



## Monterey County Board of Supervisors

168 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.755.5066

### Board Order

#### Agreement No.: A-13376

Upon motion of Supervisor Potter, seconded by Supervisor Armenta and carried by those members present, the Board of Supervisors hereby:

- a. Approved and authorized the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute a four (4) year Agreement with Netsmart Technologies, Inc. for the provision of implementation services of the Electronic Medical Record system for additional professional/technical consulting services for Fiscal Years (FYs) 2016-17 through FY 2019-20 in the amount of \$300,000, and software license subscriptions, maintenance/ support and professional services, and technical support in the amount of \$95,250 for FY 2016-17, \$668,596 for FY 2017-18, \$668,596 for FY 2018-19, and \$668,596 for FY 2019-20, for a total Agreement amount not to exceed \$2,401,038, retroactive to July 1, 2016 through June 30, 2020; and
- b. Accepted the non-standard risk terms regarding limitations on liability, limitations of warranty, indemnification, and insurance, as recommended by the Director of Health; and
- c. Approved and authorized the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to approve up to three (3) future amendments that do not exceed ten percent (10%) (\$240,104) of the original Agreement amount and do not significantly alter the scope of services.

**PASSED AND ADOPTED** on this 13th day of December 2016, by the following vote, to wit:

**AYES:** Supervisors Armenta, Phillips, Salinas, Parker and Potter

**NOES:** None

**ABSENT:** None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 79 for the meeting on December 13, 2016.

Dated: December 14, 2016  
File ID: A 16-376

Gail T. Borkowski, Clerk of the Board of Supervisors  
County of Monterey, State of California

By Denise Hancock  
Deputy

**AMENDMENT NO. 1  
TO AGREEMENT A-13376  
BETWEEN COUNTY OF MONTEREY AND  
NETSMART TECHNOLOGIES, INC.**

**THIS AMENDMENT NO. 1** is made to the AGREEMENT A-13376 by and between the **County of Monterey**, a political subdivision of the State of California (hereinafter referred to as "COUNTY") and **Netsmart Technologies, Inc.**, (hereinafter referred to as CONTRACTOR).

**WHEREAS**, the COUNTY entered into an Agreement A-13376 with Netsmart Technologies, Inc. in the amount of \$2,401,038 for the term of July 1, 2016 to June 30, 2020 for implementation of the Electronic Medical Record system and professional/technical consulting services; and

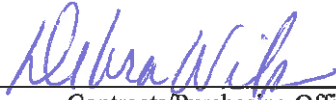
**WHEREAS**, the COUNTY and CONTRACTOR hereby request Amendment No. 1 to amend Agreement A-13376 with revised SCHEDULE A-1 CHARGES AND PAYMENT TERMS. This Amendment decreases the Fiscal Year (FY) 2016-17 amount by \$24,912.81, adds two-hundred and twenty-five (225) Avatar RADplus User License Maintenance, forty-five (45) users of Diagnosis Content on Demand, 225 users of Avatar Hosting with Disaster Recovery, 225 users of Plexus Cloud Hosting – Perceptive Disaster Recovery, and the purchase of one-hundred and thirty (130) new Avatar RADplus licenses for an increase in the amount of \$254,606.76 for Fiscal Year (FY) 2018-19 and an increase in the amount of \$180,728.11 for FY 2019-20, thereby decreasing the Professional/Technical Consulting Reserve from \$300,000 to \$129,682 for FY 2018-19 and FY 2019-20. Amendment No. 1 increases the total Agreement amount by \$240,104, for a total revised Agreement amount of \$2,641,142 for the term from July 1, 2016 to June 30, 2020.

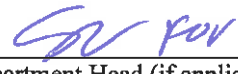
**NOW THEREFORE**, the COUNTY and CONTRACTOR hereby agree to amend AGREEMENT A-13376 as follows:

1. SCHEDULE A-1: CHARGES AND PAYMENT TERMS replaces SCHEDULE A – CHARGES AND PAYMENT TERMS. All references in the AGREEMENT to SCHEDULE A shall be construed to refer to SCHEDULE A-1.
2. Except as provided herein, all remaining terms, conditions and provisions of AGREEMENT A-13376 are unchanged and unaffected by this AMENDMENT NO. 1, and shall remain in full force and effect as set forth in the AGREEMENT.
3. This AMENDMENT NO. 1 shall be effective September 1, 2018.
4. A copy of this AMENDMENT NO. 1 shall be attached to the original AGREEMENT A-13376 executed by the COUNTY on December 13, 2016.

