

AMENDMENT No. 1 TO AGREEMENT BY AND BETWEEN COUNTY OF MONTEREY & QUALYS, INCORPORATED

THIS AMENDMENT is made to the END USER AGREEMENT dated July 18, 2016 (“AGREEMENT”) in the amount of \$130,645 for the provision of vulnerability management services for Monterey County network by and between Qualys, Inc., hereinafter called “Vendor” and the County of Monterey, a political subdivision of the State of California, hereinafter referred to as “County”.

WHEREAS, the County and Vendor wish to extend the term of the End User Agreement from July 1, 2017 through July 19, 2018, and;

WHEREAS, the County and Vendor wish to increase the amount of the agreement by one-hundred thirty thousand, six hundred forty-five dollars (\$130,645) to provide for the purchase of the QualysGuard Vulnerability Management Enterprise and associated annual subscription fees, for a revised total Agreement amount not to exceed two hundred sixty-one thousand, two hundred ninety dollars (\$261,290).

NOW THEREFORE, the Customer and Vendor hereby agree to amend the AGREEMENT in the following manner:

1. The AGREEMENT shall be amended by adding the services specified in “Exhibit A-1, Quotation”, attached to this Amendment No. 1.
2. The amount of the Agreement shall be increased from one-hundred thirty thousand, six hundred forty-five dollars (\$130,645) to two hundred sixty-one thousand, two hundred ninety dollars (\$261,290)
3. The term of the Agreement shall be amended from an end date of July 1, 2017 to a new end date of July 19, 2018.
4. Except as provided herein, all remaining terms, conditions and provisions of the Agreement are unchanged and unaffected by this AMENDMENT No. 1 and shall continue in full force and effect as set forth in the Agreement.
5. A copy of this AMENDMENT No. 1 and Exhibit A-1 shall be attached to the original Agreement.

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IN WITNESS WHEREOF, the parties have executed this AMENDMENT on the day and year written below

MONTEREY COUNTY

[Signature]

Contracts/Purchasing Officer

Dated: 9-26-17

Approved as to Fiscal Provisions:

Deputy Auditor/Controller

Dated: _____

Approved as to Liability Provisions:

Risk Management

Dated: _____

Approved as to Form:

Deputy County Counsel

Dated: _____

VENDOR

DocuSigned by:
Richard Liu
By: _____
Signature of Chair, President, or
Vice-President

Richard Liu VP Finance, Corporate Controller

Printed Name and Title

Dated: 2017-08-07

DocuSigned by:
Melissa B. Fisher
By: _____
(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)*

Melissa B. Fisher CFO

Printed Name and Title

Dated: 2017-08-09



*Joe M. Kim
VP, F&A & IR*

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.



Qualys Inc
 1600 Bridge Pkwy
 Redwood City, California 94065
 United States
 +1 650 801 6100
 +1 650 801 6101

Quote #: Q-23299-1
 Valid Until: 7/1/2017
 Sales Rep: Yohannes Berihu
 Phone: 650.801.6152
 Email: yberihu@qualys.com

Quotation

Address Information

Bill To
 County of Monterey

Ship To
 County of Monterey

Contract Terms

Currency : USD
 Estimated Taxes: USD 0.00
 Total Including Taxes: USD 130,645.00
 VAT No.:

Payment Terms: Net 30
 Anticipated Start Date: 7/20/2017
 Anticipated End Date: 7/19/2018
 PO No.:

QTY	PART #	DESCRIPTION	NET TOTAL
7,000	Q-E-VM-C	Qualys Vulnerability Management-- Enterprise * Scheduled and on demand security scans * Unlimited user accounts * Unlimited network discovery maps * Executive-level & detailed technical reports * Qualys PCI is bundled at no added cost * 24x7 email and telephone Customer Support	USD 120,670.00
7,000	Q-E-PCI	Automated PCI compliance validation for merchants and acquiring institutions. Bundled with VM	USD 0.00
5	Q-C-SA	Qualys Scanner Appliance - Annual Subscription	USD 9,975.00
Customer Total:			USD 130,645.00
Net Total:			USD 130,645.00

Terms And Conditions


Taxes are only an estimate. Actual tax may vary

Plus any applicable VAT if and as required by VAT regulations.

Credit Card Payments: Contact your Account Manager.
 Qualys does not accept credit card payments over \$25,000

Actual subscription start and end dates may be later if actual fulfillment occurs on a later date, no more than 14 days after initial estimate.

By signing the Qualys quote below, you represent that you have the authority to bind the Company and intend for the Company to be legally bound to the provisions set forth herein.

Signature	Date
	9.26.17
Title	Name
CONTRACTS/PURCHASING OFFICER COUNTY OF MONTEREY	Michael R. Dyer

Qualys' End User License Agreement is available for review at: <https://www.qualys.com/docs/eula.pdf>
Qualys' Service Level Agreement is available for review at: <https://www.qualys.com/sla>
For additional information about Qualys products and services see: <https://www.qualys.com/sd>