



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 26-017

January 27, 2026

Introduced: 1/9/2026

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 10 to the agreement (A-13298) with Net Health Systems, Inc. for rehabilitation documentation software and licenses, extending the agreement an additional two (2) year period (December 1, 2025 through November 30, 2027) for a revised full agreement term of August 31, 2016 through November 30, 2027 and adding \$175,807 for a revised total agreement amount not to exceed \$856,424.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or a designee to execute renewal and amendment No. 10 to the agreement (A-13298) with Net Health Systems, Inc. for rehabilitation documentation software and licenses, extending the agreement an additional two (2) year period (December 1, 2025 through November 30, 2027) for a revised full agreement term of August 31, 2016 through November 30, 2027 and adding \$175,807 for a revised total agreement amount not to exceed \$856,424.

SUMMARY:

Natividad Medical Center's (NMC) outpatient Physical Therapy, Occupational Therapy and Speech Therapy Departments currently uses the ReDoc software in conjunction with the hospital's Meditech system for scheduling and billing. ReDoc is in use as Meditech does not presently offer an outpatient solution for Therapy medical record documentation. Net Health is a nationally recognized company that provides rehabilitation documentation software solutions to more than 500 outpatient therapy sites and is considered an industry leader for outpatient therapy online documentation.

DISCUSSION

Net Health's enterprise solution provides therapists and therapy teams with the tools they need to operate efficiently, stay compliant, and enhance patient care and outcomes. Outpatient Therapy is strictly regulated by regulatory agencies, and the ReDoc software keeps current with changes in regulations and billing requirements. Patient care is also enhanced by using ReDoc, as the software allows the therapist to generate comprehensive reports that convey medical necessity and functional outcomes to send to the patient's provider. Additional benefits of using ReDoc, is the software's

ability to alert the therapist to any billing or coding errors and provides reminders for critical events, such as progress reports, re-certifications, and re-authorizations, all while tracking Medicare Cap limits. The ReDoc software also provides appointment scheduling, patient reminders, robust analytics, billing, and management reports. ReDoc also provides point-of-care alerts to the therapist related to therapy caps, re-authorization requirements, and other critical events during the patient's therapy.

In addition, Natividad Medical Center (NMC) utilizes Net Health's AgilityEH software package for the purpose of recording and tracking services that are provided to employees by the Employee Health Department. This software allows Natividad Medical Center (NMC) to better monitor and report services rendered, such as TB Screening, Respiratory Fit Testing, Exposure Management and Vaccination Administration to meet regulatory requirements for employee health services.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal and amendment No. 10 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 10 has also been reviewed and approved by Natividad Medical Center's (NMC) Finance Committee and by its Board of Trustees on January 9, 2026.

FINANCING:

The cost for this renewal and amendment No. 10 is \$175,807 of which \$71,792 is included in the FY 2025-26 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact on the General Fund with this action.

BOARD OF SUPERVISORS STRATEGIC PLAN GOALS SECTION:

This agreement is for a software system which improves data processing at Natividad Medical Center (NMC). By enhancing documentation accuracy and regulatory compliance, this system supports patient safety and ensures resilient healthcare operations. Additionally, the use of this system directly contributes to a more efficient and effective use of resources within the organization.

- ☐ Well-Being and Quality of Life
- ☐ Sustainable Infrastructure for Present and Future
- ☒ Safe and Resilient Communities
- ☐ Diverse and Thriving Economy
- ☐ Administrative

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Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachment(s):

Board Report

Net Health Systems Inc Renewal and Amendment 10

Net Health Systems Inc 9

Net Health Systems Inc 8
Net Health Systems Inc 7
Net Health Systems Inc 6
Net Health Systems Inc 5
Net Health Systems Inc 4
Net Health Systems Inc 3
Net Health Systems Inc 2
Net Health Systems Inc 1
Net Health Systems Inc Original Agreement

Attachments on file with the Clerk of the Board