

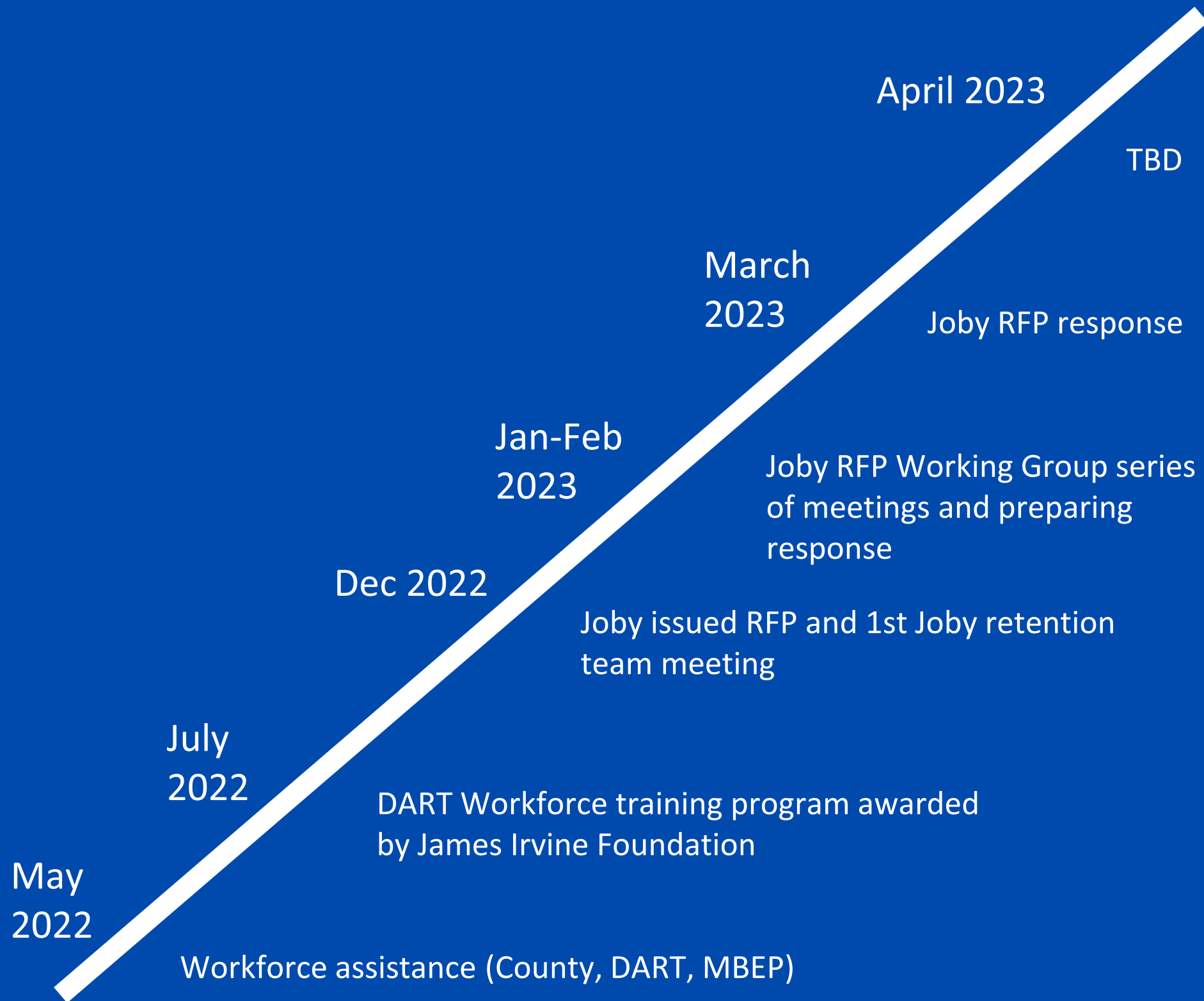


# JOBY AVIATION

**Marina | Monterey Bay | California**  
Manufacturing Site Selection

**APRIL 2023**

# Overview



# Agenda

- Overview
- California Incentives
- Coalition & Context
- Marina Airport & FAA
- Energy Service & Sourcing
- Public Funding & Financing
- Workforce Development
- Housing, Transportation & Quality of Life
- Closing Comments
- Q&A



