



County of Monterey

Item No.16

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 23-170

May 23, 2023

Introduced: 5/4/2023

Current Status: Natividad Medical Center
- Consent

Version: 1

Matter Type: BoS Agreement

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 3 to the agreement (A- 13418) with Agiliti Surgical, Inc. (Formerly UHS Surgical Services, Inc.) for the provision of lithotripsy, cryotherapy, and laser guided imagery services for Natividad Medical Center, extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2023) for a revised full Agreement term of January 1, 2017 through December 31, 2023 and adding \$145,000 to the total agreement amount for a revised total Agreement amount of \$415,000.

RECOMMENDATION:

It is recommended the Board of Supervisors:

a. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute renewal & amendment No. 3 to the agreement (A- 13418) with Agiliti Surgical, Inc. (Formerly UHS Surgical Services, Inc.) for the provision of lithotripsy, cryotherapy, and laser guided imagery services for Natividad Medical Center, extending the agreement an additional one (1) year period (January 1, 2023 through December 31, 2023) for a revised full Agreement term of January 1, 2017 through December 31, 2023 and adding \$145,000 to the total agreement amount for a revised total Agreement amount of \$415,000.

SUMMARY/DISCUSSION:

Extracorporeal shock wave lithotripsy (ESWL) involves the administration of a series of shock waves generated by a machine called a lithotripter. By x-ray, the shockwaves focus on the kidney stone, traveling into the body through skin and tissue, reaching the stone where it is then broken into small fragments. Agiliti Surgical Inc. provides the following services extracorporeal shock wave lithotripsy (ESWL), Cryotherapy and Laser Imagery at Natividad Medical Center (NMC)

The equipment and services provided by Agiliti has aided Natividad's surgical and IR staff tremendously in performing complex kidney stone renal mass procedures. This amendment is to add funds to the agreement to cover current costs and includes enough additional which is projected to last through expiration of the agreement

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal & amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This renewal & amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 11, 2022.

FINANCING:

The cost for this renewal & amendment No. 3 is \$110,000 of which \$40,000 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Supporting Agiliti Surgical Inc. facilitates improved surgical management for patients with kidney stone disease and patients with renal cancer. The primary advantage of utilizing Agiliti is that ESWL is completely a non-invasive approach to removing kidney stones and Cryoablation is a non-surgical approach to reducing renal masses

- ☐ Economic Development
- ☐ Administration
- ☒ Health and Human Services
- ☐ Infrastructure
- ☐ Public Safety

Prepared by: Wally Sayles, Interim Director for Surgical Services, 772-7771

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

Agiliti Surgical, Inc. (Formerly UHS Surgical Services, LLC.) Renewal & Amendment 3

Agiliti Surgical, Inc. (Formerly UHS Surgical Services, LLC.) Renewal & Amendment 2

UHS Surgical Services, Inc. Agreement

Attachments on file with the Clerk of the Board

Charles R Harris
Charles R. Harris, M.D., Chief Executive Officer

5/17/2023
Date