



Quotation

Date (mm/dd/yyyy) 11/20/2015
 Quotation # 102911

Qualys, Inc

1600 Bridge Parkway
 2nd Floor
 Redwood City CA 94065
 United States

Bill To

Warehouse
 County of Monterey
 1610 Moffett St
 Salinas CA 93905-3361
 United States

Ship To

Information Technology
 County of Monterey
 1590 Moffett St
 Salinas CA 93905-3342
 United States

Valid Until (mm/dd/yy...) 7/23/2016
 Contact Yohannes Berihu
 Contact Phone (650) 801-6152
 Contact Fax (650) 249-2036
 Contact Email yberihu@qualys.com
 Currency USA
 Terms Net 30
 End Customer Name County of Monterey
 Anticipated Start Date 7/1/2016
 End Date (mm/dd/yyyy) 7/1/2017

Item	Months	Description	External	Internal ...	Total IP	Units	# WAS	POL	# of	# of S...	Amount
QG-E-VM	12	Qualys Vulnerability Management-Enterprise Internal IPs = 6950 External IPs = 50 Total IPs = 7000 * Scheduled and on demand security scans * Unlimited user accounts * Unlimited network discovery maps * Executive-level & detailed technical reports * Qualys PCI is bundled at no added cost * 24x7 email and telephone Customer Support	50	6950	7000						120,670.00
QG-SAE	12	Scanner Appliance-Annual Subscription * Daily signature updates * Warranty for life of subscription								5	9,975.00

Credit Card Payments: Contact your Account Manager.
 Qualys does not accept credit card payments over \$25,000

Total	\$130,645.00
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By signing the Qualys quote below, you represent that you have the authority to bind the Company and intend for the Company to be legally bound to the provisions set forth herein.

Plus taxes and shipping as required

Agreed and Approved

By: _____

 Name Title Date

Purchase Order # _____

Qualys' Service Level Agreement is available for review at:
<https://www.qualys.com/sla>
 For additional information about Qualys products and services see:
<https://www.qualys.com/sd>