# Monterey Bay Region

## Marina, California



- Joby is founded & headquartered here
- Production and time to market risk
- Local, regional & state-level support
- Access to talent, networks & facilities
- Proximity to Silicon Valley
- Access to wide open spaces
- Cultural fit

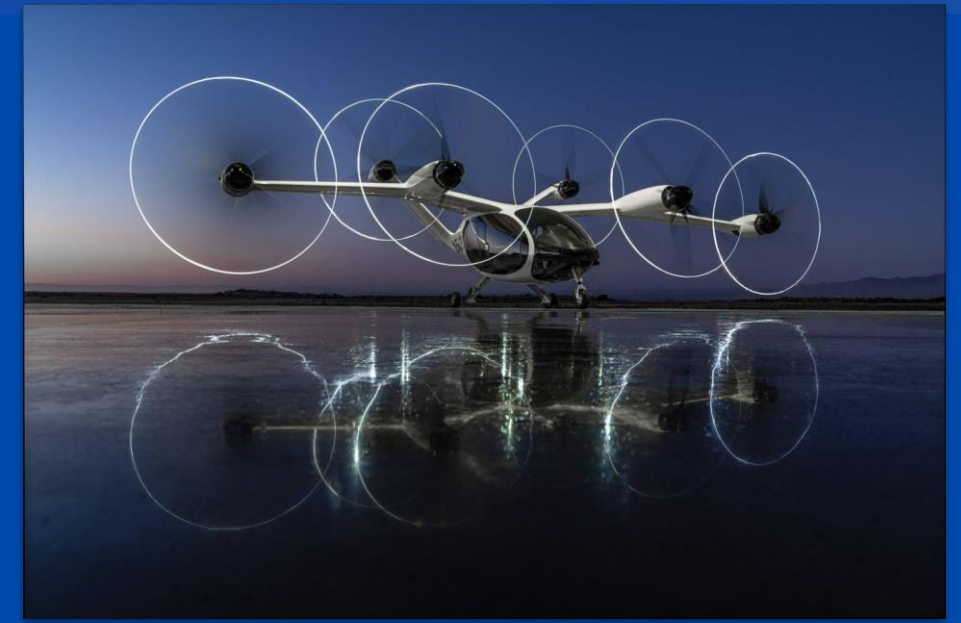
# the future happens first in California



