

Sample Lease Agreement

Prepared For: County of Monterey

Date 02/25/2021
AE/AM MOR

Unit #

Year 2021 Make Chrysler Model Pacifica
Series Touring Front-wheel Drive Passenger Van

Vehicle Order Type Ordered Term 48 State CA Customer# 553385

| | |
|---------------|---|
| \$ 39,131.26 | Capitalized Price of Vehicle ¹ |
| \$ 0.00 * | Sales Tax <u>0.0000%</u> State <u>CA</u> |
| \$ 603.89 * | Initial License Fee |
| \$ 0.00 * | Registration Fee |
| \$ 350.00 | Other:Courtesy Delivery Fee |
| \$ 3,035.13 * | Capitalized Price Reduction |
| \$ 280.75 * | Tax on Capitalized Price Reduction |
| \$ 0.00 | Gain Applied From Prior Unit |
| \$ 0.00 * | Tax on Gain On Prior |
| \$ 0.00 * | Security Deposit |
| \$ 0.00 * | Tax on Incentive (Taxable Incentive Total : \$0.00) |

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

| | |
|-----------------|---------|
| Driver Name | |
| Exterior Color | |
| Interior Color | |
| Lic. Plate Type | Unknown |
| GVWR | 0 |

| | |
|------------------|---|
| \$ 36,446.13 | Total Capitalized Amount (Delivered Price) |
| \$ 528.47 | Depreciation Reserve @ <u>1.4500%</u> |
| \$ 114.60 | Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ² |
| \$ 643.07 | Total Monthly Rental Excluding Additional Services |

Additional Fleet Management

| | |
|---------|--|
| \$ 0.00 | Master Policy Enrollment Fees |
| \$ 0.00 | Commercial Automobile Liability Enrollment |
| | Liability Limit <u>\$0.00</u> |

| | | | |
|---------|---|----------------------|-----------------------------|
| \$ 0.00 | Physical Damage Management | Comp/Coll Deductible | <u>0 / 0</u> |
| \$ 0.00 | Full Maintenance Program ³ Contract Miles <u>0</u> | OverMileage Charge | <u>\$ 0.00</u> Per Mile |
| | Incl: # Brake Sets (1 set = 1 Axle) <u>0</u> | # Tires <u>0</u> | Loaner Vehicle Not Included |

Additional Services SubTotal

| | | |
|----------|--------------------------|-----------------|
| \$ 59.48 | Sales Tax <u>9.2500%</u> | State <u>CA</u> |
|----------|--------------------------|-----------------|

Total Monthly Rental Including Additional Services

| | |
|--------------|---|
| \$ 11,079.57 | Reduced Book Value at <u>48</u> Months |
| \$ 400.00 | Service Charge Due at Lease Termination |

Quote based on estimated annual mileage of 20,000
(Current market and vehicle conditions may also affect value of vehicle)
(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

LESSEE County of Monterey

BY TITLE DATE

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor anyManufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been UsedBy Lessor to Reduce the Capitalized Price of the Vehicle.

² Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Aftermarket Equipment Total

| Description | (B)illed or (C)apped | Price |
|--|----------------------|-------------|
| EVS Quote 3479 - Pacifica . Aaron Kakebeen. | C | \$ 6,070.26 |
| | | |
| Total Aftermarket Equipment Billed | | \$ 0.00 |
| Total Aftermarket Equipment Capitalized | | \$ 6,070.26 |
| Aftermarket Equipment Total | | \$ 6,070.26 |

VEHICLE INFORMATION:

2021 Chrysler Pacifica Touring Front-wheel Drive Passenger Van - US

Series ID: RUCR53

Pricing Summary:

| | INVOICE | MSRP |
|--------------------|--------------------|--------------------|
| Base Vehicle | \$34,169 | \$35,195.00 |
| Total Options | \$257.00 | \$285.00 |
| Destination Charge | \$1,495.00 | \$1,495.00 |
| Total Price | \$35,921.00 | \$36,975.00 |

SELECTED COLOR:

Exterior: -
 Interior: -

SELECTED OPTIONS:

| CODE | DESCRIPTION | INVOICE | MSRP |
|-------------|---|----------------|-------------|
| 27W | Quick Order Package 27W | NC | NC |
| APA | Monotone Paint Application | STD | STD |
| DFH | Transmission: 9-Speed 948TE Automatic | STD | STD |
| ERC | Engine: 3.6L V6 24V VVT UPG I w/ESS | STD | STD |
| H7 | Cloth Bucket Seats | STD | STD |
| NAS | 50 State Emissions | NC | NC |
| SDC | Touring Suspension | STD | STD |
| STDAX | 3.25 Axle Ratio | STD | STD |
| TMK | Tires: 235/65R17 BSW AS | STD | STD |
| UBG | Radio: Uconnect 5 w/10.1" Display | STD | STD |
| WARANT | FCA 5 yr/100,000 Mile Powertrain Limited Warranty | NC | NC |
| WGU | Wheels: 17" x 7.0" Fully Painted Aluminum | STD | STD |
| XPG | MOPAR Protective Clear Film | \$257.00 | \$285.00 |
| Z1A | GVWR: 6,055 lbs | STD | STD |

Body Exterior Features:

Number Of Doors: 4
Rear Driver Door: power sliding rear passenger doors
Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors with turn signal indicator
Spoiler: rear lip spoiler
Door Handles: body-coloured
Front And Rear Bumpers: body-coloured front and rear bumpers
Front Bumper Insert: black front bumper insert
Front License Plate Bracket: front license plate bracket
Body Material: galvanized steel/aluminum body material
Roof Rack: yes
Roof Load: roof rack load 150 lbs.
Grille: black w/chrome surround grille

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Air Filter: air filter
Rear Air Conditioning: rear air conditioning with separate controls
Voice Activated A/C: voice activated air conditioning
Cruise Control: cruise control with steering wheel controls, distance pacing
Trunk/Hatch/Door Remote Release: power cargo access remote release
Power Windows: power windows with driver and passenger 1-touch down
1/4 Vent Rear Windows: power rearmost windows
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Passive Entry: Keyless Enter 'n Go proximity key
Valet Key: valet function
Trunk FOB Controls: keyfob trunk/hatch/door release
Remote Engine Start: remote engine start - keyfob and smart device
Steering Wheel: steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Auto-dimming Rearview Mirror: auto-dimming rearview mirror
Driver and Passenger Vanity Mirror: illuminated driver and passenger-side visor mirrors
Garage Door Opener: garage door transmitter
Emergency SOS: Uconnect Access emergency communication system
Front Cupholder: front and rear cupholders
Floor Console: partial floor console with box
Overhead Console: mini overhead console with storage, conversation mirror
Glove Box: illuminated locking glove box
Driver Door Bin: driver and passenger door bins
Rear Door Bins: rear door bins
Seatback Storage Pockets: 2 seatback storage pockets
Interior Concealed Storage: interior concealed storage
IP Storage: covered bin instrument-panel storage
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 3 12V DC power outlets

Entertainment Features:

radio: SiriusXM AM/FM/Satellite with seek-scan
Radio Data System: radio data system
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 6 speakers
1st Row LCD: 2 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity

Lighting, Visibility and Instrumentation Features:

Headlamp Type: delay-off projector beam LED low/high beam headlamps
 Front Fog Lights: front fog lights
 Front Wipers: variable intermittent rain detecting wipers wipers
 Rear Window wiper: fixed interval rear window wiper
 Rear Window Defroster: rear window defroster
 Tinted Windows: deep-tinted windows
 Dome Light: dome light with fade
 Front Reading Lights: front and rear reading lights
 Ignition Switch: ignition switch light
 Variable IP Lighting: variable instrument panel lighting
 Display Type: analog display
 Tachometer: tachometer
 Voltmeter: voltmeter
 Compass: compass
 Exterior Temp: outside-temperature display
 Low Tire Pressure Warning: tire specific low-tire-pressure warning
 Park Distance Control: ParkSense rear parking sensors
 Trip Computer: trip computer
 Trip Odometer: trip odometer
 Lane Departure Warning: lane departure
 Blind Spot Sensor: blind spot
 Front Pedestrian Braking: pedestrian detection
 Forward Collision Alert: forward collision
 Oil Pressure Gauge: oil pressure gauge
 Water Temp Gauge: water temp. gauge
 Oil Temp Gauge: oil temperature gauge
 Transmission Oil Temp Gauge: transmission oil temp. gauge
 Clock: in-radio display clock
 Systems Monitor: systems monitor
 Check Control: redundant digital speedometer
 Rear Vision Camera: rear vision camera
 Oil Pressure Warning: oil-pressure warning
 Water Temp Warning: water-temp. warning
 Battery Warning: battery warning
 Lights On Warning: lights-on warning
 Key in Ignition Warning: key-in-ignition warning
 Low Fuel Warning: low-fuel warning
 Low Washer Fluid Warning: low-washer-fluid warning
 Door Ajar Warning: door-ajar warning
 Trunk Ajar Warning: trunk-ajar warning
 Brake Fluid Warning: brake-fluid warning
 Turn Signal On Warning: turn-signal-on warning
 Transmission Fluid Temperature Warning: transmission-fluid-temperature warning

Safety And Security:

ABS four-wheel ABS brakes
 Number of ABS Channels: 4 ABS channels
 Brake Assistance: brake assist
 Brake Type: four-wheel disc brakes
 Vented Disc Brakes: front ventilated disc brakes
 Daytime Running Lights: daytime running lights
 Driver Front Impact Airbag: driver and passenger front-impact airbags
 Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
 Overhead Airbag: curtain 1st, 2nd and 3rd row overhead airbag
 Knee Airbag: knee airbag
 Occupancy Sensor: front passenger airbag occupancy sensor
 Height Adjustable Seatbelts: height adjustable front and rear seatbelts
 Seatbelt Pretensioners: front seatbelt pre-tensioners

Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks

Rear Child Safety Locks: rear child safety locks

Ignition Disable: Sentry Key immobilizer

Security System: security system

Panic Alarm: panic alarm

Electronic Stability: electronic stability

Traction Control: ABS and driveline traction control

Front and Rear Headrests: manual adjustable front head restraints with tilt

Rear Headrest Control: 2 rear head restraints

3rd Row Headrests: 3 fixed third row head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 7

Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments

Reclining Driver Seat: power reclining driver and manual reclining passenger seats

Driver Lumbar: power 4-way driver and passenger lumbar support

Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Seat Mounted Armrest: driver and passenger seat mounted armrests

Driver Fore/Aft: power driver and passenger fore/aft adjustment

Driver Cushion Tilt: power driver and passenger cushion tilt

Rear Seat Type: rear manual reclining captain seat

Rear Seat Fore/Aft: manual rear seat fore/aft adjustment

Rear Folding Position: rear seat tumble forward

Rear Seat Fold into Floor: fold into floor rear seat

Rear Seat Mounted Armrests: rear seat mounted armrest

3rd Row Seat Type: fixed third row manual 60-40 split-bench seat

3rd Row Electric Control: Stow 'n Go fold into floor third row seat

Leather Upholstery: cloth front and rear seat upholstery

Door Trim Insert: vinyl door panel trim

Headliner Material: full cloth headliner

Floor Covering: full carpet floor covering

Dashboard Console Insert, Door Panel Insert Combination: coloured instrument panel insert, door panel insert, console insert

Shift Knob Trim: metal-look shift knob

Floor Mats: carpet front and rear floor mats

Interior Accents: piano black/metal-look interior accents

Cargo Space Trim: carpet cargo space

Trunk Lid: plastic trunk lid/rear cargo door

Cargo Tie Downs: cargo tie-downs

Cargo Light: cargo light

Air Compressor: tire mobility kit

Standard Engine:

Engine 287-hp, 3.6-liter V-6 (regular gas)

Standard Transmission:

Transmission 9-speed automatic w/ OD