IN WITNESS WHEREOF, the COUNTY and CONTRACTOR execute this Amendment No. 1 to AGREEMENT A-13376 as follows:


**COUNTY OF MONTEREY**

By:   
Contracts/Purchasing Officer  
Date: 8/23/18

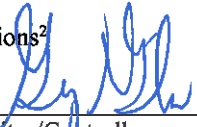
By:   
Department Head (if applicable)  
Date: 08/28/2018

By: \_\_\_\_\_  
Board of Supervisors (if applicable)  
Date: \_\_\_\_\_

Approved as to Form <sup>1</sup>

By:   
County Counsel  
Date: 8/21/18

Approved as to Fiscal Provisions<sup>2</sup>

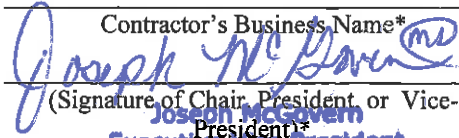
By:   
Auditor/Controller  
Date: 8/21/18

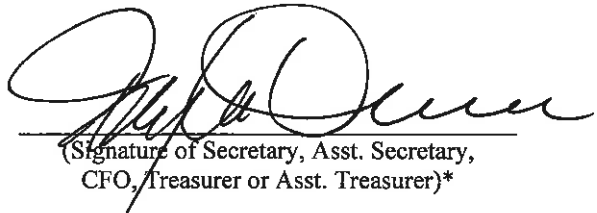
Approved as to Liability Provisions<sup>3</sup>

By: \_\_\_\_\_  
Risk Management  
Date: \_\_\_\_\_

**CONTRACTOR**

**NETSMART TECHNOLOGIES, INC.**

By:   
Contractor's Business Name\*  
(Signature of Chair, President, or Vice-President)  
**Joseph McDevem**  
**Executive Vice President**  
**Netsmart Technologies, Inc.**  
Name and Title  
Date: 8/9/18

By:   
(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)\*  
**Timothy Donovan Acting Secretary**  
Name and Title  
Date: 8-9-2018

County Board of Supervisors' Agreement Number: A-13376

\*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

Schedule A-1 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Licensed Software Maintenance and Support	Qty	7/1/16-6/30/17 Period Charges	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
Avatar RADplus Named User License Maintenance	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$150,359.24	Payable upon the first day of FY 17/18 (7/1/2017)
MyAvatar - CalPM Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
MyAvatar - Clinicians Workstation (CWS) Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
MyAvatar - Managed Services Organization (MSO) Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
Avatar E-Signature Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
Escrow Agreement - County as Beneficiary	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,311.27	Payable upon the first day of FY 17/18 (7/1/2017)
Avatar -Addiction Severity Index (ASI) Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$3,889.98	Payable upon the first day of FY 17/18 (7/1/2017)
Perceptive - Point of Service Scanning Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$4,645.18	Payable upon the first day of FY 17/18 (7/1/2017)
Avatar Web Services Suite Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$4,589.45	Payable upon the first day of FY 17/18 (7/1/2017)
<b>Subtotals:</b>		<b>\$0.00</b>		<b>\$185,543.21</b>	

Schedule A-1 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Licensed Subscription	Qty	7/1/16-6/30/17 Period Charges	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
CareConnect Monthly Subscription (Replaces part of "Meaningful Use - Annual Maintenance")	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$7,539.82	Payable upon the first day of FY 17/18 (7/1/2017)
Lab Results (Inbound)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$10,119.74	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect Immunization (Meaningful Use)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,897.45	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect Syndromic Surveillance (Meaningful Use)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,897.45	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect Base Fee	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,557.14	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect - FULL SUITE - Prescriber Subscription	10	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$12,955.37	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect - Non-Prescribing User Subscription	32	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,182.15	Payable upon the first day of FY 17/18 (7/1/2017)
myHealthPoint Portal	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$26,225.45	Payable upon the first day of FY 17/18 (7/1/2017)
Diagnosis Content Subscription Base Fee (ICD 10 / DSM V)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$10,171.80	Payable upon the first day of FY 17/18 (7/1/2017)
Diagnosis Content Subscription Additional Users	136	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$891.67	Payable upon the first day of FY 17/18 (7/1/2017)