Cupertino



Fremont



Marina



*innovation happens here!*



# Local, Regional, State, & Federal Coalition



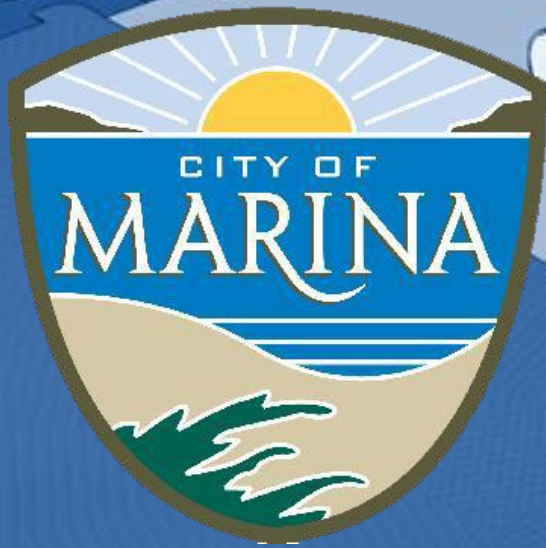
UC SANTA CRUZ



California State University  
MONTEREY BAY

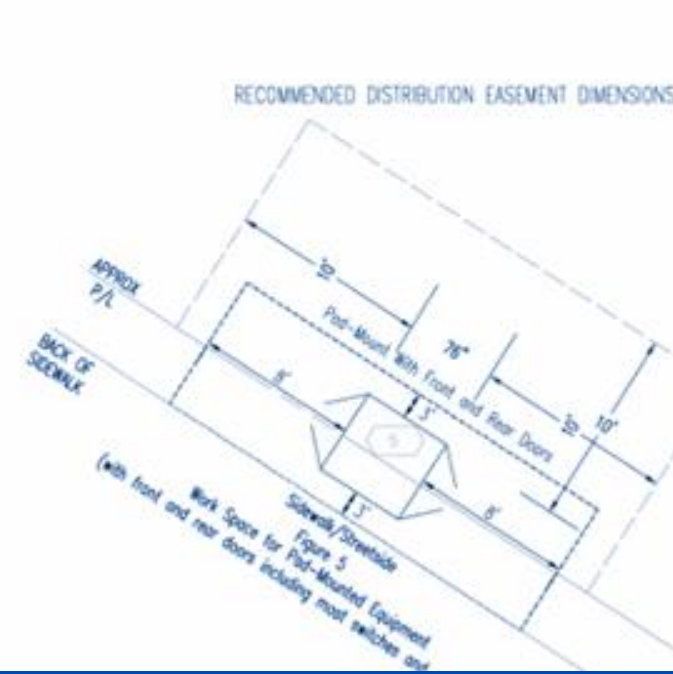
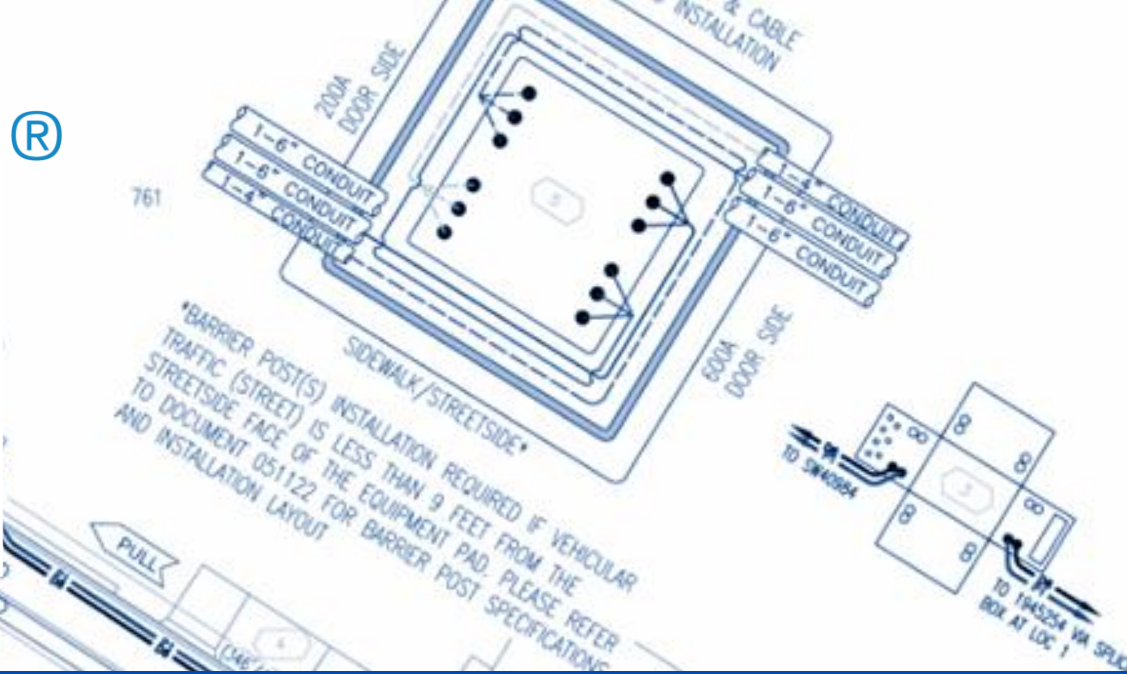






- **FAA Written Consent approving manufacturing land use at Marina Municipal Airport *Issued Wednesday March 1, 2023***
- **CEQA/NEPA and all entitlements *already approved by City of Marina and FAA***





Central Coast  
**Community  
Energy**

CLEAN ENERGY. LOCAL CONTROL.

