



Monterey County

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File Number: A 22-293

Agenda Date: 6/21/2022

Version: 1

Status: Agenda Ready

In Control: Board of Supervisors

File Type: BoS Agreement

- a. Approve and authorize the Director or Assistant Director of the Department of Social Services to sign Amendment #3 to the agreement with Bay Area Community Services (BACS) to operate the Salinas Housing Advancement, Resource and Education (SHARE) Center, extending the term through June 30, 2023 and adding \$1,804,305 for a total contract amount of \$3,259,643; and
- b. Authorize the Director or Assistant Director of the Department of Social Services to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$325,964) of the contract amount, and do not significantly change the scope of work.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Director or Assistant Director of the Department of Social Services to sign Amendment #3 to the agreement with Bay Area Community Services (BACS) to operate the Salinas Housing Advancement, Resource and Education (SHARE) Center, extending the term through June 30, 2023 and adding \$1,804,305 for a total contract amount of \$3,259,643; and
- b. Authorize the Director or Assistant Director of the Department of Social Services to sign up to three (3) amendments to this agreement where the total amendments do not exceed 10% (\$325,964) of the contract amount, and do not significantly change the scope of work.

SUMMARY/DISCUSSION:

This amendment allows for the continued operation of the regional emergency shelter and housing navigation center for families and individuals experiencing homelessness.

The Salinas Housing Advancement, Resource & Education (SHARE) Center, located at Laurel Drive, Salinas opened in May 28 of 2021. The Center serves approximately 100 City and County residents experiencing homelessness and provides services in a housing navigation center model, including emergency shelter and wraparound services with a Housing First approach. As of May 25, 2022, there is 179 men, 166 women, and 200 families that reside on a waitlist for the Center. Data detailing service activities, occupancy, and outcomes is captured daily through the Homeless Management Information System (HMIS). The goal for SHARE Center residents is for them to exit into permanent housing.

OTHER AGENCY INVOLVEMENT:

The County continues to work collaboratively with the City of Salinas per the existing Memorandum of Understanding and their separate operational agreement with Bay Area Community Services. Public Works, Facilities, and Parks worked collaboratively with Social Services on the occupancy terms of the Agreement. The Auditor Controller and Purchasing have reviewed and approved this agreement. County Counsel has approved the agreement as to form.

FINANCING:

This amendment is funded through Homeless Housing, Assistance and Prevention program Round 3 (\$1,230,115) allocations and PLHA funding (FY 22 - \$324,190, FY 23 \$250,000). Sufficient appropriations and estimated revenues in Social Services Community Programs, Fund 001, SOC004 are included in the FY 2021-22 Adopted Budget and the FY 2022-23 Recommended Budget.

This venture is a partnership with the City of Salinas where both parties will use multiple funding streams to support the operational agreement. Both the City and County will have separate agreements with BACS and will share in the costs using various local and regional funding streams.

The total cost for the City and County partnership SHARE Center operations for July 2022 through June 30, 2023 is estimated at \$3.3 million. Funding sources from the City of Salinas include State and Federal Emergency Solutions Grant funds, City of Salinas Measure G city tax funds and City General Funds.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement correlates to the Public Safety, Health & Human Services, and Administration Strategic Initiatives adopted by the Board of Supervisors by promoting access to safe shelter and housing navigation services to reduce risk for physical and mental health issues and other chronic illness to individuals experiencing homelessness and allows the County to work collaboratively with the City of Salinas in this shared operation.

Mark a check to the related Board of Supervisors Strategic Initiatives:

☐ Economic Development
☒ Administration
☒ Health & Human Services
☐ Infrastructure
☒ Public Safety

Prepared by: Lauren Suwansupa, CAM, x8492

Becky Cronin For Lori A. Medina

Approved by: Lori A. Medina, Director, x4430

Attachments: Original Agreement
Amendment #1
Amendment #2
Proposed Amendment #3

The proposed Agreement is on file with the Clerk of the Board as an attachment to this Board Report.