Schedule A-1 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

myLearningPointe - LMS Premier	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$0.00	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect Referral Connector – The point-to-point exchange of clinical summaries using Direct Messaging of referral records in order to meet the electronic messaging core objective requirement of MU2	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$2,622.54	Payable upon the first day of FY 17/18 (7/1/2017)
Direct Mailbox	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$262.25	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect HIE Connector for CCD Transactions (unique capability to translate the files transmitted and received to match the formats required by both CONTRACTOR Care Records and the HIE operating systems.) OPTIONAL	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$2,622.54	Payable upon the first day of FY 17/18 (7/1/2017)
CarePathways Measures Reporting Previously: "Care Guidance/Clinical Quality Metrics - Benchmarking - per Prescriber (MU2)" and "Quality Measures and Clinical Decision Support 251 - 500 Users (Meaningful Use 1)"	21	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$8,851.09	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect - EPCS Subscription	15	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	1,573.53	Payable upon the first day of FY 17/18 (7/1/2017)
myLearningPointe - LMS Premier	650/550	\$19,500.00 \$16,500.00	650 Start Date is retroactive to 7/1/2016. 550 Start Date is 1/1/2017. Charges are payable upon executive & encumbrance of this agreement.	\$33,000.00	Change in recurring cost reflects reduction in subscription from 650 to 550. Payable upon the first day of FY 17/18 (7/1/2017)
Speech Recognition Powered by M*Modal Tier 2 (101 - 200 Concurrent Users)	1	\$8,500.00	Payable upon the start date of January 1, 2017	\$17,000.00	Payable upon the first day of FY 17/18 (7/1/2017)
Reaching Recovery Subscription for 2,500 Clients	2500	\$12,500.00	Payable upon the start date of January 1, 2017	\$25,000.00	Payable upon the first day of FY 17/18 (7/1/2017)
<b>Subtotals:</b>		<b>\$57,000.00</b>		<b>\$169,369.98</b>	

Amendment No. 1 to Agreement A-13376 between County of Monterey Health Department/ Behavioral Bureau and Netsmart Technologies, Inc. July 1, 2016 to June 30, 2020

Schedule A-1 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Hosting Services	Qty	7/1/16-6/30/17 Period Charges	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
Avatar Hosting with Disaster Recovery - Named User	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$285,201.75	Payable upon the first day of FY 17/18 (7/1/2017)
Plexus Cloud Hosting - Perceptive - Disaster Recovery - Named User	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$20,285.38	Payable upon the first day of FY 17/18 (7/1/2017)
Plexus Cloud Hosting - Avatar Scriptlink	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$8,195.45	Payable upon the first day of FY 17/18 (7/1/2017)
<b>Subtotals:</b>		<b>\$0.00</b>		<b>\$313,682.58</b>	

Professional Services	Qty	7/1/16-6/30/17 Period Charges (revised)	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
Reaching Recovery - Implementation	0 hours	\$0.00	Professional Services are to be "As Incurred" and Shall be Billed Monthly Based Upon Rendering of Services	\$0.00	N/A
Mental Health Center of Denver - one-time client training expense of \$4,000 plus T&L for onsite training at MHCD for 2 to 3 people.	0	\$0.00	This will be billed from MCHD upon Executive of Training	\$0.00	N/A
M*Modal Implementation	0 hours	\$0.00	Professional Services are to be "As Incurred" and Shall be Billed Monthly Based Upon Rendering of Services	\$0.00	N/A
<b>Subtotals:</b>		<b>\$0.00</b>		<b>\$0.00</b>	

Schedule A-1 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Hardware	Qty	7/1/16-6/30/17 Period Charges (revised)	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
Olympus RecMic - DR1200 Speaker Microphone	50	\$13,337.19	Charges are payable upon delivery of the units	\$0.00	N/A
<b>Subtotals:</b>		<b>\$13,337.19</b>		<b>\$0.00</b>	

The remaining of this page is left intentionally blank.



