

**AMENDMENT #1 TO AGREEMENT BY AND BETWEEN  
COUNTY OF MONTEREY & MONTEREY BAY OFFICE  
PRODUCTS, INC.**

**THIS AMENDMENT** is made to the AGREEMENT for the provision of lease, maintenance, repair, and supplies of networked multi-function copier/printers by and between **Monterey Bay Office Products, INC., dba Monterey Bay Systems (MBS)**, hereinafter "CONTRACTOR", and the County of Monterey, a political subdivision of the State of California, hereinafter referred to as "County".

**WHEREAS**, the County and CONTRACTOR wish to amend the AGREEMENT to change one black and white multi-function copier, extend the term of the agreement for 36 months commencing at the date of final signature, and increase the total amount of the contract due to the term extension.

**NOW THEREFORE**, the County and CONTRACTOR hereby agree to amend the AGREEMENT in the following manner:

1. Section 2.0, "PAYMENT PROVISIONS" shall be amended by removing, "*The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of \$50,000.*" and replacing it with "*The total amount payable by County to CONTRACTOR under this AGREEMENT shall not exceed \$100,000.*"
2. Section 3.0, "TERM OF AGREEMENT" shall be amended by replacing, "*The term of this agreement is from August 1, 2015 to July 31, 2018*" with, "*The term of this agreement is from July 1, 2018 to June 30, 2021*"
3. Section 4.0, "SCOPE OF SERVICES AND ADDITIONAL PROVISIONS" shall be amended by replacing "*one Konica Minolta Bizhub 951 multi-function copiers with 100 Sheet Staple Finisher, 2/3 Hole Punch and 20 AMP Surge Protector options as noted on attached quote form*" with "*one Konica Minolta Bizhub 958 MFP with 300 sheet dual scan ADF with options as noted on attached quote form, Exhibit A1.*" Such change to be effective in July, 2018 at the time of machine exchange.
4. Except as provided herein, all remaining terms, conditions and provisions of the AGREEMENT are unchanged and unaffected by this AMENDMENT and shall continue in full force and effect as set forth in the AGREEMENT.
5. A copy of the AMENDMENT shall be attached to the original AGREEMENT executed by the County on August 3, 2015.

*This space left blank intentionally*

IN WITNESS WHEREOF, the parties have executed this AMENDMENT on the day and year written below.

MONTEREY COUNTY

CONTRACTOR

  
Contracts/Purchasing Officer

By:   
Signature of Chair, President, or  
Vice-President

Dated: 7-12-18

DAVID PARARA COO  
Printed Name and Title

Approved as to Fiscal Provisions:

Dated: 7.3.18

  
Deputy Auditor/Controller

By:   
(Signature of Secretary, Asst. Secretary, CFO,  
Treasurer or Asst. Treasurer)\*

Dated: 7/2/18

Approved as to Liability Provisions:

ARMANDO GONZALEZ TREASURER  
Printed Name and Title

N/A

Risk Management

Dated: 7.3.18

Dated:

Approved as to Form:

  
Deputy County Counsel

Dated: 7/5/18

\*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

INC0110497

Exhibit A1

# COUNTY OF MONTEREY, CONTRACTS/PURCHASING DIVISION

168 W. Alisal Street 3<sup>rd</sup> Floor, Salinas CA 93901  
Phone (831) 755-4990



## PRINTER/COPIER/MULTIFUNCTION MACHINE QUOTE FORM

Date: July 1, 2018	Sales Rep Name: Julie Ann Lozano
Company Name: MBS	Sales Rep Phone: (831) 206-9826
Company Address: 325 Victor St, Suite A Salinas, CA 93907	Sales Rep Signature: <i>Julie Ann Lozano</i>

\*NETWORKED:  Yes  No

The following equipment shall be provided on a:  36 month term  24 month term  12 month term  
Term begins on: July 1, 2018

Copier Model:	Konica Minolta 958	\$499.94/month	<b>Note:</b> Do not list standard features as Add-ons.  <b>Security Note:</b> The County requires full hard disk encryption and data overwrite capabilities. If these are standard features do not list them as add-ons. However, if add-ons are required to meet these requirements, please list those.
Finisher Model:	Floor w/100 Sheet Stapling	\$ <del>0</del> /month	
Add-on:	Punch kit	\$ <del>0</del> /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Security Add-on:		\$ /month	
Security Add-on:		\$ /month	
Other:		\$ /month	
<b>Total Monthly Rental:</b>		\$ <u>499.94</u> /month	

Monthly Copies Included (if any): \_\_\_\_\_/month  
Cost-Per-Copy: \$ .0042 /copy

- All maintenance and repair costs shall be included in pricing above, including drums & rollers
- All delivery, installation, and machine pick-up shall be included in pricing above
- Toner included as needed (no limitations)  Staples included as needed (no limitations)

**Ship To:** County of Monterey, County Counsel  
168 West Alisal Street, 3<sup>rd</sup> Floor  
Salinas, CA 93901

**Bill To:** County of Monterey, County Counsel  
168 West Alisal Street, 3<sup>rd</sup> Floor  
Salinas, CA 93901  
Billing Contact: Valerie Shapton, 755-5685

**\*IF THIS DEVICE WILL BE CONNECTED TO THE COUNTY NETWORK AND USED AS A SHARED PRINTING DEVICE, ITD REVIEW AND APPROVAL IS REQUIRED. PLEASE ROUTE THIS FORM TO "IT SUPPORT SERVICES" TO FACILITATE IT APPROVAL AND ASSURE TIMELY ASSISTANCE FOR INSTALLATION.**

ITD Technical and Security Review Approved by: *[Signature]* Date: 7-9-18  
(Security review summary shall be attached to this form if machine is networked)

ITD Management Approval: *[Signature]* Date: 7-9-18  
ITD Manager, County of Monterey Information Technology Department

MMS Contract Summary

Machine Type	Description	Monthly	Quarterly	Annual	Contract Expiration
Konica Minolta Bizhub C454s	County Counsel Color - Base Lease (Including 9.25% Tax)	\$ 279.13	\$ 837.40	\$ 3,349.61	6/30/2021
	County Counsel Color - Overage B&W	\$ 75.00	\$ 225.00	\$ 900.00	
	County Counsel Color - Overage Color	\$ 330.00	\$ 990.00	\$ 3,960.00	
<b>SUBTOTAL</b>				<b>8,209.61</b>	
Konica Minolta Bizhub 5528	County Counsel B&W - Base Lease (Including 9.25% Tax)	\$ 546.18	\$ 1,638.55	\$ 6,554.21	6/30/2021
	County Counsel B&W - Overage	\$ 100.00	\$ 300.00	\$ 1,200.00	
<b>SUBTOTAL</b>				<b>7,754.21</b>	
<b>TOTAL Copiers</b>		<b>\$ 1,330.32</b>	<b>\$ 3,990.95</b>	<b>15,963.82</b>	
<b>36 Month Total Amount</b>				<b>47,891.46</b>	

\*\*\*IMPORTANT NOTE: The "overage" are partially considered labor, so the tax (9.25%) is only applied to 35% of the total invoice. The "base" or "rental" is all taxable, so 100% of the bill is charged 9.25% tax.