



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 23-303

June 27, 2023

Introduced: 6/14/2023

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Approve and authorize the Director of Health or Assistant Director of Health to execute Amendment No. 1 to the Netsmart Technologies, Inc. Agreement A-14748 for the provisions of the Avatar Electronic Health Records system for Licensed Software Maintenance and Support, Software License Subscription, Hosting Services, and Additional Professional and/or Technical Consulting Services or Additional Licensing & Optional Services, extending the term by three years, effective July 1, 2023, for a revised term of July 1, 2020, through June 30, 2026, and increasing the amount by \$3,639,740; FY 2023-24 (\$1,096,580), FY 2024-25 (\$1,096,580), and FY 2025-26 (\$1,096,580), and \$350,000 for Additional Professional and or Technical Consulting Services or Additional Licensing & Optional Services for a revised total Agreement amount not to exceed \$6,867,589.

RECOMMENDATION:

It is recommended that the County of Monterey Board of Supervisors:
Approve and authorize the Director of Health or Assistant Director of Health to execute Amendment No. 1 to the Netsmart Technologies, Inc. Agreement A-14748 for the provisions of the Avatar Electronic Health Records system for Licensed Software Maintenance and Support, Software License Subscription, Hosting Services, and Additional Professional and/or Technical Consulting Services or Additional Licensing & Optional Services, extending the term by three years, effective July 1, 2023, for a revised term of July 1, 2020, through June 30, 2026, and increasing the amount by \$3,639,740; FY 2023-24 (\$1,096,580), FY 2024-25 (\$1,096,580), and FY 2025-26 (\$1,096,580), and \$350,000 for Additional Professional and or Technical Consulting Services or Additional Licensing & Optional Services for a revised total Agreement amount not to exceed \$6,867,589.

SUMMARY/DISCUSSION:

Netsmart Technologies, Inc. (Netsmart) was selected as the Electronic Health Record (EHR) vendor for the County of Monterey Health Department's Behavioral Health Bureau (Bureau) for the Avatar Solution as a result of a formal Request for Proposed process in 2008. The systems application through Netsmart assists the Bureau to meet the meaningful use criteria for medical health records.

Approval of this Amendment No. 1 will extend the agreement term by three years to the provision of Avatar Electronic Health Records system for Licensed Software Maintenance and Support, Software License Subscription, and Hosting Services, and Additional Professional and or Technical Consulting Services or Additional Licensing & Optional Services.

The available reserve will be used on an "as-approved" basis to address program needs and

avoid delays in accessing professional and or technical support services consisting of Avatar Licensed Software Maintenance and Support, Licensed Subscriptions, and Hosting Services.

The Agreement contains the County’s standard 30-day termination clause “no cause” provision (Section 15.0(a)), a “good cause” provision effective immediately (Section 15.0(b)), and a defunding provision (Section 15.0(d)).

This work supports Monterey County Health Department (MCHD) 2018-2022 Strategic Plan Goal: 4. Engage MCHD workforce and improve operational functions to meet current and developing population health needs. It also supports one of the ten essential public health services, specifically: 6. Enforce laws and regulations that protect health and ensure safety.

OTHER AGENCY INVOLVEMENT:

Information Technology, Office of the County Counsel, Risk Management, and Auditor-Controller have reviewed and approved as to legal form and fiscal provisions, respectively.

FINANCING:

The Agreement is funded by Federal Funding Participation (FFP), Realignment, and Mental Health Services Act (MHSA) funds. The funds for FY 2023-24, are included in the Health Department’s Behavioral Health Bureau (HEA012, Unit 8410) FY 2023-24 Requested Budget. The funds for the Agreement for future fiscal years will be included in the corresponding fiscal year’s Requested Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared By: Shannon Castro, Management Analyst III, 755-4510

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Approved By:

DocuSigned by:

Joseph Macaluso

Date 6/15/2023 | 3:27 PM PDT

Joseph Macaluso, Assistant Director of Health, 809-4790

On behalf of Elsa Mendoza Jimenez, Director of Health, 755-4526

Attachments:

Board Report

Amendment No. 1

Agreement (A-14748)