



Monterey County Board of Supervisors

Board Order

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1st Floor
Salinas, CA 93901
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A motion was made by Supervisor Luis A. Alejo, seconded by Supervisor John M. Phillips to:

Agreement No.: A-13376, Amendment No. 5

Approve and authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to execute a no extension Amendment No. 5 to the Netsmart Technologies, Inc. Agreement A- 13376 for implementation of the Electronic Health Records system for Professional and Technical Consulting Services to Monterey County Health Department to increase funds in the amount of \$8,684.98 for Fiscal Year 2019-20 and decrease the Professional/Technical Consulting reserve fund in the amount of \$8,684.98, with no change to the total Agreement amount not to exceed \$2,991,200 for July 1, 2016 through June 30, 2020.

PASSED AND ADOPTED on this 9th day of June 2020, by the following vote, to wit:

AYES: Supervisors Alejo, Phillips, Lopez, Parker and Adams

NOES: None

ABSENT: None

(Government Code 54953)

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting June 9, 2020.

Dated: June 9, 2020
File ID: A 20-143
Agenda Item No.: 31

Valerie Ralph, Clerk of the Board of Supervisors
County of Monterey, State of California

A handwritten signature in cursive script that reads "Joel Pablo".

Joel G. Pablo, Deputy

**AMENDMENT NO. 5
TO AGREEMENT A-13376
BETWEEN COUNTY OF MONTEREY AND
NETSMART TECHNOLOGIES, INC.**

THIS AMENDMENT NO. 5 to AGREEMENT A-13376 is made by and between the County of Monterey, a political subdivision of the State of California (hereinafter referred to as "COUNTY") and Netsmart Technologies, Inc. (hereinafter referred to as "CONTRACTOR").

WHEREAS, the COUNTY entered into AGREEMENT A-13376 with CONTRACTOR in the amount of \$2,401,038 for the term of July 1, 2016 to June 30, 2020 for implementation of the Electronic Medical Record system and Professional/Technical Consulting Services; and

WHEREAS, the COUNTY entered into AMENDMENT NO. 1 with CONTRACTOR to revise SCHEDULE A-1 CHARGES AND PAYMENT TERMS for an increased amount of \$240,104 and for a total revised AGREEMENT amount of \$2,641,142 for the term from July 1, 2016 to June 30, 2020; and

WHEREAS, the COUNTY entered into AMENDMENT NO. 2 with CONTRACTOR to revise SCHEDULE A-2 CHARGES AND PAYMENT TERMS for an increased amount of \$49,697, and modified Section E. Professional/Technical Consulting Reserve to add \$120,621 for a total reserve in the amount of \$250,303 for Fiscal Year (FY) 2018-19 and FY 2019-20 and for an AGREEMENT increase in the amount of \$170,318 for a total revised AGREEMENT amount of \$2,811,460 for the term from July 1, 2016 to June 30, 2020; and

WHEREAS, the COUNTY entered into AMENDMENT NO. 3 with CONTRACTOR to revise SCHEDULE A-3 CHARGES AND PAYMENT TERMS for an increased amount of \$179,740 for FY 2018-19 and FY 2019-20, and modified Section E. Professional/Technical Consulting Reserve to the amount of \$200,000.61 for a total revised AGREEMENT amount of \$2,991,200 for the term from July 1, 2016 to June 30, 2020; and

WHEREAS, the COUNTY entered into AMENDMENT NO. 4 with CONTRACTOR to revise SCHEDULE A-4 CHARGES AND PAYMENT TERMS for a total decreased amount of \$175,148.01 for FY 2018-19 and modified Section E. Professional/Technical Consulting Reserve to the amount of \$375,148.62 for a total revised AGREEMENT amount of \$2,991,200 for the term from July 1, 2016 to June 30, 2020; and

