



County of Monterey

Item No.38

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

Legistar File Number: A 24-475

October 22, 2024

Introduced: 9/30/2024

Current Status: General Government -
Consent

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Information Officer to execute a non-standard Agreement with California Multiple Award Schedule (CMAS) for Information Technology Goods & Services AMS.NET Incorporated (CMAS 3-18-70-0291AE) and (CMAS 3-21-08-1104), awarded vendor for low voltage cabling, Wi-Fi, fiber, network connectivity, and other technology products and services for terms of October 22, 2024, through July 26, 2027 (CMAS 3-18-70-0291AE), and October 22, 2024, through February 19, 2025 (CMAS 321-08-1104), and for a total contract amount of \$1,000,000; and
- b. Authorize the Chief Information Officer or his designee to execute order forms and such documents as necessary to implement the agreement with AMS.NET Incorporated for the purchase of Information Technology Goods & Services; and
- c. Accept non-standard contract provisions as recommended by the Chief Information Officer; and
- d. Authorize the Chief Information Officer or his designee to sign up to three (3) amendments to this agreement of one (1) year each, provided the cost of each amendment does exceed 10% (\$100,000) of the cost of the original Agreement subject to County Counsel review and provided the terms of the agreement remain substantially the same, bringing the maximum compensation Not to Exceed amount to \$1,300,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Information Officer to execute a non-standard Agreement with California Multiple Award Schedule (CMAS) for Information Technology Goods & Services AMS.NET Incorporated (CMAS 3-18-70-0291AE) and (CMAS 3-21-08-1104), awarded vendor for low voltage cabling, Wi-Fi, fiber, network connectivity, and other technology products and services for terms of October 22, 2024, through July 26, 2027 (CMAS 3-18-70-0291AE), and October 22, 2024, through February 19, 2025 (CMAS 321-08-1104), and for a total contract amount of \$1,000,000; and
- b. Authorize the Chief Information Officer or his designee to execute order forms and such documents as necessary to implement the agreement with AMS.NET Incorporated for the purchase of Information Technology Goods & Services; and
- c. Accept non-standard contract provisions as recommended by the Chief Information Officer; and
- d. Authorize the Chief Information Officer or his designee to sign up to three (3) amendments to this agreement of one (1) year each, provided the cost of each amendment does exceed 10% (\$100,000) of the cost of the original Agreement subject to County Counsel review and provided the terms of the agreement remain substantially the same, bringing the maximum compensation Not to Exceed amount to \$1,300,000.

SUMMARY:

The Information Technology Department (ITD) requests the option to utilize the California Multiple Award Schedules (CMAS) to procure technology-related products and services negotiated through the General Services Administration (GSA) federal procurement program. GSA negotiates large multi-user contracts which drives down the costs of goods and services for State and Local Government Agencies by leveraging the volume of the federal market. The County wishes to utilize Base Schedules #GS-35F-573GA and #47QTCA20D005V for Information Technology Goods & Services.

DISCUSSION:

The CMAS program presents cooperative agreements recognized for use by State and Local government agencies in California, including various commodities, information technology products and services, and non-IT services. CMAS agreements with AMS.NET Incorporated are based on the Federal General Services Administration (GSA) multiple award schedules GS-35F-573GA and 47QTCA20D005V for Information Technology Goods & Services, which have been competitively assessed and negotiated. CMAS agreements comply with California procurement codes, guidelines, and policies, provide the highest level of contractual protection, and offer rates and services at or above the GSA award schedule.

The Information Technology Department (ITD) will establish a Multi-Year Agreement (MYA) for all County departments to utilize as needed. CMAS 3-21-08-1104 will be used for labor services, and CMAS 3-18-70-0291AE for parts and labor. The various department's ability to procure from this MYA streamlines the contract process.

The Chief Information Officer recommends entering into this Agreement to provide competitive pricing for Information Technology Goods & Services to include parts and labor for all County departments.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed these non-standard Agreements and approves as to form. The Auditor-Controller has reviewed the Agreements but does not agree with the non-standard payment provisions.

FINANCING:

The funds have been included in the FY24-25 Adopted Budget for the Information Technology Department, ITD 1930, Appropriations Unit INF002. Transactions relating to future fiscal years will be included in each respective Requested Budget based upon the anticipated utilization of the services.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The implementation of a Multi-Year Agreement streamlines the County procurement processes.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Teresa Meister, Management Analyst II, 759-6938

Approved by:

_____ Date: _____
Eric A. Chatham, Director of Information Technology, 759-6923

Attachments:

Agreement - AMS.NET Inc. 3-18-70-0291AE

Agreement - AMS.NET Inc. 3-21-08-1104