

Today's Date

10/09/2025

CONTACT INFORMATION**Name:**

Omar Perez-Sandoval

Title:

Workforce Development Associate

Phone:

[REDACTED]

Email:

[REDACTED]

City of Residence:

Monterey

BUSINESS INFORMATION**Business Name:**

Joby Aviation

Business Address:

[REDACTED]
[REDACTED]
[REDACTED]

Business Website:

[REDACTED]

Number of Current Employees:

2000+

Number of Years with Current Business:

4

Number of Years the Business has been in business in Monterey County:

8

Please describe the nature of the Business and your position within the Business:

Joby Aviation is a California-based transportation company developing an all-electric, vertical take-off and landing (eVTOL) aircraft which it plans to operate as part of a fast, quiet, and convenient service in cities around the world. Joby has over 2,000 employees, with more than 1,000 in California, primarily across Monterey, Santa Cruz, and San Mateo counties. Its pilot aircraft production facility, located in Marina, CA, is undergoing significant scaling efforts. As the workforce Development Associate, I manage the Workforce Development programs, outreach and education partnerships.

Please list any professional award(s) or recognition(s) you have received within the last 5 years:

Earned a Private Pilot License and Advanced Ground Instructor rating from the Federal Aviation Administration (FAA).

Secured and was awarded multiple grant funding sources for training programs.

Honored with the Andy Newton STEM Internship Partner Award from Hartnell Community College.

As a member of your business with optimum policy authority, please describe your responsibilities within your organization:

As the Workforce Development Associate, I oversee workforce development initiatives, including internships and apprenticeship programs. I am currently leading efforts to secure accreditation for the Joby Aviation Academy and registering multiple occupations with the U.S. Department of Labor and the Department of Apprenticeship Standards.

I spearhead outreach initiatives and build strategic partnerships with local school boards, post-secondary institutions, and school districts to align Career and Technical Education (CTE) pathways with industry needs. Through these efforts, I aim to strengthen workforce pipelines and better serve our local community.

Monterey County Workforce Development Board

What do you hope to contribute from your participation on the Monterey County Workforce Development Board?

I hope to bring industry insight to help consult on future initiatives. Helping to bridge the gap between the public sector and the private sector.

What experience in the areas of fundraising, budget analysis, workforce policy development, youth services, knowledge of the labor market, and community involvement or linkages with educational agencies do you bring to the Monterey County Workforce Development Board, as applicable?

I coordinate outreach programs and manage community engagement events, including school career fairs, recruiting events, and manufacturing tours, to strengthen brand awareness and foster goodwill within our local community. I collaborate closely with PVUSD, MCUSD, Hartnell Community College, Monterey Peninsula Community College,

Cal State Monterey Bay, and Cabrillo Community College to help develop the future workforce needed to support Joby's expansion and commercial operations.

I ensure strong organizational visibility and coordinate workflows for major corporate and technology events such as Reindustrialize Detroit, Oshkosh, the Salinas International Airshow, and the Formula Grand Prix in Austin.

I work in close partnership with our manufacturing and recruiting teams to understand both hard and soft skill requirements for open roles, enabling me to serve as a knowledgeable consultant to the Santa Cruz and Monterey County Workforce Boards.

Additionally, I have collaborated with Cuesta Community College to secure Industry Driven Regional Collaboratives (IDRC) grant funding for the "NextGen Education for Sustainable Electric Aircraft Maintenance" initiative. This grant focuses on addressing workforce gaps in the Advanced Air Mobility (AAM) sector—particularly for aircraft mechanics—by developing a cutting-edge, replicable curriculum and creating work-based learning opportunities that lead to in-demand, high-wage careers on California's Central Coast.

Membership on the Monterey County WDB requires that each member attend a full WDB meeting every two months, attend training sessions for board members and become an advocate for workforce development. The time commitment for these activities ranges from a minimum of 2 to 4 hours per month. Can you make that time commitment?

Yes

Membership on the Monterey County WDB requires that each member serves on a subcommittee. The time commitment for this activity ranges from a minimum of 2 to 3 hours per month. Can you make that time commitment?

Yes

Why do you wish to serve on the Monterey County Workforce Development Board?

I've had a very positive experience collaborating with MCWDB on The OJT and Summer Youth Internship programs. I have been instrumental in helping Joby build programs that help attract and train locals for occupations that are uncommon to the Central Coast. I thrive on building partnerships and creating pathways that inspire the next generation of aerospace leaders while strengthening industry talent pipelines.

There's no work more rewarding than paying it forward and helping others by shaping opportunities for them, just like the ones I've been given. I believe that my expertise and close ties with the community would be a valuable asset to the Board. I believe in the Board's mission and am committed to contributing meaningfully to its work.

Acknowledgment

I, the undersigned, certify that the information on this application is true and correct to the best of my knowledge and that, if appointed to serve, I will do so to the best of my ability and in the best interest of Monterey County and its citizens.

A handwritten signature in black ink, appearing to read "Ernesto", is written over a light blue horizontal band.

Date

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