REQUIRED (SEE DOCUMENT 051122)

PG&E TO INSTALL NEW 3325WVA 277/480V STYLE IG 3# PM TX (140944) WITH BUS DUCT

# Energy Service, Infrastructure & Sourcing

- Completion of 3 mi run for new 10MW service to Marina Airport
  - Total \$4.5M project cost
  - On track for completion late-march/early-April 2023
- PG&E inter-departmental project liaison established
- 100% renewable energy sourcing available through PG&E and 3CE
- Favorable economic development rates
- Critical infrastructure scheduled for timely delivery - Spring 2023



# Workforce Development

- DART-Joby Advanced Manufacturing Apprenticeship Program (AMAP)
- Community College Consortium
- Multi-campus University of California Partnership
- California State University

# Workforce Training



## Advanced Manufacturing Apprenticeship Program (AMAP)

- **FY 22/23 \$400k grant** *funded*: 24 FTE entry-level apprentices
- **FY 23/25 \$600k grant invited extension** *underway*
- **FY 23/25 Central Coast CERF grant** *application submitted*



## California Employment Training Panel

- **FY22/23 – FY24/25 \$600k Direct employer contract** *process underway*; Additional direct contracts possible
- **Multiple Employer Contractor contract** via educational and workforce development partners are available to support the upskilling additional California-based workers