WHEREAS, the COUNTY and CONTRACTOR hereby wish to further amend AGREEMENT A-13376 to revise SCHEDULE A-4 CHARGES AND PAYMENT TERMS to increase Section B: Licensed Subscription in the amount of \$7,714.98 and Section D: Software – One-Time Purchase in the amount of \$970 for a total increased amount of \$8,684.98 for FY 2019-20 and decrease the Professional/Technical Consulting Reserve in the same amount of \$8,684.98 for a total revised Professional/Technical Consulting Reserve in the amount of \$366,463.64 for a total revised AGREEMENT amount not to exceed \$2,991,200 for the term from July 1, 2016 to June 30, 2020; and

NOW THEREFORE, COUNTY and CONTRACTOR hereby agree to amend AGREEMENT A-13376 in the following manner:

1. **SCHEDULE A-5 – CHARGES AND PAYMENT TERMS replaces SCHEDULE A-4 – CHARGES AND PAYMENT TERMS. All references in the AGREEMENT to SCHEDULE A-4 shall be construed to refer to SCHEDULE A-5.**
2. **Except as provided herein, all remaining terms, conditions and provisions of the AGREEMENT are unchanged and unaffected by this AMENDMENT and shall continue in full force and effect as set forth in the AGREEMENT.**
3. **This AMENDMENT NO. 5 shall be effective April 2, 2020.**
4. **A copy of this AMENDMENT NO. 5 shall be attached to AMENDMENT NO. 4, AMENDMENT NO. 3, AMENDMENT NO. 2, AMENDMENT NO. 1, and to the original AGREEMENT A-13376 executed by the COUNTY on December 16, 2016.**

(The remainder of this page is intentionally left blank.)

IN WITNESS WHEREOF, COUNTY and CONTRACTOR have executed this AMENDMENT NO. 5 to AGREEMENT A-13376 as of the day and year written below.

COUNTY OF MONTEREY

By: _____
Contracts/Purchasing Officer

Date: _____

By: _____
DocuSigned by:
Robert J. [Signature]
C7A30BA59CAB423
Department Head (if applicable)

Date: 6/15/2020 | 11:16 AM PDT

By: _____
Board of Supervisors (if applicable)

Date: _____

Approved as to Form ¹

By: _____
John Pae
County Counsel

Date: 5/6/2020

Approved as to Fiscal Provisions

By: _____
DocuSigned by:
Burcu Mousa
811C33356389474...
Auditor/Controller

Date: 5/8/2020 | 1:30 PM PDT

Approved as to Liability Provisions³

By: _____
Risk Management

Date: _____

CONTRACTOR

NETSMART TECHNOLOGIES, INC.

Netsmart Technologies, Inc.

By: _____
Contractor's Business Name*
Joe McGovern
(Signature of Chairman, President, or Vice-

President)*
Joe McGovern Executive Vice President

Date: _____
Name and Title
5/6/2020

By: _____
Jennifer Utting
(Signature of Secretary, Asst. Secretary,
CFO, Treasurer or Asst. Treasurer)*

Jennifer Utting, Secretary

Date: 5/6/2020
Name and Title

County Board of Supervisors' Agreement Number: A-13376

***INSTRUCTIONS:** If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

Schedule A-5 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Licensed Software Maintenance and Support	Qty	7/1/16-6/30/17 Period Charges	Payment Terms Charges for this Period are covered under Agreement No.: A-12829	7/1/17-6/30/18 Period Charges	Payment Terms
Avatar RADplus Named User License Maintenance	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$150,359.24	Payable upon the first day of FY 17/18 (7/1/2017)
MyAvatar - CalPM Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
MyAvatar - Clinicians Workstation (CWS) Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
MyAvatar - Managed Services Organization (MSO) Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
Avatar E-Signature Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,187.02	Payable upon the first day of FY 17/18 (7/1/2017)
Escrow Agreement - County as Beneficiary	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,311.27	Payable upon the first day of FY 17/18 (7/1/2017)
Avatar -Addiction Severity Index (ASI) Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$3,889.98	Payable upon the first day of FY 17/18 (7/1/2017)
Perceptive - Point of Service Scanning Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$4,645.18	Payable upon the first day of FY 17/18 (7/1/2017)
Avatar Web Services Suite Maintenance	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$4,589.45	Payable upon the first day of FY 17/18 (7/1/2017)
Subtotals:		\$0.00		\$185,543.21	

