



March 30, 2023

County of Monterey

Attn: Sandra Shaffer, Management Analyst III
Information Technology Department
1590 Moffett Street
Salinas, CA 93905

Dear Ms. Shaffer,

We are pleased you are considering a Mitel solution or your communications needs. D & S Communications, Inc. is a Mitel Gold Partner and is authorized to act as a reseller under the Sourcewell Contract (no. 022719-MBS) held by Mitel. With experience in designing, installing and maintaining systems to meet the exacting requirements of their individual customers, we would not hesitate to recommend D & S Communications, Inc. .

Mitel selectively chooses the dealers who represent our complete portfolio of Mitel branded Unified Communications solutions, including IP-enabled communications platforms and applications. Mitel authorized partners must meet strict qualifications, including factory-approved training for proficient installation and maintenance of Mitel systems. D & S Communications, Inc. has staff who are certified and trained on the installation, service and project management on our industry-leading products and services. They have also committed to stocking an appropriate level of spare equipment to ensure you have the parts you need to maintain your system, if and when you need them.

Throughout Mitel's history, we have successfully transformed advanced technologies into products and services that provide customers with innovative solutions.

Thank you for your interest in Mitel. If you have any questions please do not hesitate to contact me directly at (602) 629-8811.

Sincerely,

DocuSigned by:

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Murray Van Dyke
Contract Program Manager