



**SALES ORDER**

**Account:**

County of Monterey  
Veronica Serrano  
1590 Moffett Street  
Salinas, California 93905  
United States

**Created Date:** 20 May 2021

**Offer Valid Until:** 23 May 2021

**Payment Terms:** Net 30

**Billing Frequency:** Annual

**Account Owner:** Israel Reyes

**Subscription Start:** 17 June 2021

**PO Number:**

**Subscription End:** 16 June 2025

Product	YR	Quantity	List Price	Sales Price/License	Total Price
Business - Professional (Government)	1	39.00	USD \$579.00	USD \$500.00	USD 19,500.00
Business - Professional (Government)	2	39.00	USD \$579.00	USD \$525.00	USD 20,475.00
Business - Professional (Government)	3	39.00	USD \$579.00	USD \$579.00	USD 22,581.00
Business - Professional (Government)	4	39.00	USD \$579.00	USD \$579.00	USD 22,581.00

Total Contract Value (Excludes Tax)	85,137.00
Initial Invoice Subtotal	19,500.00
Initial Invoice Tax	0.00
Initial Invoice Total	19,500.00



## Product Description

**Pluralsight Skills Business - Professional** Plan offers basic reporting and User analytics for teams and includes the following features:

Advanced Video Course Library, Paths, Channels, Conferences, Guides, Badges, Skill IQ, Role IQ, Course Completion Certificates, Course Learning Checks, Course Discussions, Exercise Files, Mobile, TV Apps & Offline Viewing, Certification Practice Exams, Interactive Courses, Projects, Email and Phone Support, Team Management, Basic Roles Analytics, Basic Skills Analytics, Basic Channels Analytics, Trend Analytics, Usage Analytics.

## Special Terms

**Invoicing.** Customer acknowledges and agrees that the Sales Price above is contingent on Customer committing to a 4-year subscription term. Upon signature by Customer and submission to Pluralsight, this Sales Order shall become legally binding. Fees and applicable taxes will be invoiced on or around the date of Customer's signature below and due within the Payment Terms specified on this Sales Order. At or around one year from the Start Date above, Pluralsight will automatically issue an invoice to Customer for the second 12-months of the term and Customer will pay such invoice plus applicable taxes. At or around two years from the Start Date above, Pluralsight will automatically issue another invoice to Customer for the remaining term and Customer will pay such invoice plus applicable taxes. Invoices issued for years two and three will include the total number of Individual Business Subscriptions outlined above plus any additional Individual Business Subscriptions added during the term of this Sales Order.

**Additional Individual Business Subscriptions.** Pluralsight and Customer agree that the Sales Price for additional Individual Business Subscription added during the term of this Sales Order will be provided at the Sales Price set forth in the table above plus any applicable taxes. Any additional Individual Business Subscriptions added during the term of this Sales Order will run co-terminously until the Subscription End Date set forth above.

**Terms and Conditions** Except as set forth above, this Sales Order is governed by the Pluralsight Terms of Use located <https://www.pluralsight.com/terms>, unless Pluralsight and Customer have entered into, or subsequently enter into, a separate Master Subscription Agreement (MSA), master services agreement, or other master agreement, in which case such separate agreement will govern and entirely supersede the Terms of Use. All professional services purchased hereunder shall be governed by the Professional Services Terms and Conditions found at: <http://www.pluralsight.com/terms/professional-services-terms>. Pluralsight objects to and rejects all additions, exceptions, or changes to the Terms of Use (or separate master agreement, if applicable), whether contained in any purchase order, RFP, RFQ, or other form received from Customer or elsewhere. The inclusion of a purchase order, RFP, RFQ, or other Customer number on this Sales Order or a Pluralsight invoice is for reference purposes only and is not an acceptance by Pluralsight of any terms or conditions contained therein or elsewhere. Fees paid or payable under this Sales Order are non-refundable.

If you have questions concerning the offer set forth in this Sales Order, please contact your Pluralsight Sales Representative, e-mail [sales@pluralsight.com](mailto:sales@pluralsight.com), or call +1.801.784.9007.

The Customer's authorized signatory has executed this Sales Order as of the date listed below:

**Customer:** \_\_\_\_\_ **Date:** \_\_\_\_\_