Amendment No. 5 to Agreement A-13376 between County of Monterey Health Department
Behavioral Health Bureau and Netsmart Technologies, Inc.
July 1, 2016 to June 30, 2020

Schedule A-5 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Licensed Subscription	Qty	7/1/16-6/30/17 Period Charges	Payment Terms Charges for this Period are covered under Agreement No.: A-12829	7/1/17-6/30/18 Period Charges	Payment Terms
CareConnect Monthly Subscription (Replaces part of "Meaningful Use - Annual Maintenance")	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$7,539.82	Payable upon the first day of FY 17/18 (7/1/2017)
Lab Results (Inbound)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$10,119.74	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect Immunization (Meaningful Use)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,897.45	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect Syndromic Surveillance (Meaningful Use)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,897.45	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect Base Fee	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$1,537.14	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect - FULL SUITE - Prescriber Subscription	10	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$12,955.37	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect - Non-Prescribing User Subscription	32	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$5,182.15	Payable upon the first day of FY 17/18 (7/1/2017)
myHealthPoint Portal	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$26,225.45	Payable upon the first day of FY 17/18 (7/1/2017)
Diagnosis Content Subscription Base Fee (ICD 10 / DSM V)	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$10,171.80	Payable upon the first day of FY 17/18 (7/1/2017)
Diagnosis Content Subscription Additional Users	136	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$891.67	Payable upon the first day of FY 17/18 (7/1/2017)

Schedule A-5 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

myLearningPointe - LMS Premier	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$0.00	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect Referral Connector – The point-to-point exchange of clinical summaries using Direct Messaging of referral records in order to meet the electronic messaging core objective requirement of MU2	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$2,622.54	Payable upon the first day of FY 17/18 (7/1/2017)
Direct Mailbox	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$262.25	Payable upon the first day of FY 17/18 (7/1/2017)
CareConnect HIB Connector for CCD Transactions (unique capability to translate the files transmitted and received to match the formats required by both CONTRACTOR Care Records and the HIE operating systems.) OPTIONAL	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$2,622.54	Payable upon the first day of FY 17/18 (7/1/2017)
CarePathways Measures Reporting Previously: "Care Guidance/Clinical Quality Metrics - Benchmarking - per Prescriber (MU2)" and "Quality Measures and Clinical Decision Support 251 - 500 Users (Meaningful Use 1)"	21	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$8,851.09	Payable upon the first day of FY 17/18 (7/1/2017)
OrderConnect - EPCS Subscription	15	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	1,573.53	Payable upon the first day of FY 17/18 (7/1/2017)
myLearningPointe - LMS Premier	650/550	\$19,500.00 \$16,500.00	650 Start Date is retroactive to 7/1/2016. 550 Start Date is 1/1/2017. Charges are payable upon execution & encumbrance of this agreement.	\$33,000.00	Change in recurring cost reflects reduction in subscription from 650 to 550. Payable upon the first day of FY 17/18 (7/1/2017)
Speech Recognition Powered by M*Modal Tier 2 (101 - 200 Concurrent Users)	1	\$8,500.00	Payable upon the start date of January 1, 2017	\$17,000.00	Payable upon the first day of FY 17/18 (7/1/2017)
Reaching Recovery Subscription for 2,500 Clients	2500	\$12,500.00	Payable upon the start date of January 1, 2017	\$25,000.00	Payable upon the first day of FY 17/18 (7/1/2017)
Subtotals:		\$57,000.00		\$169,369.98	

Amendment No. 5 to Agreement A-13376 between County of Monterey Health Department Behavioral Health Bureau and Netsmart Technologies, Inc.
July 1, 2016 to June 30, 2020

