

## **Charles B. Drake**

### *Entrepreneur, Consultant*

Chuck has more than 30 years of professional experience in Operations, Start-Ups, Engineering Project Management, International Finance, and Commercial Real Estate. He serves on the Boards of several non-profit organizations focused on helping incarcerated, addicted, and homeless people in Monterey County.

### **Education:**

B.S., Mechanical Engineering, 1986, University of Virginia--Charlottesville

Master of Business Administration, 1994, London Business School, London, U.K.

### **Related Experience:**

*The Power Plant Coffee & Store, Moss Landing, California, 2019 - Present*

#### **President & Founder**

Started a coffee shop and retail store in Moss Landing during the Covid pandemic. Grew sales to \$1.5m in 3 years. Created 20 jobs, supporting the local community and also partnering with local non-profits to offer re-entry training and career skills to at risk people.

*Duobotic, LLC, Moss Landing, California, 2021 - Present*

#### **President & Founder**

Agricultural technology start-up focused on developing a low-cost, rapidly-deployed solution to indoor controlled environment growing of fresh fruits and vegetables in underserved urban areas.

*Growers Transplanting, Inc., Salinas, California, 2019 - 2021*

#### **Chief Operating Officer**

Responsible for building and operating a vertically integrated seedling company in California. Developed strategy with the CEO, created organizational structure and processes to implement the strategy, hired and developed a management team to execute business processes, monitored and controlled results. Built software and robotic systems to improve efficiencies.

*Bingley Capital Private Equity Partners, Toronto, Canada, 2016 - 2018*

#### **Engineering Project Consultant and Project Manager**

Lead an international team of engineers and scientists to develop, construct, and operate a world-class resin cartridge manufacturing facility serving the mining industry in Ontario, Canada.

*Gregg Canada, Ltd., Calgary, Alberta, Canada 2014 – 2016*

#### **President and CEO**

Founder. Created an land and off-shore geotechnical site investigation company in Western Canada. Landed the largest Canadian offshore geotechnical site investigation project in 2015, worth over \$12m USD. Exited via sale of the company in late 2016.

*Gregg Marine, Inc., Moss Landing, CA, 2010 to 2014*

#### **Director of Offshore Site Investigation Systems**

Managed the development of new technologies and built global strategic relationships with vendors, customers and partners. Founded a \$48m joint-venture, *Seafloor Geotec LLC*, and served as a Board member. Created a successful offshore mineral exploration company, *St. Vincent Bay Exploration, Inc.*, as a principal investor, President and CEO.



*Mahoney & Associates, Monterey, CA, 2005-2010*

**Commercial Real Estate Broker**

As a commercial real estate investment advisor and broker, structured over \$75m in property transactions, and negotiated over 200 commercial leases.

*San Carlos Agency, Carmel, CA, 1999-2004*

**General Manager**

Managed a property management company with a 300-property portfolio.

*Merrill Lynch Capital Markets, London, UK, 1995-1999*

**Asst. Vice President, Equity Capital Markets**

As part of the Equity Capital Markets Team, responsible for equity trading and placements with institutional investors in Switzerland, Scandinavia, Italy, and the UK.

**United States Navel Officer, 1986-1994**

Naval Aviator, Mission Commander and Instructor Pilot. Led combat aircrew on maritime patrol and reconnaissance missions throughout the Pacific, Central America, and European theaters of operations.

Awarded Navy Commendation Medal.

**Volunteer Service:**

*Hand-Up Foundation of Monterey County, CA. 2022 - Present*

**Board Member**

Board member with a focus on website operations, communications and visioning.

*Pass The Word Ministry, Inc., CA. 2022 - Present*

**Donor, Volunteer & Board Member**

Support the weekly homeless food line in Monterey on Saturdays by serving and donating eggs and pastries.

Currently serving on the Board to assist leadership as needed.

*Victory Mission, Salinas, CA. 2023 - Present*

**Co-Founder, Weekly Recovery Meeting**

Co-founded a weekly recovery meeting in The Victory Mission in Chinatown, Salinas. Bringing a message of recovery and hope to

Chad has more than 30 years of management, international travel organizations for 15 years.

As a pilot, he has more than 30 years of experience as a pilot and instructor pilot.

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