Schedule A-1 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

<b>Period of July 1, 2018 to June 30, 2020</b>							
Licensed Software Maintenance and Support	Revised Qty	Annual Amount	Monthly Amount	7/1/18-6/30/19 Period Charges (revised)	Payment Terms	7/1/19-6/30/20 Period Charges (revised)	Payment Terms
Avatar RADplus Named User License Maintenance	575	\$261.49	\$21.79	\$150,359.24	Payable upon the first day of FY 18/19 (7/1/2018)	\$209,195.46	Payable upon the first day of FY 18/19 (7/1/2019)
Avatar RADplus Named User License Maintenance	225	\$261.49	\$21.79	\$49,030.19	Payable upon the first day of FY 18/19 (9/1/2018)		
MyAvatar - CalPM Maintenance	1	\$5,187.02	\$432.25	\$5,187.02	Payable upon the first day of FY 18/19 (7/1/2018)	\$5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
MyAvatar - Clinicians Workstation (CWS) Maintenance	1	\$5,187.02	\$432.25	\$5,187.02	Payable upon the first day of FY 18/19 (7/1/2018)	\$5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
MyAvatar - Managed Services Organization (MSO) Maintenance	1	\$5,187.02	\$432.25	\$5,187.02	Payable upon the first day of FY 18/19 (7/1/2018)	\$5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
Avatar E-Signature Maintenance	1	\$5,187.02	\$432.25	\$5,187.02	Payable upon the first day of FY 18/19 (7/1/2018)	\$5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
Escrow Agreement - County as Beneficiary	1	\$1,311.27	\$109.27	\$1,311.27	Payable upon the first day of FY 18/19 (7/1/2018)	\$1,311.27	Payable upon the first day of FY 19/20 (7/1/2019)
Avatar -Addiction Severity Index (ASI) Maintenance	1	\$3,889.98	\$324.16	\$3,889.98	Payable upon the first day of FY 18/19 (7/1/2018)	\$3,889.98	Payable upon the first day of FY 19/20 (7/1/2019)
Perceptive - Point of Service Scanning Maintenance	1	\$4,645.18	\$387.10	\$4,645.18	Payable upon the first day of FY 18/19 (7/1/2018)	\$4,645.18	Payable upon the first day of FY 19/20 (7/1/2019)
Avatar Web Services Suite Maintenance	1	\$4,589.45	\$382.45	\$4,589.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$4,589.45	Payable upon the first day of FY 19/20 (7/1/2019)
<b>Subtotals:</b>				<b>\$334,573.39</b>		<b>\$244,379.43</b>	