## Monterey County Workforce Development Board

- **FY 23/26 \$250k** *committed* for Joby workforce training

# Higher Education

UC Research &  
Education



Community College  
Coalition



Central Coast K-16  
Collaborative  
CITRIS/UCMBEST





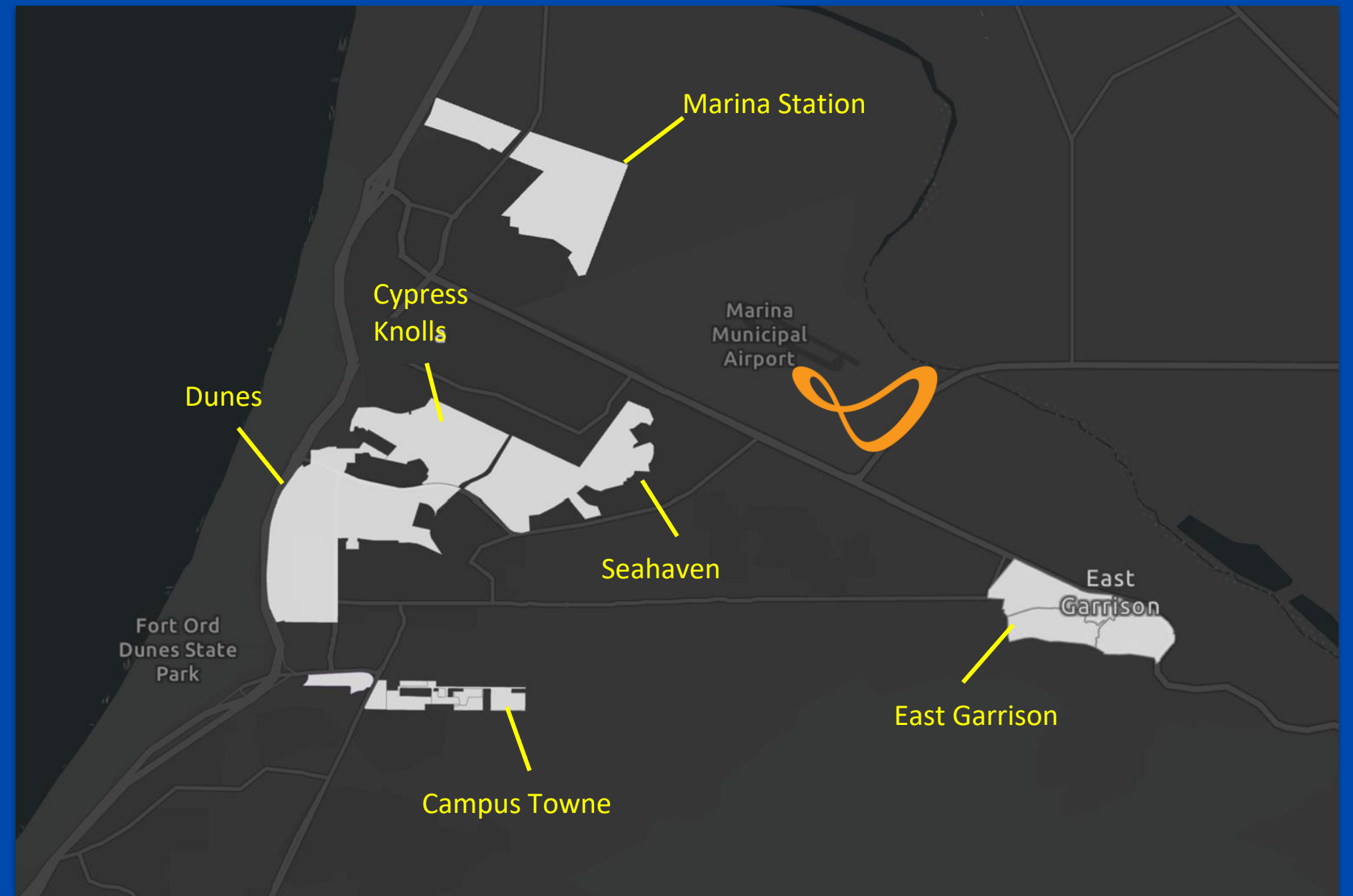
# Quality of Life

- Housing
- Transportation
- Health & Wellness
- Broad Community Support

# Housing

## Momentum

- 6000 units of new housing built, permitted or planned within 3-miles of Marina Airport
- Mix of housing products under construction
- Mid-\$500k prices within 30-min





# Transportation

## Highway Access

- State Route 1
- State Route 101

## Rail

- CalTrain Salinas Project
- MBA Rail Network Integration Plan

## Transit

- MST Service
- TAMC Multi-Modal Corridor

## Bike

- Monterey Bay Scenic Trail
- City Bike Lanes
- Fort Ord Regional Trail



# Quality of Life

## SCHOOLS

- Public & Private K-12 Schools
- Community Colleges
- CSU
- UC

## HEALTHCARE

- Accessible 7+ Hospitals & Clinics
- Kaiser Permanente coming to Monterey County in 2024

## BLUE ZONE

- Engaging communities and employers for healthier practices
- Air Quality
- Environmental Quality

## AMENITIES

- Mild Weather
- Year Round Attractions
- Award-Winning Food & Wine
- Lodging Variety
- World Class Events



# Multi-Stakeholder Support



Monterey Bay  
ECONOMIC PARTNERSHIP



# Potential County Actions

- **Partner** with UCSC on **MBEST East Campus development planning**
- **Partner** with City of Marina and UCSC-MBEST to explore EFD opportunity
- **Explore** utilizing ARPA funds to support Advanced Manufacturing Workforce Development
- **Support** Central Coast airspace innovation corridor development
- **Support State** manufacturing, Advanced Air Mobility & carbon-neutral aviation policies



QUESTIONS ?

# JOBY AVIATION

**Marina | Monterey Bay | California**  
Manufacturing Site Selection

**APRIL 2023**