Schedule A-5 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Hosting Services	Qty	7/1/16-6/30/17 Period Charges	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
Avatar Hosting with Disaster Recovery - Named User	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$285,201.75	Payable upon the first day of FY 17/18 (7/1/2017)
Plexus Cloud Hosting - Perceptive - Disaster Recovery - Named User	575	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$20,285.38	Payable upon the first day of FY 17/18 (7/1/2017)
Plexus Cloud Hosting - Avatar Scriptlink	1	\$0.00	Charges for this Period are covered under Agreement No.: A-12829	\$8,195.45	Payable upon the first day of FY 17/18 (7/1/2017)
Subtotals:		\$0.00		\$313,682.58	
Professional Services	Qty	7/1/16-6/30/17 Period Charges (revised)	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
Reaching Recovery - Implementation	0 hours	\$0.00	Professional Services are to be "As Incurred" and Shall be Billed Monthly Based Upon Rendering of Services	\$0.00	N/A
Mental Health Center of Denver - one-time client training expense of \$4,000 plus T&L for onsite training at MCHCD for 2 to 3 people.	0	\$0.00	This will be billed from MCHCD upon Executive of Training Services	\$0.00	N/A
M*Modal Implementation	0 hours	\$0.00	Professional Services are to be "As Incurred" and Shall be Billed Monthly Based Upon Rendering of Services	\$0.00	N/A
Subtotals:		\$0.00		\$0.00	
Hardware	Qty	7/1/16-6/30/17 Period Charges (revised)	Payment Terms	7/1/17-6/30/18 Period Charges	Payment Terms
Olympus RecMic - DR1200 Speaker Microphone	50	\$13,337.19	Charges are payable upon delivery of the units	\$0.00	N/A
Subtotals:		\$13,337.19		\$0.00	

Amendment No. 5 to Agreement A-13376 between County of Monterey Health Department
Behavioral Health Bureau and NetSmart Technologies, Inc.
July 1, 2016 to June 30, 2020

Schedule A-5 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

Period of July 1, 2018 to June 30, 2020							Payment Terms
A.	Licensed Software Maintenance and Support	Qty	Annual Amount	Monthly Amount	7/1/18-6/30/19 Period Charges	7/1/19-6/30/20 Period Charges w/CPI	
1	Avatar RADplus Named User License Maintenance	575	\$ 261.49	\$ 21.79	\$ 150,359.24	\$ 209,195.46	Payable upon the first day of FY 18/19 (7/1/2019)
2	Avatar RADplus Named User License Maintenance	225	\$ 261.49	\$ 21.79	\$ 49,030.19	included above	included above
3	Avatar RADplus Named User License Maintenance	50	\$ 168.00	\$ 14.00	\$ 2,100.00	\$ 8,400.00	Payable upon the first day of FY 18/19 (7/1/2019)
4	MyAvatar - CalPM Maintenance	1	\$ 5,187.02	\$ 432.25	\$ 5,187.02	\$ 5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
5	MyAvatar - Clinicians Workstation (CWS) Maintenance	1	\$ 5,187.02	\$ 432.25	\$ 5,187.02	\$ 5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
6	MyAvatar - Managed Services Organization (MSO) Maintenance	1	\$ 5,187.02	\$ 432.25	\$ 5,187.02	\$ 5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
7	Avatar E-Signature Maintenance	1	\$ 5,187.02	\$ 432.25	\$ 5,187.02	\$ 5,187.02	Payable upon the first day of FY 19/20 (7/1/2019)
8	Eserow Agreement - County as Beneficiary	1	\$ 1,311.27	\$ 109.27	\$ 1,311.27	\$ 1,311.27	Payable upon the first day of FY 19/20 (7/1/2019)
9	Avatar -Addiction Severity Index (ASI) Maintenance	1	\$ 3,889.98	\$ 324.16	\$ 3,889.98	\$ 3,889.98	Payable upon the first day of FY 19/20 (7/1/2019)
10	Perceptive - Point of Service Scanning Maintenance	1	\$ 4,645.18	\$ 387.10	\$ 4,645.18	\$ 4,645.18	Payable upon the first day of FY 19/20 (7/1/2019)
11	Avatar Web Services Suite Maintenance	1	\$ 4,589.45	\$ 382.45	\$ 4,589.45	\$ 4,589.45	Payable upon the first day of FY 19/20 (7/1/2019)
12	Avatar Data Warehouse Middleware Maintenance	1	\$ 7,350.00	\$ 612.50	\$ 3,675.00	\$ 7,350.00	Payable upon the first day of FY 19/20 (7/1/2019)
Subtotals:					\$ 234,573.39	\$ 260,129.43	