Schedule A-1 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Licensed Subscription	Revised Qty	Annual Amount	Monthly Amount	7/1/18-6/30/19 Period Charges (revised)	Payment Terms	7/1/19-6/30/20 Period Charges (revised)	Payment Terms
CareConnect Monthly Subscription (Replaces part of "Meaningful Use - Annual Maintenance")	1	\$7,539.82	\$628.32	\$7,539.82	Payable upon the first day of FY 18/19 (7/1/2018)	\$7,539.82	Payable upon the first day of FY 19/20 (7/1/2019)
Lab Results (Inbound)	1	\$10,119.74	\$843.31	\$10,119.74	Payable upon the first day of FY 18/19 (7/1/2018)	\$10,119.74	Payable upon the first day of FY 19/20 (7/1/2019)
CareConnect Immunization (Meaningful Use)	1	\$1,897.45	\$158.12	\$1,897.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$1,897.45	Payable upon the first day of FY 19/20 (7/1/2019)
CareConnect Syndromic Surveillance (Meaningful Use)	1	\$1,897.45	\$158.12	\$1,897.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$1,897.45	Payable upon the first day of FY 19/20 (7/1/2019)
OrderConnect Base Fee	1	\$1,557.14	\$129.76	\$1,557.14	Payable upon the first day of FY 18/19 (7/1/2018)	\$1,557.14	Payable upon the first day of FY 19/20 (7/1/2019)
OrderConnect - FULL SUITE - Prescriber Subscription	10	\$1,295.54	\$107.96	\$12,955.37	Payable upon the first day of FY 18/19 (7/1/2018)	\$12,955.37	Payable upon the first day of FY 19/20 (7/1/2019)
OrderConnect - Non-Prescribing User Subscription	32	\$161.94	\$13.50	\$5,182.15	Payable upon the first day of FY 18/19 (7/1/2018)	\$5,182.15	Payable upon the first day of FY 19/20 (7/1/2019)
myHealthPoint Portal	1	\$26,225.45	\$2,185.45	\$26,225.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$26,225.45	Payable upon the first day of FY 19/20 (7/1/2019)
Diagnosis Content Subscription Base Fee (ICD 10 / DSM V)	1	\$10,171.80	\$847.65	\$10,171.80	Payable upon the first day of FY 18/19 (7/1/2018)	\$10,171.80	Payable upon the first day of FY 19/20 (7/1/2019)
Diagnosis Content on Demand Add-On (Sub) - includes access to DSM-5 Library for 45 users	1	\$2,353.45	\$196.12	\$1,961.21	Payable upon the first day of FY 18/19 (9/1/2018)	\$2,353.45	Payable upon the first day of FY 19/20 (7/1/2019)
Diagnosis Content Subscription Additional Users	136	\$6.56	\$0.55	\$891.67	Payable upon the first day of FY 18/19 (7/1/2018)	\$891.67	Payable upon the first day of FY 19/20 (7/1/2019)
CareConnect Referral Connector – The point-to-point exchange of clinical summaries using Direct Messaging of referral records in order to meet the electronic messaging core objective requirement of MU2	1	\$2,622.54	\$218.55	\$2,622.54	Payable upon the first day of FY 18/19 (7/1/2018)	\$2,622.54	Payable upon the first day of FY 19/20 (7/1/2019)
Direct Mailbox	1	\$262.25	\$21.85	\$262.25	Payable upon the first day of FY 18/19 (7/1/2018)	\$262.25	Payable upon the first day of FY 19/20 (7/1/2019)

**Schedule A-1 – Charges and Payment Terms for FY 2016-17 through FY 2019-20**

CareConnect HIE Connector for CCD Transactions (unique capability to translate the files transmitted and received to match the formats required by both CONTRACTOR Care Records and the HIE operating systems.) OPTIONAL	1	\$2,622.54	\$218.55	\$2,622.54	\$218.55	\$2,622.54	Payable upon the first day of FY 18/19 (7/1/2018)	\$2,622.54	Payable upon the first day of FY 19/20 (7/1/2019)
CarePathways Measures Reporting Previously: "Care Guidance/Clinical Quality Metrics - Benchmarking - per Prescriber (MU2)" and "Quality Measures and Clinical Decision Support 251 - 500 Users (Meaningful Use 1)"	21	\$421.48	\$35.12	\$8,851.09	\$35.12	\$8,851.09	Payable upon the first day of FY 18/19 (7/1/2018)	\$8,851.09	Payable upon the first day of FY 19/20 (7/1/2019)
OrderConnect - EPCS Subscription	15	\$104.90	\$8.74	\$1,573.53	\$8.74	\$1,573.53	Payable upon the first day of FY 18/19 (7/1/2018)	\$1,573.53	Payable upon the first day of FY 19/20 (7/1/2019)
myLearningPointe - LMS Premier	650	\$50.77	\$4.23	\$33,000.00	\$4.23	\$33,000.00	Payable upon the first day of FY 18/19 (7/1/2018)	\$33,000.00	Payable upon the first day of FY 19/20 (7/1/2019)
Speech Recognition Powered by M*Modal Tier 2 (101 - 200 Concurrent Users)	1	\$17,000.00	\$1,416.67	\$17,000.00	\$1,416.67	\$17,000.00	Payable upon the first day of FY 18/19 (7/1/2018)	\$17,000.00	Payable upon the first day of FY 19/20 (7/1/2019)
Reaching Recovery Subscription for 2,500 Clients	2,500	\$10.00	\$0.83	\$25,000.00	\$0.83	\$25,000.00	Payable upon the first day of FY 18/19 (7/1/2018)	\$25,000.00	Payable upon the first day of FY 19/20 (7/1/2019)
<b>Subtotals:</b>				<b>\$171,331.21</b>		<b>\$171,331.21</b>		<b>171,723.45</b>	

