



February 11, 2020

To: All Federal, State and Local Governmental Entities

After a comprehensive, formal request for proposal process, the County of Merced is proud to announce the Fast Open Contracts Utilization Services (FOCUS) Program contract with NTT America Solutions, Inc. This contract, as authorized by the Board of Supervisors, is available for use through April 25, 2021, by any federal, state, county, city, school or special district public jurisdiction able to exercise a joint powers relationship with our County.

This special relationship brings together government and a premier telecommunications technology solutions provider, NTT America Solutions, Inc., in a joint effort to offer entities, nationally, the opportunity to procure their technology needs through a pre-established flexible procurement contract. FOCUS Contract No. 2016071 is specifically designed to be a long term alliance so as to ensure that your systems and service needs will continue to be met well into the future.

The County of Merced and NTT America Solutions, Inc. are dedicated and committed to assisting you in creating the most cost effective, efficient, and performance telecommunications technology solutions for your jurisdiction. Our standard is excellence in systems, services, and customer satisfaction.

Sincerely,

Rodrigo Espinoza  
Chairman, Merced County Board of Supervisors

## Board of Supervisors

Rodrigo Espinoza  
Supervisor, District One

Lee Lor  
Supervisor, District Two

Daron McDaniel  
Supervisor, District Three

Lloyd Pareira  
Supervisor, District Four

Scott Silveira  
Supervisor, District Five

James L. Brown  
County Executive Officer

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