Schedule A-5 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

B.	Licensed Subscription	Qty	Annual Amount	Monthly Amount	7/1/18- 6/30/19 Period Charges	Payment Terms	7/1/19-6/30/20 Period Charges w/CPI	Payment Terms
13	CareConnect Monthly Subscription (Replaces part of "Meaningful Use - Annual Maintenance")	1	\$ 7,539.82	\$ 628.32	\$ 7,539.82	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 7,539.82	Payable upon the first day of FY 19/20 (7/1/2019)
14	Lab Results (Inbound)	1	\$10,119.74	\$ 843.31	\$ 10,119.74	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 10,119.74	Payable upon the first day of FY 19/20 (7/1/2019)
15	CareConnect Immunization (Meaningful Use)	1	\$ 1,897.45	\$ 158.12	\$ 1,897.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 1,897.45	Payable upon the first day of FY 19/20 (7/1/2019)
16	CareConnect Syndromic Surveillance (Meaningful Use)	1	\$ 1,897.45	\$ 158.12	\$ 1,897.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 1,897.45	Payable upon the first day of FY 19/20 (7/1/2019)
17	OrderConnect Base Fee	1	\$ 1,557.14	\$ 129.76	\$ 1,557.14	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 1,557.14	Payable upon the first day of FY 19/20 (7/1/2019)
18	OrderConnect - FULL SUITE - Prescriber Subscription	27	\$ 1,248.00	\$ 104.00	\$ 33,696.00	Payable in FY 18/19 (as of 7/1/2018)	\$ 36,820.53	Payable upon the first day of FY 19/20 (7/1/2019)
19	OrderConnect - FULL SUITE - Prescriber Subscription	18	\$1,248.00	\$ 104.00	N/A	N/A	\$ 5,616.00	Eff: 4/2/2020; Payable by 5/31/2020
20	OrderConnect - Non-Prescribing User Subscription	33	\$ 156.00	\$ 13.00	\$ 5,148.00	Payable in FY 18/19 (as of 7/1/2018)	\$ 5,625.36	Payable upon the first day of FY 19/20 (7/1/2019)
21	OrderConnect - Non-Prescribing User Subscription	17	\$ 156.00	\$ 13.00	N/A	N/A	\$ 663.00	Eff: 4/2/2020; Payable by 5/31/2020
22	myHealthPoint Portal	1	\$26,225.45	\$ 2,185.45	\$ 26,225.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 28,657.26	Payable upon the first day of FY 19/20 (7/1/2019)
23	Diagnosis Content Subscription Base Fee (ICD 10 / DSM V)	1	\$10,171.80	\$ 847.65	\$ 10,171.80	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 11,115.00	Payable upon the first day of FY 19/20 (7/1/2019)
24	Diagnosis Content on Demand Add-On (Sub) - includes access to DSM-5 Library for 45 users	1	\$ 2,353.45	\$ 196.12	\$ 1,961.21	Payable upon the first day of FY 18/19 (9/1/2018)	\$ 2,353.45	Payable upon the first day of FY 19/20 (7/1/2019)
25	Diagnosis Content on Demand Add-On (Sub) - includes access to DSM-5 Library for 10 users	1	\$ 336.00	\$ 28.00	\$ 84.00	Not included in subtotal; paid from Reserve Fund in FY2018-19	\$ 336.00	Payable upon the first day of FY 19/20 (7/1/2019)
26	Diagnosis Content Subscription Additional Users	136	\$ 6.56	\$ 0.55	\$ 891.67	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 974.35	Payable upon the first day of FY 19/20 (7/1/2019)
27	Diagnosis Content Subscription (Sub)	1	\$ 244.92	\$ 20.41	N/A	N/A	\$ 61.23	Eff: 4/2/2020; Payable by 5/31/2020