Hosting Services	Revised Qty	Annual Amount	Monthly Amount	7/1/18-6/30/19 Period Charges (revised)	Payment Terms	7/1/19-6/30/20 Period Charges (revised)	Payment Terms
Avatar Hosting with Disaster Recovery - Named User	575	\$496.00	\$41.33	\$285,201.75	Payable upon the first day of FY 18/19 (7/1/2018)	\$396,802.43	Payable upon the first day of FY 19/20 (7/1/2019)
Avatar Hosting with Disaster Recovery - Named User	225	\$496.00	\$41.33	\$93,000.57	Payable upon the first day of FY 18/19 (9/1/2018)		
Plexus Cloud Hosting - Perceptive - Disaster Recovery - Named User	575	\$35.28	\$2.94	\$20,285.38	Payable upon the first day of FY 18/19 (7/1/2018)	\$28,223.14	Payable upon the first day of FY 19/20 (7/1/2019)
Plexus Cloud Hosting - Perceptive - Disaster Recovery - Named User	225	\$35.28	\$2.94	\$6,614.80	Payable upon the first day of FY 18/19 (9/1/2018)		
Plexus Cloud Hosting - Avatar Sriptlink	1	\$8,195.45	\$682.95	\$8,195.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$8,195.45	Payable upon the first day of FY 19/20 (7/1/2019)
<b>Subtotals:</b>				<b>\$413,297.95</b>		<b>\$433,221.02</b>	

Amendment No. 1 to Agreement A-13376 between County of Monterey Health Department/ Behavioral Bureau and Netsmart Technologies, Inc. July 1, 2016 to June 30, 2020

Schedule A-1 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Software (New One-Time Purchase)	Qty	Amount	7/1/18-6/30/19 Period Charges	Payment Terms
Avatar RADplus (License)	130	\$800.00	\$104,000.00	Payable in FY 18/19 (eff: 9/1/2018)
<b>Subtotals:</b>			<b>\$104,000.00</b>	

Professional/Technical Consulting Reserve		FY 18/19 – FY 19/20: 7/1/2018 through 6/30/2020	
Description	Period Charges (revised)	Payment Terms	
Reserved Services: Professional Services, Consulting or Additional Licensing & Optional Services needed during the course of Agreement on an "as-needed" and "as-approved" basis	\$129,681.94	All services under this category shall be subject to the Terms of Schedule D attached and incorporated as part of this Agreement	
<b>Subtotal:</b>	<b>\$129,681.94</b>		

Schedule A-1 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Summary	FY 16/17	FY 17/18	FY 18/19	FY 19/20	Total Agreement Amount
Software Maintenance/Support - Recurring	\$0.00	\$185,543.21	\$234,573.39	\$244,379.43	\$664,496.03
Software License Subscription - Recurring	\$57,000.00	\$169,370.00	\$171,331.21	\$171,723.45	\$569,424.66
Hosting Services - Recurring	\$0.00	\$313,682.58	\$413,297.95	\$433,221.02	\$1,160,201.56
Approved Professional Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Hardware	\$13,337.19	\$0.00	\$0.00	\$0.00	\$13,337.19
Software One-Time Purchase	\$0.00	\$0.00	\$104,000.00	\$0.00	\$104,000.00
<b>TOTAL MAXIMUM CONTRACT LIABILITY</b>	<b>\$70,337.19</b>	<b>\$668,595.79</b>	<b>\$923,202.55</b>	<b>\$849,323.91</b>	<b>\$2,511,459.44</b>
		Professional/Technical Consulting Reserve			\$129,681.94
		Maximum County Obligation			\$2,641,141.38

\*Upon a formal written request by the COUNTY for additional licenses, maintenance, subscriptions, and professional services within the scope of work of this AGREEMENT, CONTRACTOR shall provide a project task list, which will identify the cost and services to be performed before completing the work and/or submitting any invoices.