



## Quotation

**Qualys Inc**  
 919 E Hillsdale Blvd  
 Foster City, California 94404  
 United States  
 +1 650 801 6100  
 +1 650 801 6101

## EXHIBIT A-5

Quote #: Q-339842-1  
 Valid Until: 8/2/2023  
 Sales Rep: Connor Tubbs  
 Phone:  
 Email: ctubbs@qualys.com

## Address Information

### Bill To

County of Monterey  
 1590 Moffett St  
 Salinas, CA 93905-3342  
 United States

### Ship To

County of Monterey  
 WAREHOUSE  
 1488 SCHILLING PLACE  
 SALINAS, CA 93901  
 United States

## Contract Terms

Currency : USD  
 Estimated Taxes: USD 0.00  
 Total Amount Due: USD 142,010.00  
 VAT No.:

Payment Terms: Net 30  
 Anticipated Start Date: 8/2/2023  
 Anticipated End Date: 8/1/2024  
 PO No.:

QTY	PART #	DESCRIPTION	NET TOTAL
7,000	Q-S-VM DR	Qualys VM-DR Bundle; Vulnerability Management with Discover and Remediation, includes the following Qualys Modules:  Cloud Agent VM, includes VM scanning Internal & External. Qualys PCI is bundled at no additional cost with External IPs only. Threat Protection Continuous Monitoring Patch Detection Cloud Agent SCA - includes authenticated scanning Standard API - Application Programming Interface Virtual Scanner (Unlimited) Passive Network Sensor virtual edition (Unlimited) Cloud Agent Gateway Sensors (Unlimited) CertView Internal & External Global IT Asset Inventory Cloud Inventory Container Inventory	USD 76,090.00
5	Q-SAE	Qualys Scanner Appliance - Annual Subscription  *Daily vulnerability signature updates & maintenance *Warranty for life of subscription	USD 9,975.00
5	Q-SAN-5120-A1	Qualys Scanner Appliance - Annual Subscription - Model QGSA-5120-A1	USD 12,475.00

QTY	PART #	DESCRIPTION	NET TOTAL
7,000	Q-S-AI	Qualys Asset Inventory – Annual Subscription Per Asset	USD 43,470.00
<b>Customer Total:</b>			USD 142,010.00
<b>Net Total:</b>			USD 142,010.00

### Terms And Conditions

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**Taxes:** The taxes listed on this quote are only an estimate. Actual tax may vary. Customer will also be responsible for any applicable VAT as required by VAT regulations.

**Credit Card Payments:** Contact your Account Manager. Qualys does not accept credit card payments over \$25,000

**Start and End Dates:** Actual subscription Start Date and End Date may vary from what is listed herein if actual fulfillment occurs on a later date. Actual Start Date and actual End Date shall not be more than 14 days after the Anticipated Start Date or Anticipated End Date set forth on this Quote.

**Authority to Sign:** By signing this Quote, you represent that you have the authority to bind the Customer and hereby agree that the Customer will be legally bound to the provisions set forth herein.

### Governing Agreement:

\* If the customer has a signed Master Cloud Services Agreement or End User Agreement or an equivalent agreement with Qualys, then the terms of that agreement will govern the provision and use of the Cloud Services.

\*If the customer previously agreed to a click-thru Master Cloud Services Agreement or End User Agreement with Qualys or an equivalent agreement, then the terms of that agreement will govern the provision and use of the Cloud Services: <https://www.qualys.com/docs/qualys-master-cloud-services-agreement.pdf>

\*If the customer does not have previously existing agreement, then the following terms shall govern the provision and use of the Cloud Services. If the bill-to purchaser on this Quote is an authorized reseller for Qualys, then the terms of the applicable signed reseller agreement between purchaser and Qualys shall govern the provision of the Cloud Services set forth on this Quote: <https://www.qualys.com/docs/qualys-master-cloud-services-agreement.pdf>

<b>Signature</b>	<b>Date</b>
<b>Title</b>	<b>Name</b>

For additional information about Qualys products and services see: <https://www.qualys.com/sd>