Schedule A-5 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

B.	Licensed Subscription (continued)	Qty	Annual Amount	Monthly Amount	7/1/18-6/30/19 Period Charges	Payment Terms	7/1/19-6/30/20 Period Charges w/CPI	Payment Terms
28	CareConnect Referral Connector – The point-to-point exchange of clinical summaries using Direct Messaging of referral records in order to meet the electronic messaging core objective requirement of MU2	1	\$ 2,622.54	\$ 218.55	\$ 2,622.54	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 2,865.73	Payable upon the first day of FY 19/20 (7/1/2019)
29	Direct Mailbox	1	\$ 262.25	\$ 21.85	\$ 262.25	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 286.57	Payable upon the first day of FY 19/20 (7/1/2019)
30	CareConnect HIE Connector for CCD Transactions (unique capability to translate the files transmitted and received to match the formats required by both CONTRACTOR Care Records and the HIE operating systems.) OPTIONAL	1	\$ 2,622.54	\$ 218.55	\$ 2,622.54	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 2,865.73	Payable upon the first day of FY 19/20 (7/1/2019)
31	CarePathways Measures Reporting Previously: "Care Guidance/Clinical Quality Metrics - Benchmarking - per Prescriber (MU2)" and "Quality Measures and Clinical Decision Support 251 - 500 Users (Meaningful Use 1)"	21	\$ 421.48	\$ 35.12	\$ 8,851.09	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 9,671.83	Payable upon the first day of FY 19/20 (7/1/2019)
32	OrderConnect - EPCS Subscription	20	\$ 96.00	\$ 8.00	\$ 1,920.00	Payable in FY 18/19 (as of 7/1/2018)	\$ 2,098.04	Payable upon the first day of FY 19/20 (7/1/2019)
33	OrderConnect - EPCS Subscription	25	\$ 219.96	\$ 18.33	N/A	N/A	\$ 1,374.75	Eff: 4/2/2020; Payable by 5/31/2020
34	myLearningPointe - LMS Premier	650	\$ 50.77	\$ 4.23	\$ 33,000.00	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 33,000.00	Payable upon the first day of FY 19/20 (7/1/2019)
35	Speech Recognition Powered by M*Modal Tier 2 (101 - 200 Concurrent Users)	1	\$17,000.00	\$ 1,416.67	\$ 17,000.00	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 17,000.00	Payable upon the first day of FY 19/20 (7/1/2019)
36	Reaching Recovery Subscription for 2,500 Clients	2,500	\$ 10.00	\$ 0.83	\$ 25,000.00	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 25,000.00	Payable upon the first day of FY 19/20 (7/1/2019)
	Subtotals:				\$192,384.16		\$ 209,396.41	

Schedule A-5 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

C.	Hosting Services	Qty	Annual Amount	Monthly Amount	7/1/18-6/30/19 Period Charges	Payment Terms	7/1/19-6/30/20 Period Charges w/CPI	Payment Terms
37	Avatar Hosting with Disaster Recovery - Named User	575	\$ 496.00	\$ 41.33	\$ 285,201.75	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 396,802.43	Payable upon the first day of FY 19/20 (7/1/2019)
38	Avatar Hosting with Disaster Recovery - Named User	225	\$ 496.00	\$ 41.33	\$ 93,000.57	Payable upon the first day of FY 18/19 (9/1/2018)		
39	Avatar Hosting with Disaster Recovery - Named User	50	\$ 480.00	\$ 40.00	\$ 6,000.00	Not included in subtotal; paid from Reserve Fund in FY2018-19	\$ 24,000.00	Payable upon the first day of FY 19/20 (7/1/2019)
40	Plexus Cloud Hosting - Perceptive - Disaster Recovery - Named User	575	\$ 35.28	\$ 2.94	\$ 20,285.38	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 28,223.14	Payable upon the first day of FY 19/20 (7/1/2019)
41	Plexus Cloud Hosting - Perceptive - Disaster Recovery - Named User	225	\$ 35.28	\$ 2.94	\$ 6,614.80	Payable upon the first day of FY 18/19 (9/1/2018)		
42	Plexus Cloud Hosting - Perceptive - Disaster Recovery - Named User	50	\$ 57.12	\$ 4.76	\$ 714.00	Not included in subtotal; paid from Reserve Fund in FY2018-19	\$ 2,856.00	Payable upon the first day of FY 19/20 (7/1/2019)
43	Avatar Data Warehouse Hosting	1	\$ 9,600.00	\$ 800.00	\$ 4,800.00	Not included in subtotal; paid from Reserve Fund in FY2018-19	\$ 9,600.00	Payable upon the first day of FY 19/20 (7/1/2019)
44	Plexus Cloud Hosting - Avatar Scriptlink	1	\$ 8,195.45	\$ 682.95	\$ 8,195.45	Payable upon the first day of FY 18/19 (7/1/2018)	\$ 8,195.45	Payable upon the first day of FY 19/20 (7/1/2019)
	Subtotals:				\$413,297.95		\$ 469,877.02	

