019

**Introduced:** 6/3/2019

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

- a. Approve and Authorize the Contracts/Purchasing Officer or the Contracts/Purchasing Supervisor to sign an Agreement with One Workplace L Ferrari, LLC, DBA Peninsula Business Interiors (PBI), for the purchase of office furniture and office space reconfiguration services for a total Agreement amount of \$200,000 for the period July 1, 2019 through June 30, 2021; and
- b. Authorize the Contracts/Purchasing Officer or the Contracts/Purchasing Supervisor to sign up to two (2) future amendments to this Agreement where the total amendments do not exceed ten percent (10%) (\$20,000) of the original contract amount and do not significantly change the scope of work.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and Authorize the Contracts/Purchasing Officer or the Contracts/Purchasing Supervisor to sign Agreement with One Workplace L Ferrari, LLC, DBA Peninsula Business Interiors (PBI), for the purchase of office furniture and office space reconfiguration services for a total Agreement amount of \$200,000 for the period July 1, 2019 through June 30, 2021; and
- b. Authorize the Contracts/Purchasing Officer or the Contracts/Purchasing Supervisor to sign up to two (2) future amendments to this Agreement where the total amendments do not exceed ten percent (10%) (\$20,000) of the original contract amount and do not significantly change the scope of work.

### SUMMARY/DISCUSSION:

Monterey County Health Department (MCHD) has been using Steelcase furniture products in our offices and clinic locations for many years. MCHD has found benefit to having consistent standards for office and clinic furniture to better manage our inventory. Modular office products can be rearranged and reconfigured with minimal cost. The Steelcase product line is durable and Steelcase Inc. provides an extensive warranty on their product line. Steelcase, Inc. is an approved vendor with the National Joint Powers Alliance (NJPA). PBI is the only local authorized furniture dealer for Steelcase products, located in Monterey County.

Approval of the recommended action will allow PBI to provide the necessary office furniture and products such as free standing and/or open office panel systems, seating, storage cabinets, counters, shelving, chairs and workstation products, as well as product delivery, installation, and removal of existing furniture to meet the needs of Health Department future expansion projects. PBI will pay prevailing wages pursuant to Labor Code 1720 and comply with all of its requirements.

This work supports the Monterey County Health Department 2018-2022 Strategic Plan initiative: 4. Engage MCHD workforce and improve operational functions to meet current and developing population health needs. It also supports one or more of the ten essential public health services,

specifically: 8. Assure a competent public and personal health care workforce.

OTHER AGENCY INVOLVEMENT:

County Counsel-Risk Management and the Auditor-Controller have reviewed and approved this Agreement as to legal form, insurance requirements and fiscal provisions.

FINANCING:

There are sufficient appropriations in the Health Department Fiscal Year (FY) 2019-20 Requested Budget for Clinic Services (001-HEA007-8096) Behavioral Health (023-HEA012-8410), Public Health (001-HEA003-8124), and Administration (001-HEA012-8438) to cover services and products. The Health Department will include this Agreement in its FY 2020-2021 Requested Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Frances Stevens, MAII 4532

Approved by: Elsa Jimenez, Director of Health 4526

Attachment:

Agreement is on file with the Clerk of the Board