D.	Software (New One-Time Purchase)	Qty	Purchase Amount	7/1/18-6/30/20 Period Charges	Payment Terms
45	Avatar RADplus (License)	130	\$ 800.00	\$104,000.00	Payable in FY 18/19 (eff: 9/1/2018)
46	Avatar Data Warehouse License Setup	1	\$39,750.00	\$39,750.00	Not included in subtotal; paid from Reserve Fund in FY2018-19
47	Avatar RADplus (License)	50	\$ 800.00	\$40,000.00	Not included in subtotal; paid from Reserve Fund in FY2018-19
48	ePCS Soft/Hard Token	5	\$ 75.00	\$ 375.00	Payable in FY 18/19 (eff: 12/11/2018)
49	OrderConnect EPCS Hard Token Setup	19 1	\$ 50.00 \$ 20.00	\$ 970.00	Payable in FY 19-20 (eff: 4/2/2020)
50	Connection To Assessment Engine One-time costs	1	\$ 1,000.00	\$ 1,000.00	Payable in FY 18/19 (eff: 12/11/2018)
	Subtotals:			\$106,345.00	

Schedule A-5 – Charges and Payment Terms for FY 2016-17 through FY 2019-20

E. Professional/Technical Consulting Reserve		FY 19/20: 7/1/2018 Through 6/30/2020	
Description	Period Charges	Payment Terms	
51 Reserved Services: Professional Services, Consulting or Additional Licensing & Optional Services needed during the course of Agreement on an "as-needed" and "as-approved" basis	\$366,463.64	All services under this category shall be subject to the Terms of Schedule D attached and incorporated as part of this Agreement	
Subtotal:		\$366,463.64	

Summary	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	Total Agreement Amount
Software Maintenance/Support - Recurring	\$0.00	\$185,543.21	\$234,573.39	\$260,129.43	\$680,246.03
Software License Subscription - Recurring	\$57,000.00	\$169,370.00	\$192,384.16	\$209,396.41	\$628,150.57
Hosting Services - Recurring	\$0.00	\$313,682.58	\$413,297.95	\$469,677.02	\$1,196,657.55
Approved Professional Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Hardware	\$13,337.19	\$0.00	\$0.00	\$0.00	\$13,337.19
Software One-Time Purchase	\$0.00	\$0.00	\$105,375.00	\$970.00	\$106,345.00
Professional/Technical Consulting	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL MAXIMUM CONTRACT LIABILITY	\$70,337.19	\$668,595.79	\$945,630.50	\$940,172.86	\$2,624,736.34
Professional/Technical Consulting Reserve Total					\$366,463.64
Maximum County Obligation Amendment No. 5					\$2,991,200.00

*Upon a formal written request by the COUNTY for additional licenses, maintenance, subscriptions, and professional services within the scope of work of this AGREEMENT, CONTRACTOR shall provide a project task list, which will identify the cost and services to be performed before completing the work and/or submitting any invoices.